Exhibit 19

OPUS₂

Vale S.A. V. BSG Resources Limited (In Administration)

Day 1

November 17, 2020

Opus 2 - Official Court Reporters

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Day 1

1 Tuesday, 17 November 2020 A. Not so active. no. 2 (10.30 am) Q. Did it review the performance of the businesses of which MASTER DAVISON: Yes, Mr Willan. BSGR was owner? MR WILLAN: Good morning, Master. I appear on behalf of 4 A. This was documented and to a certain extent, yes. 5 Vale. My learned friend Mr Weekes appears on behalf of 5 Q. So you, as a director, would have had an understanding 6 Mr Cramer. I should mention that Ms Loizou is present 6 of how each of the businesses was performing? on the back row. She is counsel for Alvarez and Marsel. 7 A. I would have had an understanding of the overall 8 who are the joint administrators of the judgment debtor, 8 picture, not the detail of any underlying operation, and 9 not I think planning to take any active role today but 9 not in certain underlying operations very little 10 she is present. 10 knowledge. 11 Master, you will have seen there was a brief 11 Q. Right. And when you say "certain" just so I know what 12 discursus about whether the hearing was in public or 12 I can ask you about, which operations did you have no 13 private. I hope you have been updated that there is no 13 significant knowledge about? 14 application for it to be heard in private. 14 A. I didn't have any significant knowledge of any of the 15 Master, unless there is anything else, I think 15 underlying operating companies from an operational 16 Mr Cramer can be sworn. 16 perspective. I was of course aware of their existence, 17 MASTER DAVISON: Yes, thanks. 17 and I would from time to time become involved in assets 18 MR DAG LARS CRAMER (affirmed) 18 that were either in trouble or were looking to be sold Examination by MR WILLAN 19 19 or involved in a transaction. MR WILLAN: Mr Cramer, good morning. 20 20 Q. Right. Did the board, just now looking at major 21 A. Good morning. 21 transactions, did the board review and approve major Q. I would like to start by asking you some questions about 22 transactions that BSGR was entering into? 22 2.3 how BSGR has been managed, and in answering those 23 A. Yes. 2.4 2.4 Q. Was there a financial limit or a type of transaction questions I want you to focus solely on the period after 25 2.5 2012. So I don't want you to comment on whether it is which you personally had to approve? 1 the same or different in 2009/2010, for reasons that you 1 A. No. 2 will, I suspect, understand. 2 Q. So for payments, was there delegated authority as to who 3 I should say, Mr Cramer, you are welcome to take 3 could approve particular payments? your mask off if you prefer. 4 4 A. That would be slightly different in a different 5 A. I do prefer it, thank you, yes 5 capacity. I was not involved with the day-to-day MASTER DAVISON: I perhaps should have said that, Mr Cramer. 6 treasury operations of BSGR in any way. I was not 7 It is optional. 7 a signatory under normal circumstances, but there was, 8 MR WILLAN: I first want to ask you about the board of 8 which related to the foundations, oversight of the directors. You have been a director of BSGR throughout 9 9 finances of the group a risk management guideline which 10 that period since 2012, correct. 10 required me to be aware of or informed of payments of 11 11 A. Correct. a certain magnitude. 12 Q. And how often did the board meet? 12 Q. Right, and a certain magnitude was what? A. From 2012 onwards it varied, but there were regular 13 A. I recall it being, there was a guideline of around board meetings. 14 14 15 Q. At least quarterly? 15 $\ensuremath{\mathsf{Q}}.$ And you talked about not being involved in operational A. I don't recall, but I know that the people responsible 16 activity . Were there any businesses that you were for that compliance would have managed that and ensured 17 personally involved in managing?

16 17 that it was done in accordance with the Guernsey rules

19 and regulations

- 20 Q. I follow. But just to the best of your recollection, 2.1 are we talking twice a year, monthly, give me a sense of 2.2
- 23 A. I'm speculating, but I would say between two and four 24 times a vear.
- Q. Would you describe the board as an active board?

- 18 A. Within BSGR?
- 19 Q. Within BSGR
- 20 A. No.
- 21 Q. I want to ask you some questions about the use of
- 2.2 management companies. Is it right that BSGR engaged
- 23 companies to provide outsourced management services and
- 2.4 again, I am focusing, I emphasise, post 2012?
- A. Yes, to a certain extent.

- Q. And tell me what that extent was?
- A. It's difficult to answer the question without the
- 3 chronology and the history, but I will do that, because
- 4 that's what you want. From 2012, there was a history
- 5 and an evolution of how the operating companies like
- BSGR had been managed on behalf of the foundation, which 6
- was the ultimate shareholder, and because of the
- challenges that we were facing, which related to matters 8
- 9 such as this, certain things that had been completely
- 10 done by BSGR in the past, it involved other people like
- 11 myself. But the core functions of BSGR, other than
- historically, the company secretarial work was done in 13 Guernsey and the company secretarial work was done in
- 14
- 15 Q. I am just going to try and look at it in a slightly more
- 16 concrete way. Can I take you to the Onyx group?
- 17

- 18 Q. You were the sole owner and CEO of the Onyx group?
- 19 A. Yes, I became the sole owner for certain reasons, yes.
- Q. And the structure was a holding company in the BVI, 20 2.1 subsidiaries in Switzerland and England?
- 22 A. I believe that the BVI was the holding company and the
- 2.3 Swiss company then had subsidiaries.
- 2.4
- 2.5 A. So, for instance, Onyx London was a subsidiary of the

- 1 Swiss company, which was the original and core operating
- 2 company of Onyx when I joined the group.
- 3 Q. Right, I follow. And now looking at the English
- company. That was a management services and financial
- 5 advice company?
- 6 A. Yes.
- 7 Q. And how would you describe the role of the Swiss
- 8 company?
- 9 A. So it might be helpful if I give you the background or 10 you want to stick to 2012?
- 11 Q. Stick to 2012. It will save us getting into difficult 12 territory
- A. Okay. Basically the reason that Onyx existed was to 13
- 14 create the services that the owner of the foundations
- 15 assets, including the operating companies like
- 16 BSG Resources, BSG Real Estate, BSG Capital Markets
- 17 would need, and that needed to be separate from the
- 18 ownership of the foundation for fiscal and regulatory
- 19 reasons, to maintain the integrity of the foundation and 2.0 its position under Liechtenstein law, I believe.
- 21 Q. And so the Swiss company, what services did it provide, 2.2
- A. So, originally it provided all of the payment accounts 23
- 2.4 work and all of the company secretarial work, in the
- 25 context of their formation of companies, the management

- 1 of these companies and all of the documentation related
- 2 to the companies of the foundation, which was an
- 3 extensive part of its activity.
- 4 Q. Including BSGR?
- 5 A. Including BSGR, but once BSGR became incorporated in
- 6 Guernsey, there were bits and pieces that were done in
- 7 Guernsey by the people in Guernsey, and then, post 2012,
- 8 more and more was done in Guernsey, if I recall
- 9 correctly here.
- 10 Q. I think you may have answered this, but was the
- 11 structure that the Onyx group was under contract to the
- 12 foundation to provide services to the operating company.
- 13
- 14 Correct.
- 15 Q. Were there contracts between BSGR and the Onyx
- 16 companies?
- 17 A. I don't believe so, I believe, because things also
- 18 changed post 2012, so I just have to give a caveat, but
- 19 if my memory is correct, the Onyx contract was
- 20 originally directly with the foundation, to provide
- 21 these services and it was a contract that could be given
- 22 up with three months' notice on each side.
- 2.3 Right. But am I right in understanding that BSGR paid
- 2.4 for Onvx's services?
- 25 A. Well, the way that it was managed and the way that the

- 1 foundation wanted it managed was to look at the Onyx
- 2 group of companies or other companies that from
- 3 different times were also in this type of role that
- there was a cost associated with that, and then it was
- 5
- a question of allocating those costs, and this wasn't
- 6 done, you know, with timesheets and so on. It was done
- 7 on a percentage allocation to the various operating
- 8 companies. That was the philosophy and the thinking
- 9 behind it.
- 10 And would I be right in assuming that somewhere around
- 11 40% of Onyx UK's costs were attributed to BSGR?
- 12 I believe that would be fair, yes, I think over time.
- That would be -- I would say, between 30 and 40%, yes. 13
- 14 Q. Just so I can understand who is doing what, if you like.
- 15 How many people is or was Onyx UK?
- 16 A. (Short pause). So in Onyx UK -- first of all, Onyx UK
- 17 was previously known as -- it had different names, but
- 18 it was always serving the same purpose, and the primary
- 19 focus of Onyx UK was to provide the infrastructure and
- 2.0 the support needed for the BSG Capital Markets activity, 21 but it also provided a point of employment, or it would
- 2.2 run a payroll for people, for instance, who were working
- 23 for BSGR, and it would also provide meeting space and
- 2.4 anything that was needed, not only for BSGR but anything
- 2.5 to do with the foundation.

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- 1 So the bulk of the people working in the London 2 office 3 MASTER DAVISON: Sorry, I think Mr Cramer needs a glass. 4 A. That is kind, thank you. (Handed). 5
 - MASTER DAVISON: Sorry, go on. A. The bulk of the people who were involved in the London activities were either involved with BSG Capital Markets or the work -- there was an accounting function where we were collating data from the operating companies of the group BSG Capital Markets group being one, BSG Resources another, BSG Real Estate, and not in a statutory or a very formal way, but we were assembling a set of management accounts that we would use to report to the foundation on the value and the high level activity of the operating companies.
- 16 MR WILLAN: Mr Cramer, sorry to interrupt, if I can just 17 drag you back to the question. How many people within 18 Onyx UK, and if you want to tell me how many were actually working on BSGR related matters. I am just 19 20 interested in the number of --
- 2.1 A. I would have to refresh my memory on that and maybe look 2.2 at some documents. The big picture was that from around 2.3 2005 onwards, up until 2012, the numbers grew quite 2.4 a lot
- 25 Q. Right. Just give me a figure. Were there a hundred

- 1 people sitting in the room, 10?
- 2 A. I would feel comfortable but I'm speculating here, 10 to 3 20. I mean, I am very happy to go back and give you a very precise answer based on the records that we have.
- 5 Q. And you have previously said that Onyx provided the sort of services you'd expect a corporate head office to 6 7 provide, and is that a fair summary of how you see it?
- 8 A. I think it's important that in many of the records where 9 I try to describe the role of Onyx and the 10 relationships, I'm trying to give an understanding, 11 without getting into specific detail. But, yes, what 12 Onyx was doing, if you think of the operating companies, 13 they were their own entities, and they were running 14 their business on a day-to-day basis. I saw Onyx's role 15 as that of a virtual holding company, corporate head 16 office, and that was the role that Onyx was playing and 17 providing those services in order to report on the
- 18 portfolio, if you will, to the foundation. 19 Q. So it is a sort of governance accounting --
- 2.0 A. Not so much governance. I mean, to a certain extent, 21 you know, if there were high level issues, then one 2.2 would try to flag or implement -- for instance, I recall 23 when the UK Bribery Act came in, I think in 2011, one of 2.4 the things that would become obvious to us would be to
 - say all of the operating companies should be aware of

- 1 this, and implement such measures, but at a very high
- 2 level, because there was no compliance expert within the
- 3 Onyx group. There was a company secretarial expert, but
- 4 I believe she looked at things from a slightly different 5 perspective.
- Q. So accounting, that was an Onyx function, or more 6
- 7 management? 8 A. Accounting, from the perspective of preparing accounts
- 9 for the foundation, but the statutory and core accounts
- 10 for each operating company was performed at the
- 11 operating company level, managed by them, and they would
- 12 employ and sign up with external auditors and manage
- 13 that process, and this was never done at the foundation
- 14 level, because that is the nature of a Liechtenstein
- 15 irrevocable discretionary foundation. It is very light 16
- on such requirements.
- 17 Q. Did the Onyx group or individuals within the Onyx group
- 18 have authority to approve or enter into transactions on
- 19 behalf of BSGR?
- 20 A. No
- 2.1 Q. Just to finish on Onyx, when did it cease to provide
- 22 those sorts of services to BSGR?
- 2.3 A. I don't recall the exact dates, but the circumstances 2.4
- upon which Onyx could no longer exist and provide these
- 2.5 services was a function of it becoming unbankable, as

- 1 a result of the legal challenges and the allegations
- 2 that surfaced with BSGR and its association. It might
- 3 be helpful to know that one of the things that I had
- done as overseeing the foundation was to develop banking 5
- 6 Q. I am just at the moment interested to understand your
- 7 recollection date wise. You can place it -- that is
- 8 obviously probably post 2014, given what you have
- 9 described?
- 10 Yes, I recall that, because we were working very hard to
- 11 keep our banking partners, which in this case was
- 12 JP Morgan, in place. I remember very well -- I just
- 13 don't remember the date -- when I had the phone call,
- 14 where they phoned me to inform me that they had decided
- 15 to sever ties with the whole foundation, all of the
- 16 operating companies, including the Onyx group of
- 17 companies, and it was at that point in time, at the
- 18 beginning --
- 19 Q. Sorry, Mr Cramer, but in terms of a date, are you able 2.0 to go beyond some time --
- 21 A. I am really sorry. I mean. I'm sure we can find them.
- 2.2 It's just that I have so many dates and documents and it
- 23
- 24 Q. That is fine.
- 2.5 A. I remember what happened after that, and then why it

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- finally could not operate, but I don't know the dates.
- 2 Q. That is fine. If you don't know the answer to
- 3 a question it is absolutely fine to say "I don't recall" 4 and we can move on.
- 5 A. Thank you.
- Q. Was Norn Verdandi a successor to Onyx? 6
- A. It was part of the solution that we came up with to replace what Onyx had done -- in a slightly different 8
- 9 way, but, yes, that's correct.
- 10 Q. And you're CEO and sole owner of Norn Verdandi?
- 11 A. That's correct.
- Q. You say in a slightly different way, but it was broadly 12 13 providing the same type of services, and you had the 14 same type of role within it?
- 15 A. It had the same principles, but there was a big 16 difference, and the difference was that once Onvx had 17 ceased to exist and function -- sorry, I was told.
- 18 MASTER DAVISON: It doesn't matter where you direct -- we 19
- 20 A. Okay. There was one big change. And the change was 2.1 that Onyx had always operated on a cost plus basis, and 22 when Onyx could not operate anymore, there were two 2.3 reasons why there was a slightly different model, and we 2.4 moved from a cost plus model to more of a commercial
- arrangement, and there were two reasons for that. One

- 1 was the Onyx group of companies, and that's something 2 that we're still dealing with, as a result of a fairly
- 3 aggressive cost plus structure, ultimately ended up in
- a complicated situation with the Swiss tax authorities .
- 5 They felt it was too aggressive, and we had to address 6 that retroactively, and we're coming to the end of that
- 7 today.
- 8 The other was that by that time I think a lot of 9 people felt: "Well, we need to have a clear separation 10 here", you know, and the various people who are 11 providing various services, they should be paid for this 12 in a separate way, and their risk and the problems, they 13 should be paid on a commercial basis.
- 14 Q. So was the Norn Verdandi/BSGR relationship under 15 a contract between Norn Verdandi and BSGR, or was it 16 still foundation level?
- A. It was one of the things that I wanted to refresh my 17 18 memory about before this hearing. I recall that 19 initially $\,\,--\,\,$ you see, there is a company called Heimdal 2.0 and Norn Verdandi is part of -- there is a relationship 21 there. So I believe that the contract, whether it was
- with Norn Verdandi or Heimdal directly, at first it 2.3 would have started with the direct relationship with
- 2.4 BSGR Capital Markets, where it was providing services.
- 25 Then, over time, I recall that that would have been

- 1 changed to be a direct contract with the foundation,
- 2 Nysco and BH Holdings, companies for the various
- 3 foundations. So there was a migration.
- 4 Q. And presumably you would have copies of those contracts?
- 5 A. Yes
- Q. And when we talk about Norn Verdandi agreeing commercial 6
- 7 terms with BSGR, just to understand how that works, did
- 8 you negotiate that with someone on behalf of BSGR to try
- 9 and come to commercial terms?
- 10 A. No. with the foundation, counsel,
- 11 Q. Right, you on the side of Norn Verdandi?
- 12 Yes, or Heimdal. Think of them as the same, you know,
- 13 And somebody else on the side of the foundation?
- 14 A. Yes
- 15 Q. And who was the somebody else who would --
- 16 A It would have been Maitre Bonnant at the time
- 17 Q. You mentioned Heimdal, you are also the owner and
- 18 director of that company?
- 19 A. Correct. ves.
- 20 Q. And what services did that company provide to BSGR?
- 2.1 A. So the best way to think of it, without getting into
- 22 detail, it is really the same thing. It just has to do
- 2.3 with offshore/onshore UK taxes, etc, etc. This is how
- 2.4 my relationship with my companies with the operating
- 25 companies in the foundation was structured, under

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- 1 professional advice.
- $\mathsf{Q}.\;\;\mathsf{Right},\;\mathsf{I}\;\;\mathsf{follow}\,.\;\;\;\mathsf{I}\;\;\mathsf{am}\;\;\mathsf{coming}\;\;\mathsf{to}\;\;\mathsf{the}\;\;\mathsf{end}\;\;\mathsf{of}\;\;\mathsf{the}\;\;$ 2.
- 3 questions on management companies, you will be pleased to know, but I just want to pick up a couple of others.
 - Landsdale Partners. Where does that fit into the
- 6 BSGR management structure?
- 7 A. So it doesn't. This was also a company that was created
- 8 to solve the vacuum that the dissolution or the
- 9 inability for Onyx to operate created, and it is the
- 10 company that we rent office space from.
- 11 Q. Okay. Finally, I hope -- no, penultimate, Arckem.
- 12 Where does Arckem fit into the BSGR management
- 13 structure?

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- 14 A. In the same way that Arckem then was the service
- 15 facility within Onvx that would do the accounting for 16
 - the foundation, it was also separated under the person
- 17 who was doing that.
- 18 Q. Did Arckem provide payment services? Did it actually
- 19 physically arrange transfers and banking?
- 2.0 A. Yes, it did.
- 21 Q. We talk about Arckem, but who was Arckem? Who were the
- 2.2 physical people actually doing its work?
- 23 The owner, an individual called Martin Maloney, and he
- 2.4 is a qualified accountant.
- 25 Q. Does he have a relationship with Onyx?

- 1 A. He was employed by Onyx, as was the owner of Landsdale
- 2 was employed by Onyx. I think -- and I am very glad
- 3 that you ask these questions, because what we were
- 4 doing, we were providing a solution to a challenge which
- 5 was a result of changes that were beyond our control.
- If we had not have been confronted with these 6
- developments, there would have been no need to do this.
- 8 Q. I follow. The last company I wanted to ask about is
- 9 Onyx Resources. Is that a company you've heard of?
- 10 A. It does not ring a bell , but that's a little bit 11 embarrassing, but, no.
- 12 Q. Very good.
- 13 A. If I may, the Onyx group of companies and its structure,
- although I was the owner, I never did the paperwork. 14
- 15 I never incorporated the companies. I didn't manage the
- maintenance of these companies. That was done 16
- 17 elsewhere
- 18 Q. Well, the CEO normally would be doing rather more
- 19 important things.
- 20 A. No, no. If I may, I was the CEO of the Onyx company in
- 2.1 London, and it is very important to note that the core
- 22 company was in fact Onyx Switzerland, and I was never
- 2.3 a director of Onyx Switzerland, and I was never involved
- 2.4 in any of the activities or the payments in Onyx
- Switzerland. So it is an important distinction.

- 1 Q. Very good. I am going to move on to the ICSID claims,
- 2 by which you understand I mean the claim by BSGR and
 - others against the Republic of Guinea?

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- Q. Your view at the time of the administration was that the 5
- 6 ICSID claim was potentially one of BSGR's most valuable
- 7 assets. Is that right?
- 8 A. Very much so, yes.
- 9 Q. Now, more recently there has been an attempt to settle
- 10 that claim with the Republic of Guinea, hasn't there?
- 11
- 12 Q. And if I could ask you to take out -- I'm sorry,
- I didn't touch the bundles but if I could ask you to 13
- 14 take bundle 3 from the box, which will probably be the
- middle bundle. 15
- 16 A. Sure.
- 17 Q. And go, please, to tab 90.
- 18 A. It is in number 3?
- 19 Q. It is in number 3.
- 2.0 A. Sure.
- 21 Q. Tab 90. It is an English and French document
- 2.2
- 23
- 24 Q. I assume it is a document you are familiar with?
- A. I am familiar with it, yes.

- 1 Q. Is it your understanding, and I am not asking you to
- 2 tell me any legal advice you may or may not have
- 3 received, that this is or is not a binding agreement?
- 4 A. It is not a binding agreement.
- Q. Who negotiated the commercial terms of this agreement on 5
- behalf of BSGR? 6
- 7 A. My understanding is that it was an agreement to agree.
- 8 Q. Yes.
- 9 A. Part of a negotiation, if you will. The individuals
- 10 involved in this negotiation were primarily Beny
- 11 Steinmetz, Nicholas Sarkozy and the BSGR group's
- 12 internal lawyer, an individual called David Barnet,
- 13 Q. Let me just follow up on that slightly . Who was Beny
- 14 Steinmetz acting on behalf of? Was he acting on behalf
- 15 of BSGR?
- 16 A. I'm sorry, he was, he's the adviser to BSGR. He is the
- 17 ultimate -- he's one of the key beneficiaries of all of
- 18 the foundation's assets, together with his family.
- 19 Q. I follow. It is just helpful to know because obviously
- 20 (inaudible). Fine. So Beny Steinmetz is acting as
- 2.1 adviser of BSGR. He acts under an advisory contract,
- 22 does he?
- 2.3 A. There is a contract, ves.
- 2.4 Q. And that remained current in 2019?
- 25 A. I believe so. I think, at least in spirit, and it was

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- 1 always there and, you know, it was signed and it was
- rolled, and he had always been an adviser. A little bit 2
- 3 confusing sometimes, for tax reasons, he was an adviser
- directly to the foundation, and then that changed
- 5 directly to the operating companies. But the purpose
- 6 and the spirit of what he was doing was always the same.
- 7 Q. Another individual whose name I have seen is Daniel
- 8 Pollack; do you know if he had a role in the
- 9 negotiations?
- 10 A. He would have assisted in the negotiations. He was
- 11 around and he was an individual who was helpful to them
- 12 in this, for two reasons.
- 13 Q. And before we get to why he is helpful who was he,
- 14 what's his position, what's his experience?
- 15 A. So he has been employed by BSGR in the past, and today
- 16 I believe his status -- and then he was working as
- 17 a consultant.
- 18 Q. Consultant to BSGR or to somebody else?
- 19 A. Also one of these tricky things, because where he was
- 2.0 paid and how he was involved and his contractual
- 21 relationships evolved over time, but at that time
- 2.2 I believe he was no longer paid by BSGR, but I'm 23 speculating here.
- 24 Q. Right. Do you know who he was paid by?
- 25 A. I don't. And I don't believe it was BSGR but we would

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- 1 have to check.
- 2 Q. What's his background? What was his --
- 3 A. He is French speaking. He speaks Hebrew. He is
- 4 originally from Belgium, I believe. He studied in
- 5 France. He had worked for a company that BSGR had in
- Liberia during the time of the Guinea project. 6
- 7 Q. You also mention Mr Barnet, who I think is an Israeli 8 lawyer.
- 9 A. Originally, he's British. He probably has Israeli
- 10 citizenship as well. I don't know exactly his legal
 - qualifications . I think he might -- I know he worked as
- 12 a lawyer here in the UK, but now he -- for as long as
- 13 I've known him and worked with him, he's been based in
- 14

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- 15 Q. You talked about him, I think, as the in-house lawyer,
- so was he instructed by BSGR for the purposes of these 16
- 17 negotiations?
- 18 A No
- 19 Q. By whom was he instructed?
- 20 A. He was working with Mr Steinmetz and Sarkozy directly on 2.1
- 2.2 Q. But he did sometimes act as an in-house lawyer to BSGR?
- 2.3 A. Yes, very —— that was one of his key roles, in the
- 2.4 context of the work that he did for the foundation.
- 25 Q. Were you involved in those negotiations?

- 1 A. No.
- 2. Q. Did you attend any meetings with individuals involved in 3 negotiations?
- A. If I can explain a little bit it might be helpful.
- 5 Q. Yes, please
- 6 A. So when I became aware of these negotiations, from Beny
- 7 and Mr Barnet, I gave them some good advice, I believe,
- 8 and I told them that the only people who could make any
- 9 decision about the situation as it had evolved, because
- 10 we were in administration, were the joint
- 11 administrators. I pointed this out because, going back
- 12 to before the ICSID proceedings, going back to the very
- 13 beginning of this conflict, Mr Steinmetz believed and
- 14 wanted to come to an amicable settlement with
- 15 the Government of Guinea, and there were any number of
- 16 initiatives that he was involved with, which amounted to
- 17 very little. I was quite often sceptical to these
- 18 initiatives , but ultimately there was a potential
- 19 benefit in coming to an amicable arrangement. So if he
- 2.0 was pursuing a solution in his role as an adviser, that
- 21 wasn't something that one necessarily needed to stop.
- 2.2 Q. Mr Cramer, if I can just pause you there. I was just 23 asking whether you were involved --
- 24 A. No
- 2.5 Q. I think you said your role was you advised Mr Steinmetz

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1 and Mr Barnet that they needed to make contact with the

2 joint administrators?

A. Correct.

- 4 Q. Do I understand from that that although Mr Steinmetz had
 - been negotiating on behalf of BSGR as its adviser, the
- joint administrators hadn't been aware of or approved of 6
- 7 that, until your advice?
- 8 A. I believe so, yes.
- 9 Q. You mentioned one person, I think, Mr Sarkozy, who was
- 10 involved in negotiating the commercial terms on behalf
 - of Guinea. Are you aware who else was involved on
- 12 behalf of Guinea in --
- 13 A. No. I don't believe that Mr Sarkozy was negotiating
- 14 terms on behalf of Guinea. I don't know. I am
- 15 speculating what his role was. I think I know and I can
- 16 tell you that.
- 17 Q. Just before you tell me that, tell me, do you know who
- 18 was negotiating on Guinea's side?
- 19 A. I know who was representing the Government of Guinea at
- 20 the time when the joint administrators first made
- 2.1 contact
- 2.2 Q. Right. And who was that?
- 2.3 An individual called Mamadu Kuvate.
- 2.4 You will have to forgive my knowledge of Guinean. Who
- 25 is she. I assume?

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- 1 A. No, it is a he. It does get very complicated and
- 2 confusing even for me, even though I have been following
- 3 it for some time. Mamadu Kuyate, who Malcolm Cohen met
- in a meeting in Paris, was operating as a special
- 5 adviser to the President of Guinea Alpha Conde. Can
- 6 I explain what I think Sarkozy was doing?
- 7 Q. If you can do it in a sentence --
- 8 A. I'll be very brief. He was mediating. He wasn't
- 9 negotiating on their behalf.
- 10 Q. Right, I follow. If I can ask you to look at the terms,
- 11 which I hope you have in front of you. I just want to
- 12 understand how this settlement was going to produce
- 13 value for BSGR, and how indeed it might still produce
- 14 value for BSGR. Just to make sure I have followed the
- 15 structure of this, if you go, please, to clause 2.1.
- 16 A. We are back to the agreement?
- 17 Q. You are, yes. Tab 90, page 1781.
- 18 A. Yes
- 19 Q. 2.1: BSGR is giving up its claims in what is referred
- 2.0 to there as a CIRDI, but that is the ICSID arbitration?
- 21 A.
- 2.2 Q. My understanding, please correct me if I'm wrong, is
- 23 that the purpose of the ICSID arbitration was to recover
- 2.4 the Simandou and Zogota licences?
- 25 A. Yes

- Q. So you are giving that up. At clause 2.3, you can see expressly that you waive participation in the Simandou deposits, yes? At clause 2.4, it says:
- 4 "In return, the Republic of Guinea requested the 5 BSGR adviser to present a new investor. Niron.
- a well—known actor of the mining sector, with a view to mining the Zogota deposits."
- 8 A. Yes.
- 9 Q. So that is the licence that BSGR had and was trying to vindicate in the ICSID arbitration, ves?
- 11 A. Yes.
- 12 Q. I think I can guess the answer to this, but the BSGR adviser referred to there is who?
- 14 A. Well, I believe —— I didn't prepare the document, and
 15 I wasn't involved in negotiations —— and let me say

 I don't believe that this was a deal or is a deal that
- 17 anybody would accept, but it must be —— I believe it is referring to Beny Steinmetz.
- Q. Can I just pick that up. When you say you don't think
 it is a deal anyone will accept, two questions. In
 a nutshell, why? Why not I suppose?
- 22 A. Because, if it was my decision, which it wasn't at that point in time, it would have been the joint
- 24 administrators, I don't believe that this was
- $25\,$ a commercially good deal, as it stood at this stage, for

- 1 BSGR, because the potential value of the ICSID
- 2 complaint, however you would discount it, unless you
- 3 knew that you would lose, because then of course you
- 4 have to fight for scraps, would you enter into something 5 like this. So the balance at this stage was wrong.
- like this. So the balance at this stage was wrong.

 Governormal this stage was wrong.
- Q. The second question is to what extent did you have any input on whether — were you consulted on whether this was a good or bad deal, either by the joint
- 9 administrators or by the directors of the subsidiaries?
- 10 A. I recall two occasions when I commented on this. The
 11 first occasion was in a meeting with Malcolm Cohen and
 12 Beny, I think Mick Davis maybe was there, Daniel Pollack
 13 and myself, Malcolm Cohen, and my reaction was, you
- know, this just doesn't seem attractive enough for BSGR.
- 15 Q. Was that in Paris?
- 16 A. Yes.

7

8

- Q. What about the subsidiaries? Did they consult you aboutwhether they should enter into it?
- 19 A. You mean the BSGR group of companies with the Guinea 20 project?
- Q. The BSG Resources Guinea Limited, BSG Resources Guinea
 SARL, so they are not in administration. Their director
- 23 still controls them?
- 24 A. Yes.
- $25\,$ $\,$ Q. Did they consult you on whether this was a good or a bad

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1 deal for them?

- 2 A. I recall some conversation, but the spirit of what was
- 3 understood was, you know, they really have to fall in
- 4 line with the administrators. I think it was
- 6 a decision that needed to be made by the administrators,
- 7 and after this agreement to agree was signed between the
- 8 people who had this agenda, I think there were many
- 9 meetings with the administrators, where the
- 10 understanding was very simple. This might help.
- 11 I think the JAs were trying to say: "Look, is there
- 12 a viable deal to be done, and if there is a viable deal
- 13 to be done, let's talk about economics later." They
- went through a long process of trying to feel the
- 15 substance of the people who were being brought in to
- 16 provide the solution.
- $17\,$ $\,$ Q. Right. So does it follow that the person who was
- pushing this deal, on BSGR's side, was Mr Steinmetz?
- 19 A. Yes, I believe that's correct.
- 20 Q. Obviously, though, we are talking about introducing
 21 Niron BSGR doesn't have an interest in Niron does it
- Niron. BSGR doesn't have an interest in Niron, does it?
- 22 A. No
- 23 Q. So it had to realise some value from this through
- 2.4 another route?
- 25 A. Yes.

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- 1 Q. And that was going to be a revenue share from Niron?
- 2 A. Yes, that was the way they were presenting it at that 3 time, yes.
- 4 Q. And forgive me, I may be reading too much into the
- 5 phrasing and tone of voice there, but you say that was
- 6 the way they were presenting it. Did you doubt that was
- 7 the way they were going to --
- 8 A. No, I'm sorry if I came across in the wrong way.
- 9 I was -- I think that this was what they were putting on
- 10 the table, right. It just seemed so unrealistic for
- anybody to accept those terms. So it was probably like
- an opening gambit, and I believe that providing
- 13 a solution for the Government of Guinea in this
- 14 situation for the project to resuscitate it. for BSGR.
- as long as the right level of value could be extracted
- for BSGR, there was merit in exploring an amicable
- 10 lor body, there was ment in exploring an amicable
- 17 solution, but the ultimate decision had to be properly
- assessed and made by the correct people.
- So I didn't feel at the time and to this day that there was any harm in doing what Mr Steinmetz was seeking to achieve, seeking negotiation and a solution
- in an amicable way, as opposed to through the courts,
- because a concern, if I may —— I don't want to drag it
- 24 out —— even with a positive award in BSGR's favour,
- a hostile country, a country like Guinea, to actually

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- 1 collect on the award, in monetary terms, or even through
- 2 restitution, if you are in hostile territory would be
- 3 complicated.
- $\mathsf{Q}.\;\;\mathsf{I}\;\;\mathsf{follow}\,.\;\;\mathsf{Did}\;\mathsf{you}\;\mathsf{have}\;\mathsf{a}\;\mathsf{view}\;\mathsf{as}\;\mathsf{to}\;\mathsf{what}\;\mathsf{you}\;\mathsf{thought}$ 4 5 BSGR ought to be able to achieve money wise from
- a settlement with Guinea? 6
- A. It wasn't something that I even then spent a lot of time
- thinking about, but I can speculate if you would ask me 8 9 now, if you want me to say off the top of my head what
- 10 I think a fair deal would be for BSGR?
- 11
- 12 A. Anything between 10 and 20% revenue share, I'd be 13 gunning for.
- 14 Q. Of Zogota alone?
- 15 A. Yes, yes. But I wouldn't have let go of the Simandou
- 16 blocks either completely. I would have wanted to carve
- 17 something, participation in that for sure. So under
- 18 economic and financial terms, a completely different
- 19
- 20 Q. Did you think that was achievable?
- 21 A. I don't know, because I wasn't really part of the
- 2.2 dynamic. I mean, I don't speak Hebrew. I didn't --
- 2.3 well. I don't speak French. Lunderstand a bit of 2.4 French. I was never in discussions with anybody
- involving this. I never discussed it even with

 - 1 Mr Sarkozy. Everything is possible in a business
 - 2 negotiation, and there remains many merits as to why,
- 3 you know, the Government of Guinea and the country would
- benefit greatly from these operations, you know, being
- 5 developed, and where we are now, I believe that the
- value of BSGR's position has increased, because 6
- the Government of Guinea appear to have done a deal with
- 8 a Chinese consortium, over an asset that they don't have
- 9 the right to sell. So in a strange way I believe that
- 10 BSGR's position today is better than what it was. And
- 11 these negotiations or this agreement to agree may have
- 12 actually pushed things in that direction, by design or
- 13 default.
- 14 Q. I follow. I understand you weren't in the negotiations.
- 15 Did anybody, whether that be Mr Steinmetz, Mr Barnet, 16
- tell you what the dynamic of the negotiations were?
- 17 A. Yes. They were very optimistic and they were very
- 18 optimistic because of Mr Sarkozy's involvement. If it 19
- would be helpful I can explain why his role was so 2.0 crucial.
- 21 Q. If you can do it -- I am sorry, just with time, if you 2.2 can do it relatively briefly, that would be helpful.
- 23 Of course. As a former President of France, and Guinea
- 2.4 being a country of Francophone Africa, there is a strong
- 25 cultural and political tie. Many of the African leaders

- have been educated in France and they like and aspire to
- 2 be close to the French establishment, and President
- 3 Alpha Conde was seeking to run for a third term. And he
- 4 wasn't getting Macron's support, but Nicholas Sarkozy
- 5 was more on board.
- 6 Q. Can I take you, please, to tab 93.
- 7

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- 8 Q. Just before I do that, can I ask this. Did Mr Steinmetz
- 9 or Mr Barnet tell you they perceived Guinea to be under
- 10 some pressure to settle, that there was some driver or
- 11 reason that they --
- 12 Yes, the pressure related to my previous explanation.
 - As I understand, the pressure came from that this was an
- 14 opportunity for Alpha Conde to get the type of support
- 15 that he needed.
- $\ensuremath{\mathsf{Q}}.$ So the document at tab 93, again, I suspect this is 16
 - a document you have seen before?
- 18 A. I have —— I mean, I have seen it going through this
- 19 review. I was not involved with the preparation of
- 20 this, but I'm sure I recognise it, yes.
- 2.1 Q. Just again, if you just look very briefly at it.
- 2.2 Clause 2 sets out what the transaction is. Very
- 2.3 broadly, it envisages, at line 2:
- 2.4 "Niron Guinea and affiliated parties will enter into
- 25 a revenue-sharing agreement with the BSGR companies."

- 1 A Mm-hm
- 2 Q. At the end of clause 2:
- 3 "Niron is committed to investing the necessary funds 4 for the operation of Zogota."
- 5 Then, clause 3 provides the revenue share. You can
- 6 see about five lines down:
- 7 "Niron has proposed, as a starting point, that 1% of
- 8 revenues received by it and its affiliates shall be
- 9 applied towards the revenue share, but that is subject
- 10 to agreement."
- 11 Who negotiated the 1% figure on behalf of BSGR?
- 12 A. I don't know whose idea it was, and I wasn't part of
- 13 that negotiation. I mean, I can speculate.
- 14 Q. Tell me what you do know.
- 15 A. So I wasn't involved in the negotiation and I wasn't
- 16 involved in preparing this document. I haven't signed
- 17 it. But I believe, and here I am speculating, that this
- 18 was what Niron were pushing for at this stage of the
- 19 negotiation.
- 2.0 MR WILLAN: Master, I think my learned friend has something.
- 21 MASTER DAVISON: I am so sorry.
- 2.2 MR WEEKES: Master, my learned friend is being very careful
- 23 but it may just be important to note this, that it
- 2.4 probably is of no assistance to the applicant to have
- 25 Mr Cramer speculate, and we don't think that it is

17

- 1 necessary for him to do so, so insofar as he is saying
- 2 "I'm speculating here", I think at that point the
- 3 examination should just move on.
- 4 MR WILLAN: Mr Cramer, let me take it like this. Tell me
- 5 what do you know and, not speculating, what do you know 6 about who was involved on the Niron side in these
- 7 discussions, generally?
- A. So, at that stage, Niron, to me, the person who was the 8 9 face of Niron was Sir Mick Davis.
- 10 Q. Did you meet and talk to him in Paris?
- 11 A. If my recollection is correct, I believe he was in that 12 meeting. I was with Malcolm and him.
- 13 Q. But you don't know how the 1% figure came into being. 14 You don't know who was having those discussions?
- 15 A. I do not know. I was not the originator. It wasn't my production. But it looks like people are being very 16
- 17 sharp. That's my opinion, you know.
- 18 Q. Being very sharp?
- 19 A. Aggressive. I don't think it was wishful thinking from 20 whoever came up with it.
- 21 Q. On Niron's side. It is aggressively low, rather than --
- A. Yes. It is not a deal that BSGR should have or would 22 2.3 ever agree to. I hope.
- 2.4 Q. No. You talked previously about you would look for,
- 25 putting it very broadly, 10 to 20%, as a revenue share.

- 1 Do you know what the pie was worth? When we say 10 to 20% or 1%, do you know what the revenue from Zogota was 2
- 3 likely to be?
- A. It's a very interesting question. I can talk about it
- for a long time. But I will give you one example, which 5 6
- will put this into perspective. The value of this 7
- project, exploited properly, is enormous. It's one of 8 the most valuable unexploited natural resources that
- 9 exists in the world. It's perhaps one of the reasons 10 why we're here today. The value of the exploitation of
- 11 this project has many moving parts, but I will give you
- 12 just one example which will help you understand how 13 massively the valuation can change.
- 14 Today, between May and where we are today, the price 15 of iron ore has gone from \$85 a tonne to over 120. Vale 16 produce over 400 million tonnes a year. Their cashflow 17 over these six months has increased by \$16 billion. So 18 when you talk about the valuation of this project and in
- 19 fact the value of a revenue share agreement, it's 2.0
- considerable and very important. 21
- Q. Mr Cramer, I well understand the volatility of 2.2 commodities, but if you had to put some scale on it,
- 23 some sense of what this revenue share is worth, what are
- 2.4 we talking about? Tens of millions, hundreds of
- 25 millions, billions?

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- 1 A. So, what I was trying to explain was not only the
- 2 volatility of the pricing but how that filters through
- 3 a small, relatively small movement in price, can have
- 4 a massive change. It is the sensitivity as well as the
- volatility. This project is worth billions and 5
- 6 billions, and billions.
 - Q. Billions and billions and billions?
- 8 A. Not billions of billions, as in trillions or millions of 9 billions, but large, vast amounts of money.
- 10 Q. Were you aware as part of this deal that was being
- 11 discussed with Niron that there was anything else that
- 12 Niron were going to receive as part of the deal, any
- 13 other rights, other than the Zogota rights?
- A. At the time, no, but I believe, and I recall that there 14
- 15 was a discussion and people spoke about it. There's an
- 16 asset further south called Euro Nimba, Mount Nimba, and
 - I believe that their initial ambition was to get
- 18 involved in that asset as well, because that was an
- asset which had belonged to BHP, and BHP were leaving 19
- 2.0 it. Today I believe it's part of a consortium, where an
- 21 individual called Robert Friedlander, quite a well known
- 22 mining entrepreneur, has acquired it and he has a deal.
- 23 So that didn't work out.
- 2.4 I believe the purpose of this was, if you look at
- 25 the logistics, it is on the route at which it would be

- 1 exporting this iron ore out through Liberia.
- 2. Q. Just for my understanding, that interest wasn't anything
- 3 to do with the Balda foundation, or any of its
- subsidiaries?
- 5 A. None whatsoever.
- 6 $\mathsf{Q}.\ \mathsf{I}\ \mathsf{follow}\,.$ If you look, please, at clause 3, you will 7 see at the end of that first paragraph:
- 8 "Subject to the outcome of their diligence on Niron 9 and the Zogota concession.'
- 10 Did BSGR undertake diligence on Niron and the Zogota
- 11
- 12 A. Well, when you say BSGR now, BSGR is really the joint
- 13 administrators and I believe that that was one of the
- 14 things that was very important to them, and they started
- 15 on as soon as possible and I think that the record and
- 16 the meeting notes and the documentation from the joint
- 17 administrators will confirm and support that.
- 18 Q. And did you receive the results of that diligence?
- 19 A. Not that I can recall, and I don't believe it was 2.0
 - completed. I believe that it is ongoing.
- 21 Q. If you go on, please, to clause 8, you will see that the
- 2.2 parties undertook to work together in good faith in
- 23 order to complete all internal procedure to finalise the
- 2.4 terms of binding contracts for the revenue share, and
- 25 the other matters set out in the term sheet.

- 1 To your knowledge have any such agreements been
- 2 negotiated and executed?
- 3 A. Not to my knowledge. Again, it is the joint
- 4 administrators who would be familiar with this.
- $5\,$ $\,$ Q. Right. But you weren't -- if there were any such
- 6 negotiations you weren't involved?
- 7 A. No. no.
- 8 Q. In the previous agreement -- I am sorry, I skipped on.
- 9 A. No problem.
- $10\,$ Q. Let me tell you this. It referred to Niron making
- 11 a payment of 50 million or being obliged to make
- 12 a payment of 50 million to the Government of Guinea. Do
- 13 you know whether any such payment has been made?
- 14 A. No
- $15\,$ $\,$ Q. Sorry, is that no, you don't know or no, you know it
- 16 hasn't been?
- $17\,$ $\,$ A. The first no is I don't know, but if you'd like me to
- speculate, I'd say highly unlikely. That would be
- 19 crazy.
- $20\,$ $\,$ Q. The agreement also referred to Niron undertaking
- 21 a feasibility study?
- 22 A. Yes.
- Q. Do you know, and again I am not asking you to speculate,
- 24 what the status of that feasibility study is?
- 25 A. I know because I attended regular meeting with the joint

- 1 administrators, and this was a matter that was often on
- 2 the agenda, that they were chasing them, and that
- 3 certain progress was made. I know that they had done
- 4 certain work on the ground. I think that they had made
- 5 progress on the feasibility study. But all of these
- 6 records are kept by the joint administrators, and that
- 7 is the master document, if you'd like to find out about
- 8 this
- 9 Q. To your knowledge, has the Zogota licence been awarded?
- 10 A. I don't know.
- 11 Q. I just want to go back to Niron. Do you have any
- 12 understanding as to who the beneficial owners of Niron
- were at the time these discussions were taking place?
- 14 A. No.
- 15 Q. You knew it was a subsidiary of GSOL at the time?
- 16 A. No, I did not.
- 17 Q. Did you understand it to have any connection with GSOL?

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- 18 A. I knew that this individual, Marcus Camis, was involved,
- and at that point in time how these companies and
- 20 individuals really fitted together was unclear to me.
- 21 Q. Right.
- 22 A. And it is not completely clear to this day.
- 23 Q. So did you --
- $24\,$ $\,$ A. Or it is not clear at all if I \dots
- Q. If you wouldn't mind just taking out bundle 4.

1 A. Sure.

- 2 Q. And going, please, to tab 101.
- 3 A. Yes
- $4\,$ Q. Just to orientate you, this is a note of a meeting
- 5 in August 2019?
- 6 A. Sorry, which tab?
- 7 Q. Tab 101.
- 8 A. Yes
- 9 Q. You can see, if you look at the participants in the
- 10 right—hand column, you're third down on page 2078.
- 11 A. Yes
- 12 Q. You see your name there on the participants?
- 13 A. Yes
- 14~ Q. If you go, please, to page 2081-- a lot of this I am
- ${\rm 15} \qquad {\rm afraid} \ {\rm is} \ {\rm redacted} \ -- \ {\rm but} \ {\rm if} \ {\rm you} \ {\rm see} \ {\rm the} \ {\rm unredacted} \ {\rm part}$
- 16 says

17

5

- "At this point Dag [which is you] ... "
- 18 MASTER DAVISON: What internal page is it?
- 19 MR WILLAN: 2081.
- 20 MASTER DAVISON: I don't have those in fact, so that's why
- 21 I asked for the internal page.
- 22 MR WILLAN: It is the fourth page.
- 23 MASTER DAVISON: Thanks.
- 24 MR WILLAN: "At this point Dag noted the Sunday Times had
- 25 been in the background asking for comments on the

20

- $1 \\ \hspace{1cm} \hbox{proposed settlement development of Zogota. Malcolm,} \\$
- 2 [that is one of the joint administrators] noted that the
- 3 JA would not comment on the matter in the press and that
 - GSOL/Niron would hopefully also do the same."
 - I think it means also refrain from commenting.
- 6 Were you aware at the time that there was discussion
- 7 that GSOL were in this, were somehow connected to this
- 8 arrangement?
- 9 A. This indicates to me that this must have been something
- that the joint administrators were aware of. And that
- makes sense, because they would have asked Mick Davis,
- 12 I suspect, or Camis, so that would have been part of
- 13 their diligence.
- 14 Q. And Marcus Camis was someone you had previously met in
- 15 the context of GSOL, presumably?
- 16 A. No. I had met him when we were dealing with the
- 17 Star West negotiations.
- 18 Q. And did you know that Star West was a subsidiary of
- 19 GSOL?
- 20 A. No, not really, but I mean, I understood, you know, that
- 21 there was some type of, you know, relationship, but who
- was who in that constellation, it was not something that
- 23 I was aware of.
- Q. Did you ask? Did you ask Mr Barnet or Mr Steinmetz:
- 25 "Well, who is Niron?"

- 1 A. Subsequently, yes. I mean this has of course become an
- 2 important issue, and I have asked him who the owners
- 3 were and, in particular, whether he had any ownership or
- 4 economics of any part of this group.
- 5 Q. Wonderful. Let me ask you what you were told. Who were
- you told the owners were? 6
- 7 A. He told me that he was not in any way a beneficiary or
- 8 an owner of any of these companies.
- 9 Q. And my question: who did he tell you the owners were?
- 10 A. He did not. He did not.
- 11 Q. He refused to tell you. You say you asked him?
- 12 A. Yes.
- 13
- A. I wouldn't say that he refused. He said that that 14
- 15 wasn't his business.
- 16 Q. Can I just ask you to look, please, at bundle 3. Sorry 17 to ask you to jump around.
- 18 A. No problem.
- 19 Q. And tab 87, please.
- 20 A. Yes.
- 2.1 Q. This is a press release relating to the settlement
- 22 issued by -- well, it is a press release relating to the 2.3 settlement. Mr Morse, at Buchanan, is I think someone
- 2.4 you have dealt with in relation to BSGR's press?
- 25 A. Yes, I have a long and close standing relationship with

- 1 Mr Morse.
- 2 Q. Were you involved in preparing or issuing this press 3 release?
- 4 A. Yes. I was.
- Q. And your involvement, what was it? 5
- 6 A. One of the things that I have become involved with is of
- course the PR for the group. At this point in time it 7
- 8 had been made clear by the administrators that only they
- 9 could speak really on behalf of BSGR, and one of the
- 10 things that was discussed, noted, recorded and known by
- 11 Bobby Morse is that from that point in time any
- 12 interaction was done on behalf of Nysco. That was the
- 13 agreement with the joint administrators, because they 14
 - very early on established that only they can speak on behalf of BSGR
- 15
- 16 That becomes of course a little bit complicated when 17 journalists, they write what they write, etc, etc, and
- 18 there was a desire here to put out some spin, you know,
- 19 to create a good feeling for what was actually
- 2.0 happening, to create a positive sentiment, and this 21
- 2.2 with -- it is not a great press release -- was getting

press release, which a lot of chefs were involved

- 2.3 this message across, that, you know, there has been
- 2.4 a positive development here, there's going to be
- 25 a settlement, people can stop fighting and get back to

- 1 trying to create some value for the project.
- 2 Q. If we look at the third paragraph down, beginning "At
- 3 the request of the Republic of Guinea ...
- 4 A Yes

6

7

11

Q. It says: 5

> "A new group of investors, presented by and including Mr Beny Steinmetz, would exploit the Zogota

8 deposit."

9 Now, where did that statement come from? Who 1.0 provided the information to Mr Morse that the group of

- investors were presented by and included Mr Steinmetz?
- 12 A. Most probably Mr Steinmetz.
- 13 Q. And do you know, beyond what appears on the face of the
- 14 page, anything about this new group of investors, who
- 15 they were, what Mr Steinmetz's role was?
- 16 A. I don't, but I can speculate if you want.
- 17 Q. I don't want you to speculate, but if you know
- 18 something --
- 19 A. I do know --
- 20 ${\sf Q}.\ --$ and that gives you a reason to speculate, tell me
- 2.1 what you know?
- 2.2 A. I did not know at the time and I do not know what they
- 2.3 are thinking about, because I am not involved.
- 2.4 Right. And you didn't at this time ask Mr Steinmetz
- 25 what his role as an investor was?

- 1 A. My impression was that he was trying to work himself
- 2 into this deal.
- 3 Q. Do you know, or know of any facts which cause you to
- believe, that Mr Steinmetz in fact has any interest in
- 5 Niron or the potential settlement with the Republic of
- 6 Guinea?

2.0

- A. Well, he has an indirect interest in the context of the 7
- 8 situation having been resolved amicably, as a key
- 9 beneficiary of the foundation's assets, right. So, from
- 10 that perspective, he's a stakeholder. He has told me
- 11 that he does not have any interests in this situation,
- 12 directly or indirectly, as we stand today.
- 13 Q. Do you know, or know of any facts which cause you to
- 14 believe that any family member, company or trust
- 15 associated with Mr Steinmetz has any interest in Niron
- 16 or the potential settlement with Guinea?
- 17 A. No, I am not aware of any such situation.
- 18 Q. Do you know who approached Niron in order to suggest
- 19 that they get involved in this, they acquired a licence
 - and entered into the revenue share?
- 21 A. I wasn't part of it. I wasn't part of the discussions.
- 2.2 but to me the obvious catalyst for this is the
- 23 relationship between Mr Steinmetz and Sir Mick Davis.
- 2.4 His reputation in the mining industry and his potential
- 25 as a person who would be able to assemble the capital

- 1 required to redevelop this asset, so from that
- 2 perspective a very credible idea. But I'm speculating
- here, but I think it's useful to know because it helps your understanding.
- 5 Q. It does. And can I ask about one other relationship.
- Do you know what the relationship between Mr Steinmetz and Marcus Camis is?
- 8 A. No. I mean, I know they know each other and I know that
- 9 they have met, but I don't know to what extent they do
- Q. When you say they've met, do you know in what context they've met?
- 13 A. In the context of Niron, other things, etc, etc.
- 14 Q. But all BSGR related matters?
- $15\,$ $\,$ A. No, I don't know the extent of their relationship . All
- I do know is that they know each other and they talk to each other and they're in touch with each other.
- 18 Q. Do you know of any business that Mr Steinmetz does with19 Marcus Camis, separate to BSGR?
- 20 A. No, I'm not involved in that.
- 21 Q. Master, the transcriber very fairly reminded me,
- 1 think, my learned friend might have reminded me that we perhaps ought to take five minutes?
- 24 MASTER DAVISON: I am glad you have said that. I was
- wondering, myself. So we will break for five minutes.

1 (11.44 am)

2

- (A short break)
- 3 (11.49 am)
- 4 MR WILLAN: Mr Cramer, I want to ask you now a bit about
- 5 GSOL. Do you know what I mean by GSOL?
- 6 A. Yes, kind of, yes.
- 7 Q. So there is a Bermuda fund called Global Special
- 8 Opportunities?
- 9 A. Yes.
- Q. Now, GSOL, to your knowledge, GSOL had various dealingswith BSGR and its subsidiaries, didn't it?
- 12 A. So it's something that I have become aware of over time,
- and there are several areas where BSGR has ended up
- interfacing with companies associated with or part of.
- My knowledge is very limited beyond that, but I do know
- the specifics of the interface in some areas well and in
- 17 others not so well.
- 18 Q. When did you first come across GSOL, when would you 19 first have heard that name?
- 20 A. Relating ultimately to the negotiations and the debt
- 21 position that Octea has with a company called Star West.
- 22 but not necessarily GSOL. It is kind of a canvas of
- 23 things that have evolved, you know, so I understand
- $24 \hspace{10mm} \hbox{there is a relationship between these companies}. \\$
- $25\,$ $\,$ Q. Were you aware that BSGR Cooperative, a Dutch company,

a Dutch subsidiary, had dealings with GSOL over the

- Cunico transaction?
- 3 A. I'm aware now.
- 4 Q. You weren't aware at the time?
- 5 A. No.

2

7

- 6 Q. And you dealt with a company called Litigation Solutions
 - Limited, I believe, at one point?
- 8 A. Yes
- 9 Q. Were you aware -- let us take it in stages. Are you
- aware now that that company is connected to GSOL?
- 11 A. It may be. I still don't know. I didn't know at the time.
- 13 Q. What makes you think that it may be now?
- 14 A. Well, because the individuals here are appearing, you
- 15 know, in different companies and there's clearly
- a relationship, but I really don't know.
- 17 Q. And are you aware, looking back now, of any other
- dealings that BSGR or its subsidiaries had with GSOL or
- 19 its connected entities? We talked about Star West,
- $20 \hspace{1.5cm} \hbox{talked about Niron, talked about Cunico, talked about} \\$
- 21 Litigation Solutions. Are you aware of anything else?
- 22 A. No.

3

- 23 Q. And are you aware of, within the wider Balda Foundation,
- any other dealings with GSOL or its connected companies?
- 25 A. There should be none.

47

- $1\,$ $\,$ Q. Are you aware or do you have any facts which cause you
- 2 to believe that Mr Steinmetz has any economic interest
 - of any nature in GSOL?
- 4 A. No, and I've asked him and he has said no.
- 5 Q. And presumably the same would go for family members,
- 6 trusts, companies associated with Mr Steinmetz, to the
- 7 best of your knowledge?
- 8 A. Yes, because otherwise he would be being clever and he
- 9 would understand the nature of that question.
- 10 Q. And do you know -- apologies if I asked you this
- before -- who are the beneficial owners of GSOL?
- 12 A. No.
- 13 Q. Do you know of a gentleman named Brian Padgett?
- 14 A. Yes.
- 15 Q. Have you come across him as the managing director of
- Silex, which is one of GSOL's directors? Have you
- 17 interfaced with him in that capacity?
- 18 A. No.
- 19 Q. The implementation agreement relating to the Star West
- 20 debt was signed by Mr Padgett. Did you have any
- dealings with him in that capacity?
- 22 A. No.
- 23 Q. What dealings do you have -- have you had with
- 24 Mr Padgett?
- 25 A. So a brief background which will help?

- 1
- A. I see this as an opportunity to help you understand 2
- 3 certain things, I think it's helpful.
- 4 Q Please do

- A. As and when the foundation was dealing with increasingly 5
- acrimonious and difficult legal proceedings, the 6
- 7 willingness of people to represent the foundation was
- 8 significantly reduced. At one stage I had introduced
- 9 and developed a very close and good relationship with
- 10 Rothschild Trust, and they always had their CEO sitting
- 11 on the foundation council. But they were one of the
- 12 unfortunate casualties of these problems that emerged,
- 13 and slowly but surely the willingness and the ability of
- 14 various people and institutions to take the risk and be
- here had disappeared. The solution, because there's 16 a requirement, I believe, in the foundation bylaws, you
- 17 need three foundation council members, and he was
- 18 introduced, I don't really recall by whom, and how this
- 19 happened, this was a foundation council matter, but he
- 2.0 was a stopgap, you know, solution to having a third
- 2.1 foundation council member. So that was the background.
- 2.2 Q. He was not on the foundation board?
- 2.3 A. He was part of the band aid solutions to try to keep
- 2.4 things together.
- 25 Q. When did he come on to the foundation boards?

- A. I don't recall, but it's certainly post 2012. 1
- 2. Q. But not in the last couple of years, it is longer than
- 3 that?
- A. No, I would be speculating, but in my mind it's a recent 5 development, and I have had very little to do with him.
- Q. And do you know if he has a relationship with 6
- 7 Mr Steinmetz?
- 8 A. I attended one meeting with him and Mr Steinmetz in
- 9 Geneva.
- 10 Q. Did you take from that meeting that they knew each
- 11
- 12 A. They had met before, and we were there to discuss and
- 13 stay in touch with the foundation council members, like we would do with Maitre Bonnant and other people. 14
- 15 Q. So you are not aware of any wider history or
- 16 relationship between them?
- 17
- 18 Q. I am going to move on then to Star West. Star West is
- 19 a secured lender to the Octea group, isn't it?
- 2.0 A. Yes.
- 21 Q. Just to be clear, the Octea group is a subsidiary of the
- 2.2 BSGR, involved in diamond mining?
- 23
- 24 Q. BSGR has given a guarantee for that debt, hasn't it?
- A. Well, the best way to describe that debt is that

- 1 Star West acquired the debt previously owned by
- 2 Standard Chartered Bank and Tiffany, and my
- 3 understanding is they, $\,$ effectively $\,$ -- sometimes this
- happens, you know, banks, and at this point in time it 4
- 5 was something Standard Chartered Bank did -- sold it,
- and their position is or was initially identical to the 6 7 position that Tiffany and Standard Chartered had had.
- 8 Q. So they took over the existing guarantee from BSGR?
- 9 A. Well, so --

19

3

- 10 Q. Let me put it this way --
- 11 A. It is important because there is a corporate guarantee
- 12 which was attached which was only partially released.
- 13 Q. Right. To cut to the bottom line, does BSGR currently
- 14 guarantee the debt owed to Star West? 15 So I'll try my best to answer this question and one, you
- 16 know. I'm not the person who drew up the loan
- 17 agreements, the old ones, etc, etc. I'm very familiar
- 18 today with the economics of what happens with cashflows
 - and we can go into detail of that, but the issue, when
- 20 this debt was entered into initially , both
- 21 Standard Chartered and Tiffany had a corporate guarantee
- 22 from BSGR and that's why I think they were willing to
- extend these loans in the first place, because at that 23
- 2.4 point in time BSGR looked like a very solid operation.
- 2.5 When these loans became nonperforming loans, this

- 1 occurred at the same time as the overall position for
- BSGR was also deteriorating, because of the challenges 2
 - that we were facing.
- Q. Mr Cramer, I am really sorry to interrupt you. I just
- 5 at the moment want to establish does BSGR guarantee that
- debt? The answer can be yes, it does, yes, in part, or 6
- 7 no. I am not really interested in --
- 8 A. Yes, I believe yes, in part, but it is also an issue
- 9 which is in dispute between BSGR and Standard Chartered,
- 10 the quantum of the remaining residual guarantee that was
- 11 kept behind when the debt was sold. I'm sorry
- 12 Q. No, it is my job to help you understand what I'm trying
- 13 to understand
- 14 A. No problem, thank you.
- 15 Q. And there is a charge over the shares in Octea Limited
- 16 to support that debt?
- A. I believe so, I get confused between a charge over the 17
- 18 shares or the asset. I'm not the expert on these
- 19
- 2.0 Q. Right. Were you involved in the negotiations or
- 21 discussions that led up to Star West acquiring the debt

- 2.2 from Laurelton, the Tiffany subsidiary, and
- 23 Standard Chartered?
- 2.4 A. I facilitated the introduction of Star West to
- 25 Standard Chartered.

- 1 Q. How did Star West come to you for you to facilitate that 2 introduction?
- 3 A. So the introduction, I believe, originally came from
- David Barnet and Beny Steinmetz, via an individual 4
- called Yossi Tschelet. Yossi was the financial person 5
- who understood the history of Octea's financing and had 6
- 7 been working with me to keep Standard Chartered at bay,
- to preventing them from pulling the plug, and we 8
- 9 introduced -- and I believe that was the first time
- 10 I met Marcus Camis.
- 11 Q. And he was representing Star West?
- 12 A. Yes. he was.
- 13 Q. And in due course, this may be a detail which doesn't
- 14 matter, at that stage when they were first introduced,
- 15 were they introduced as Star West rather than as GSOL?
- A. They were not introduced as GSOL, to the best of my 16
- 17 memory, because I think I would remember that. It's
- 18 Star West that I have in my mind. That's my memory.
- 19 Q. So you effect the introduction?
- 20 A. Mm-hm.
- 21 Q. There is then obviously a negotiation which takes place,
- 22 in a sense tripartite between BSGR, Standard Chartered
- 2.3 and Star West. Were you involved in that negotiation?
- 2.4 A Not at all
- Q. Presumably, though, you reviewed the transaction before

- 1 it was signed off by BSGR's board?
- 2 A. No. I mean, it may have been tabled, etc, etc, but from
- 3 my perspective, and I think the reality of the situation
- is there was nothing in the end that BSGR could or could
- not do. This was Standard Chartered's decision to sell 5
- their asset to Star West. 6
- 7 Q. BSGR agrees to pay money to Standard Chartered, doesn't
- 8 it, in addition to the debt?
- 9 A. Yes, I believe so, and it was Yossi Tschelet who was in
- 10 charge of these negotiations.
- 11 Q. And quite a large amount of money, over 50 million,
- 12 might have to be paid to Standard Chartered, depending
- 13 on various conditions?
- A. That is not my recollection. What I recall, and I could 14
- 15 be mistaken, is that at that point in time there was
- 16 a residual of \$16 million that had to be paid to
- 17 Standard Chartered Bank, and it became a matter of
- 18 negotiation between me and Star West as to who should be
- 19 paying that, and I felt that BSGR should not have to pay
- 2.0 it, but they felt that it was the residual of the
- 21 guarantee. So it became a matter of my subsequent
- negotiations
- 23 Q. Could I just ask you to take up bundle 5.
- 24 A. Yes
- 2.5 Q. And go, please, to tab 135.

- MASTER DAVISON: I don't seem to have a bundle 5.
- MR WILLAN: That is not a promising start. There is a spare
- 3 set of bundles if you don't mind me passing them up to
- 4 you

9

11

- MASTER DAVISON: No. that's fine. 5
- MR WILLAN: It may be best if we pass you the full set 6
 - because --
- 8 MASTER DAVISON: Is that the set that was thought to be for
 - the witness?
- 10 MR WILLAN: I think there was some confusion. I think it
 - was an updated set for you. (Handed).
- 12 If you go, please, to bundle 5, tab 135.
- A. I have it, yes. 13
- 14 Q. And to page 2883
- 15 A. Yes.
- Q. Now, courtesies of the wonderful GDPR, we are not 16
- 17 allowed to know the names or the signatures of the
- 18 people who were involved.
- 19
- 20 Q. But you can see it was signed by at the top Octea
- 2.1
- 2.2 A. Yes
- 2.3 Q. And at the bottom left on this page by BSG Resources
- 2.4 Limited?
- 25

55

- 1 Q. Now, I don't know which director signed it, but was it 2
- 3 A. I don't know. I don't believe so. It's not impossible,
- you know, that once this had been done $--\ \mbox{I}$ also notice
- something else. On 2835, it actually says "Global 5
- 6 Special Opportunities Limited", as a party to the --
- 7 Q. It does indeed.
- A. Yes. So the point that I'm trying to make is it's not 8
- 9 something that I was focusing on. I saw these people as
- 10 buyers of the debt. Who, what they were operating
- 11 under, was not a matter of concern or focus for me. If
- 12 this had been something that was agreed, we had no
- 13
- choice, you see, because Standard Chartered were really 14 driving this. Any deal that allowed BSGR and Octea to
- 15 stay in the game would have been a free option and
- 16 a clawback opportunity. So I don't believe I signed it,
- 17 but if you showed me -- would it not have been part of
- 18 the discovery if I had? Would it be redacted?
- 19 Q. You disclosed a draft, an unsigned draft, and the joint
- 2.0 administrators have provided a signed but redacted final 21
- 2.2 A. I see.

version

- So I haven't seen an unredacted signed version. 23
- 2.4 I believe that if my discovery was just a draft, it
- 25 would indicate that I was shown a draft and then

15

- 1 I didn't sign it. There would be no intention to play 2 a game here
- 3 Q. I wasn't suggesting it.
- 4 A. I understand.
- 5 Q. Go back, please, to page 2846. Just before I ask this
- question, did you know how much GSOL or Star West were 6 paying Standard Chartered for the debt?
- 8 A. I didn't. It wasn't something that I was privy to at
- 9 the time 10 Q. So if you look at the definitions, "Purchase Price", you
- 11 weren't aware that they were paying 14 million for the 12
- 13 A. It was not at that point in time a matter of interest to 14
- 15 Q. Obviously, you have a very long experience in finances. 16 Is it unusual to you to be told what the buyer of the
- 17 debt is paying, the distressed price? 18 A. Well, yes -- yes, and no. I mean, what was absolutely
- 19 clear to me, considering where the market was and where 20 mining assets and loans for mining assets in Sierra
- 2.1 Leone, and the exposure that Standard Chartered had in
- 22 that region, that you were talking about cents to the 2.3 dollar, and the market at that time was -- I don't think
- 2.4 anybody would have done a deal like more than 20-cents
- to the dollar. So if you had asked me without knowing,

- 1 I would have thought they were probably negotiating 2 somewhere between 10 and 20.
- 3 What was important to me is how BSGR and Octea could
- create a platform from this deal where there was an
- 5 opportunity to reintroduce value to this operation,
- which at this point in time was zero. 6
- 7 Q. Right. Did you have negotiations with
- 8 Standard Chartered about making a discounted pay-off?
- 9 If it is accepting 14 million for 80 million - odd of
- 10 debt, did you ever have discussions about --
- 11 A. With Standard Chartered?
- 12 Q. With Standard Chartered.
- 13 A No
- 14 Q. If you go back, please, to page 2844, you will see
- 15 definitions of the initial settlement payment and the 16
 - initial settlement date. You will see there is a figure
- 17 of 16 million to be paid to the bank. That is
- 18 Standard Chartered.
- 19 A. Mm-hm.
- Q. And the initial -- that settlement date is the primary 2.0
- 21 settlement date as it might be extended. Take it from 2.2 me that the primary settlement date is three years after
- 2.3 the agreement is entered into
- 24 So my question to you is: were you aware that there 25 was an obligation on BSGR to pay 16 million three years

- after it entered into this agreement?
- 2 A. Yes, you see, because this was the residual guarantee
- 3 that was left behind. This was their -- you know,
- 4 because BSGR was responsible for the full debt load and
- 5 we knew, as I said before, that there was
- a 16 million-dollar hook still for BSGR in this deal. 6
- 7 Q. Then if you go back, please, to page 2840, slightly
- 8 complicated. You will see there is a definition of
 - "additional settlement payment", which means "in
- 10 addition to the initial settlement payment, the maximum
- 11 ASP, [that is additional settlement payment amount] as 12 adjusted in accordance with the ASP calculation, which
- 13 payable to the bank with effect from the acceleration

Again, please take it from me that one of the

14 date"

16 acceleration dates would be three years after this

17 agreement was entered into, if you hadn't paid the 18 16 million

19 If you look down and see the ASP calculation, there 20 is a table on the left showing how much you might have 21 paid of the initial settlement payment, so that is of

22 the 16 million, and you see part payment prior to the

23 acceleration date?

- 2.4 Α
- 25 Q. And on the right you have how much of the additional

- 1 settlement payment it triggers?
- 2. A. Right.
- 3 Q. So if you've paid 16 million within three years, then
- 4 the additional settlement payment is zero?
- 5
- 6 Q. If you have paid nothing within three years, your
- 7 additional settlement payment is 58.5 million to
- 8 Standard Chartered. So were you aware that if you
- 9 failed to pay the 16 million to Standard Chartered, you
- 10 would become liable not only for the debt to Star West
- 11 but also for a payment of 16 million and 58.5 million to
- 12 Standard Chartered?
- 13 A. At the time, no, it was not something that I was focused
- 14 on. This agreement was negotiated and implemented,
- 15 Yossi and David. But it does make it clearer to me why
- 16 Standard Chartered today have ratcheted the 16 million
- 17 up to the 70, which up until now I have thought was very
- 18 unfair, because they had already sold it, and this is
- 19 a discussion which is well documented in the documents
- 2.0 with the joint administrators.
- 21 Q. Pause there. Ignore what has happened subsequently.
- 2.2 I want to go back to when this was executed, when you
- 23 are a director, there are no joint administrators. It
- 2.4 strikes me equally that it is quite an uncommercial
- 2.5 deal. You can end up paying all your debt to Star West

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and still having to pay 75 million to Standard Chartered

> Can you explain to me why that was a deal that BSGR thought it appropriate to enter into?

A. Well, my understanding of the deal at that point in time was that there was absolutely zero value, because Standard Chartered, they had taken this thing as far as they could, and they were very close to effectively pulling the plug on the operations.

And the people who would have negotiated this transaction, they would have done so with the intention of trying to create some type of value from a zero value situation, and although the terms may have been onerous and the risk at this point in time may seem to have been not great, they were certainly better than where we were. And the history with Standard Chartered showed that they were always willing to be reasonable, to renegotiate, to come up with something that was very fair, and up until that point in time they actually had.

It was only once we went into administration that the mind set changed, and there was a changing of the guard at Standard Chartered. We had a good relationship with Standard Chartered for years. And the thinking behind this at that point in time was of course we wanted to generate as much cashflow as possible, and the

ambition was to generate the 16 million.

This is why when I negotiate with Star West, in mv mind is, you know, we've got to pay Standard Chartered as well. We've got to get rid of that. So I'm focusing on the bigger picture, not the detail, but even in the detail there were always opportunities. And the record will show that Standard Chartered were supportive, you know. They were a partner in this project for many reasons: their relationship with other mining operations in Sierra Leone, the Government of Sierra Leone and their perception of Standard Chartered Bank, and the fact, which I think is commercially important here to understand, is that there were three large mining operations in Sierra Leone at this point in time, of which Koidu Mining was one. African Minerals and London Mining were listed here in London. They were also heavily banked by Standard Chartered, and both of those companies went bust in the crisis.

Koidu survived, first by amortising its debt and then by only paying interest, so in a field of failures I think that Standard Chartered felt that we were very genuine in our attempts to look after the attempts of

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2.4 Q. And you were heavily involved in Octea's business by 25 this stage, weren't you?

A. I was becoming more involved around this stage. At this 2 stage we still had -- and my chronology can be -- we 3 would have to go back to check it, but there was an 4 individual, who was the champion and the strong man of 5 these mining operations, and ultimately we had to ask him to leave, and I was responsible for that. He is an 6 7 individual called Jan Juubert. He is the founder or the 8 driving force behind Octea, going back to 2002, and for

11 Q. Don't worry so much about him. I am more focused on how 12 heavily --

reasons that will take a lot of time to get into, so

13 Then the next person to take over was a person called 14 Brett Richards. Brett Richards also briefly became the 15 chief executive of BSGR, but he became involved in an 16 attempt to undermine the shareholders and cut a side 17 deal. It was when he left that I was the person who was 18 best positioned to come in and try to solve this

19 problem, and from that point in time I became more 2.0 involved, which is quite late, you know, like 16/17,

2.1 something like that.

I won't --

Q. Mr Pollack said, on your behalf: "Mr Cramer first 22 23 became involved with Octea's business in 2012 and has 2.4 been heavily involved since 2015."

2.5 Is that accurate evidence?

1 A. More or less, yes. 2012 is important because that is 2 when they decided to do an IPO, and because they were 3 going to market, and my banking relationships and so on,

I became involved in that. 5 Q. Yes. We have looked at the fact that GSOL paid

6 \$14 million for this debt. Were you aware that before 7 entering into that deal BSGR and Octea had committed to 8 pay 15 million, 15.1 million I think, to GSOL

9 immediately after entering into the transaction with

10

11 A. So at the time I wasn't involved in any of these 12 arrangements or discussions. But my understanding of 13 what happened then, and why we were initially drawing 14 money from Star West, is that there was an amount of 15 15 or \$16 million in the company accounts which by then 16 were fully controlled by Standard Chartered Bank. 17 Octea, the group, was banking with Standard Chartered, 18 and they had the right, in a nonperforming loan 19 situation, to sweep the accounts. So technically they 2.0 could have swept the accounts and kept that money, but 21 as the acquirers of the debt. Star West became entitled 2.2 to it. But it was clear that this money was needed for

2.4 underground workings. We were at what's called an ore

the operations, and at that time we were developing the

64

25 gap. We weren't producing anything. And without that

23

2.4

25

is covered by legal advice privilege collateral or

litigation privilege, where there can be an issue in

```
1
          money the operations would have been broken.
                                                                                    1
                                                                                            relation to collateral waiver. There can't be in
 2
      Q. Pause there. I understand what you say. In fact, you
                                                                                    2
                                                                                            relation to without prejudice privilege, because you
 3
          can see from the documents that Standard Chartered kept
                                                                                    3
                                                                                            have to obtain the agreement of the parties to the
          a 6 million-dollar debt reserve account, and a new
 4
                                                                                    4
                                                                                            correspondence that they agreed to waive it.
          15 million was paid by Octea to Star West. Did you know
                                                                                                So having identified that it is a privileged
 5
                                                                                    5
 6
         that was taking place?
                                                                                            document, it is covered by that privilege, those
                                                                                    6
 7
                                                                                    7
                                                                                            instructing me have written to those instructing my
      \mathsf{Q}.\;\;\mathsf{So}\;\mathsf{if},\;\mathsf{for}\;\mathsf{instance},\;\mathsf{I}\;\mathsf{were}\;\mathsf{to}\;\mathsf{ask}\;\mathsf{you}\;\mathsf{to}\;\mathsf{look}\;\mathsf{at},
                                                                                            learned friend and asked for it to come out of the
 8
                                                                                    8
 9
          please, bundle 3, tab 81 and go, please, to page 1847.
                                                                                   9
                                                                                            bundle, precisely to avoid this situation, because one
10
                                                                                  1.0
     A Number 37
                                                                                            can't put a document into evidence which is covered by
11
      Q. Bundle 3, tab 81.
                                                                                  11
                                                                                            privilege, unless the parties consent.
12
                                                                                  12
                                                                                        MASTER DAVISON: Is that correspondence in the bundle?
      A Yes
      Q. At page 1847. It is a letter from Standard Chartered.
13
                                                                                  13
                                                                                        MR WEEKES: I am not sure that is, master
                                                                                  14
                                                                                        MASTER DAVISON: All right. Mr Willan, what do you have to
14
15
      Q. You will see at 5 (b), it says:
                                                                                  15
16
              "The bank has reason to believe the arrangement
                                                                                  16
                                                                                        MR WILLAN: Master, there are two short points. One is I am
17
          between the company and its subsidiary. GSOL and
                                                                                  17
                                                                                            not putting it into evidence. This isn't a case where
18
          Star West, is not a true third party arrangement. GSOL
                                                                                  18
                                                                                            I am trying to prove something by reliance on
19
          was introduced by the bank by the company, and on
                                                                                  19
                                                                                            a document. I am relying on it for the fact that it
2.0
          1 December, 2016, ten days after the implementation
                                                                                  2.0
                                                                                            refers to a fact and to ask whether that fact took
21
          agreement became effective, a payment was made to GSOL,
                                                                                  21
22
          via a BSGR subsidiary account, for $15.3 million. These
                                                                                  22
                                                                                                Secondly, and more importantly, on any view, this is
2.3
          funds are deposited into that account on 9 November 2016
                                                                                  23
                                                                                            not Mr Cramer's privilege. Once a document has been
2.4
          by a company we understand is associated with the
                                                                                  2.4
                                                                                            disclosed, he can no longer object to producing it. He
25
          Steinmetz family."
                                                                                  2.5
                                                                                            has produced it. The parties who have any interest in
                                    65
 1
             Would you be able to tell me who was the company
                                                                                    1
                                                                                            restraining use, and they can restrain its use or they
 2
          that provided the 15.3 million to the BSGR subsidiary
                                                                                    2
                                                                                            can apply for it to not to be released from the
 3
          and who was the BSGR subsidiary that made the payment to
                                                                                    3
                                                                                            undertaking on collateral use are BSGR, represented by
                                                                                            the joint administrators, or Standard Chartered.
 5
      MR WEEKES: Master, apologies, if I may just intervene here.
                                                                                    5
                                                                                                They can seek whatever relief they want in relation
          This document is a privileged document. It is covered
                                                                                    6
                                                                                            to my use of it at this hearing, but it is not nor
 6
 7
                                                                                    7
          without prejudice privilege . It is a document which
                                                                                            Mr Cramer, having disclosed that document, inadvertently
 8
                                                                                    8
                                                                                            I understand we have asked to be removed from the
 9
                                                                                    9
          bundle. In the circumstances in which it is a document
                                                                                            disclosable document -- to now assert the privilege.
10
          covered by without prejudice privilege, it can only be
                                                                                  10
                                                                                                Of course, without privilege prejudice is
11
          admissible in evidence if the consent is obtained of
                                                                                  11
                                                                                            complicated, because there are circumstances where it is
12
          both parties to the correspondence. Insofar as I'm
                                                                                  12
                                                                                            perfectly permissible to rely on it, including where an
13
                                                                                  13
          aware, there is no indication that both parties to this
                                                                                            agreement has been concluded, and indeed between third
          correspondence. Standard Chartered Bank and the
14
                                                                                  14
                                                                                            parties, where you are not relying on it as evidence of
15
                                                                                  15
          administrators, have agreed that this document should be
                                                                                            negotiations, but for some other purpose, where it is
16
          admissible in evidence. So, therefore, master, we say
                                                                                  16
                                                                                            legitimate.
17
                                                                                  17
          it is not admissible, and therefore questions can't be
                                                                                                As I say, it is not a matter that you need to
18
          put in relation to its contents either.
                                                                                  18
                                                                                            adjudicate today, because I am not asking you to admit
19
      MASTER DAVISON: Why has it gone into the bundle then?
                                                                                  19
                                                                                            it into evidence. If Standard Chartered or BSGR want to
                                                                                  2.0
                                                                                            restrain use or want a restriction on it now becoming a
2.0
      MR WEEKES: I think what happened was it was disclosed in
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                                                                                  21
          error. That doesn't make a difference with respect to
                                                                                            public document, they can make whatever application they
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          without prejudice privilege, because without prejudice
                                                                                  2.2
                                                                                            think fit.
                                                                                        MASTER DAVISON: Do you want to come back on that in any
23
                                                                                  23
          privilege, it is not like disclosure of a document which
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wav. Mr Weekes?

MR WEEKES: I do, master, yes. I don't, with respect to my

transcripts@opus2.com 0203 008 6619

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learned friend, understand the difference he is seeking to draw. He is seeking to quote from the contents of the document, and he is relying upon it for those purposes as being evidence. That's something that you are not allowed to do with a privileged document.
```

Of course, you could not take a document which is covered by legal advice privilege, read it out and then say: "I am not seeking to put it into evidence. I am only seeking to ask you a question, based on the contents of the document."

So the first point I am afraid doesn't take Vale anywhere.

As regards the second point, it appears to be said: "Well, Standard Chartered Bank or BSGR's administrators can come along and object." Insofar as I'm aware, no steps have been taken — I will be corrected if I'm wrong — to tell them that this is a question or a line of questioning which Vale intend to advance at the hearing. They were well aware that this document had been objected to and that questions in relation to it would be objected to.

It is no answer to say: "Well, they could come along to the hearing and object", because they are not here and they are not on notice in that regard. Of course, it not only is the position that Mr Cramer

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should be declining to inadvertently be asked to waive a privilege on behalf of BSGR, but also, of course, it is a position where the court, we say, should be intervening in these circumstances to make sure that documents do not end up in the public domain, and evidence be given about them, where there is third party privilege involved, which is plainly the case here.

To say that an application could be made in due course by those parties for the document to become confidential , doesn't address the mischief. The mischief is that this document is being put to a witness and its contents are being read out, in circumstances where, on its face, its author, Standard Chartered Bank, would have a reasonable expectation that this document would never be adduced in court proceedings, because that's why one heads a document "Without prejudice, save as to costs". This is a document in the context of negotiations --

MASTER DAVISON: Mr Weekes, have you actually got the correspondence in which these points were ventilated?

MR WILLAN: Master, if it helps, I accept they wrote I think

yesterday, saying that they assert that they are subject to without prejudice privilege , and we responded saying we don't accept that, and we intend to --

70

MASTER DAVISON: Do you have the actual letters?

1 MR WILLAN: I don't, I am afraid.

2 MR WEEKES: Master, it may be a way forward. We could

 $3\,$ $\,$ $\,$ produce them for you in the short adjournment. I am

4 told that we wrote actually about it last week and we

5 chased yesterday. This shouldn't come as any surprise

6 to Vale.

9

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7 MASTER DAVISON: All right, thanks.

8 MR WEEKES: So maybe, Master, we might suggest that one way

forward would be for any further questions in relation

10 to this document to be deferred until after the short

11 adjournment, and we will endeavour to produce the

12 correspondence, Master, so that you can review the

13 correspondence.

14 MASTER DAVISON: Can you live with that, Mr Willan?

15 MR WILLAN: I should probably have said I have no further

16 questions about this document. I am happy, if it

assists , for pro tem it not to be released from the

 $18 \hspace{1cm} \hbox{undertaking, now it has been referred to in open court,} \\$

that it is no longer subject to the restriction on collateral use. I am happy for that to remain the

collateral use. I am happy for that to remain the
 position so as to allow BSGR and/or Standard Chartered

to make representations to you as to what its status

2.3 should be.

24 MASTER DAVISON: No, but my question --

25 MR WILLAN: I don't have any further questions on the

7

document anyway.

2 MASTER DAVISON: It is just this one question?

3 MR WILLAN: It was just the one question.

4 MASTER DAVISON: I will rule on that when I have seen the

 $\,\,$ correspondence there has been on it. So if you would

6 like to move on to another topic.

7 MR WILLAN: Yes

8 MR WEEKES: Thank you, Master.

9 MR WILLAN: If I could ask you, please, if you have bundle 3 10 to hand. Leave that aside. I just want to understand

11 the economics here

On the face of it —— actually, no, I will. If I can take you, please, to bundle 3, tab 66, just so it can't

14 be said that I'm putting reliance on the document. At

page 1734. This is a working capital facility which

16 I think you were involved in negotiating with Star West?

17 A. No, not -- no, actually not. It was Yossi Tschelet.

 $18\,$ Q. It is a working capital facility . This is a draft you

19 have produced to us. If you look at Recital A, please,

 $20\,$ you will see that the parties entered into a heads of

21 terms, dated 13 September 2016. You will see, in

22 Recital E:

23 "On 1 December, 2016, Octea Limited transferred

24 15.3 million of proceeds of sale to Star West, per the

2.5 heads of terms."

```
1
             Just pause there. By the end of 2016 --
                                                                                   1
                                                                                           the Government of Sierra Leone. So historically they
 2
     A. Sorry, exactly where was it?
                                                                                   2
                                                                                           were always supportive.
 3
      Q. Recitals A and E, page 1734.
                                                                                   3
                                                                                               What Star West were securing here, I believe, from
 4
     A Yes
                                                                                   4
                                                                                           their perspective, would have been an option. It was
      Q. At the end of 2016, the position is this: Star West have
                                                                                           absolutely clear that that $16 million was something
 5
                                                                                   5
          paid 14 million to acquire the debt, but they've
                                                                                           that the operations would need or they would be
 6
                                                                                   6
 7
          received 15.3 million proceeds from Octea, pursuant to
                                                                                   7
                                                                                           worthless. And whether that $16 million, from the
 8
                                                                                           perspective of BSGR and Octea, was in
          a prior agreement in the heads of terms?
                                                                                   8
 9
     A. Mm-hm.
                                                                                  9
                                                                                           Standard Chartered's accounts or Star West's account, it
      Q. So they are plus or minus 1 million in the money. They
                                                                                 10
10
                                                                                           did not matter, as long as we had access to it so we
          are 1 million cash better off than they were before the
11
                                                                                 11
                                                                                           could use it, so that we could develop the underground
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                                                                                 12
          transaction. 14 million out the door, 15.3 million in.
                                                                                           part of these operations to start producing again.
13
          They have also acquired a debt worth 70 million plus,
                                                                                 13
                                                                                               And that's what we did. And from that point in time
14
                                                                                 14
          which will or may be repaid over time?
                                                                                           it was like a reset, and my understanding at all times
15
     A. It could also be worth nothing.
                                                                                 15
                                                                                           and the thing that was important to me is that that
      Q. It could be worth nothing, but in that case they have
                                                                                 16
                                                                                           $16 million didn't disappear, ie that Standard Chartered
16
17
          made $1 million: what's the problem?
                                                                                 17
                                                                                           would sweep it, because then we would have had to have
18
     A. I don't think that's my understanding. But anyway, I'll
                                                                                 18
                                                                                           closed down the operations. And I think that
19
          listen for the question.
                                                                                 19
                                                                                           Standard Chartered's willingness to do this deal, my
20
     Q. BSGR have committed to pay something between 16 million
                                                                                 20
                                                                                           interpretation, it was very political. This was at
2.1
          and 70 million to Standard Chartered by way of
                                                                                 21
                                                                                           a time when they were kitchen sinking a lot of their
22
          settlement payments, in addition to paying the debt in
                                                                                 22
                                                                                           debt. I mean we know what happened, if you follow
2.3
                                                                                 23
                                                                                           financial markets, to Standard Chartered, and ultimately
          full to Star West, so potentially having to pay the debt
2.4
                                                                                 2.4
                                                                                           they wrote off and they fired everybody involved in the
         twice over
25
             Just stepping back, that looks like a stunningly
                                                                                 2.5
                                                                                           whole lending operation in West Africa.
                                    73
                                                                                                                      75
 1
          good deal for Star West and an atrociously bad deal for
                                                                                   1
                                                                                               So I believe that they were looking more at risk
          BSGR and Octea. What's your comment? Do you agree and
 2
                                                                                   2.
                                                                                           management and reputational damage rather than the pure
 3
          if not why do you disagree?
                                                                                   3
                                                                                           economics.
      A. No, I don't agree. First, I have a comment. I think
                                                                                       Q. If you understood that Standard Chartered would sell off
 5
          one of the reasons why a lot of these documents that
                                                                                   5
                                                                                           this debt for 14 million up-front, and 16 million in
 6
          have come out in discovery, where they are drafts, is
                                                                                   6
                                                                                           three years, why not negotiate with Standard Chartered
 7
                                                                                   7
          because they are sent to me, not because I'm involved in
                                                                                           for a discounted pay-off, where you paid part of the
 8
                                                                                   8
          their production, and I think that Yossi and David, when
                                                                                           debt, rather than you having to pay the full debt to
 9
                                                                                  9
                                                                                           Star West and money to Standard Chartered?
          they were negotiating this and putting it in place, that
10
          was something that they would share with me, so that
                                                                                 10
                                                                                       A. Well, I'm not sure I understand the question. Could
11
                                                                                 11
12
             But the bottom line, the commercial situation we
                                                                                 12
                                                                                       Q. Right. The deal here is that Standard Chartered get
13
          were dealing with, is you had an asset which was
                                                                                 13
                                                                                           14 million up—front from Star West, and a settlement
14
          basically worthless, where Standard Chartered, if they
                                                                                 14
                                                                                           payment of 16 million in three years, and if they get
15
                                                                                 15
          hadn't been such a good supporter of the business, could
                                                                                           paid those two sums, their debt is written off. They
16
          have pulled the plug on this business years ago, but for
                                                                                 16
                                                                                           get nothing more.
17
          any number of reasons they did not. I think they
                                                                                 17
                                                                                               So they're willing to give up their debt for a total
18
          recognised the significance of these operations to the
                                                                                 18
                                                                                           of effectively $30 million. You follow?
19
          country of Sierra Leone, being an important producer,
                                                                                 19
                                                                                       A. Not really, but what I can say is Standard Chartered by
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so --

employer and contributor to private sector GDP. So they

did not want to be seen as the people who pulled the

plug on these operations. One of the key individuals

involved with the Standard Chartered Bank facility here

was an individual, the country manager, who was also

closely associated with the ruling party at the time and

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this time, they had had enough. They wanted to clean

their balance sheet from this mess. They wanted to move

on. And the economics of that, however poor they were

for them, was much better than the complete write-offs

that they had with African Minerals and other debt,

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- $1\,$ $\,$ Q. I completely understand. My question, Mr Cramer, is why
- did BSGR and Octea not go to Standard Chartered and say:
- 3 "We'll pay you 14 million now and we'll pay you
- 4 16 million in a few years. You're still getting a good
- 5 percentage of recovery, and then that's the debt written
- 6 off"? Why enter into instead a transaction where they
- 7 end up increasing, BSGR ends up increasing its overall
- 8 debt, by agreeing to pay both Standard Chartered at
- 9 least 16 million and Star West the full amount of the
- 10 debt?
- $11\,$ $\,$ A. I see, okay. I think I understand. I think there was
- $12\,$ an option here. First of all , the belief was that it
- would be easier to claw back, you know, better value for
- 14 BSGR, once you were in the hands of what appeared to be
- $15 \hspace{1.5cm} \text{more financial investors} \, , \, \, \text{financial opportunists than} \,$
- being under the heavy oak of a bank like
- 17 Standard Chartered, right. There were no economics at
- all for anybody, any of the stakeholders at that point
- $19\,$ $\,$ in time. So to remove one's self from that situation
- $20\,$ and try to reboot and renegotiate was a more valuable
- 21 proposition than as is.
- 22 With the benefit of hindsight, and what we know,
- what happened, you know, the development of the assets,
- the timing and the uplift, you know, the ratchet, is not ideal, but I believe that if we had not have gone into

- 1 administration and the relationship with
- 2 Standard Chartered turned hostile. I think there would
- 3 have been a compromise and a solution which would have
- 4 benefited all stakeholders. I don't feel that it was
- 5 the wrong thing to do.
- 6 We could also have ended up in the hands of very,
- 7 very hostile creditors which, at one stage had looked
- 8 like we were going to do but fortunately
- 9 Standard Chartered decided not to sell to them. There
- 10 was another party involved.
- 11 Q. Did Mr Steinmetz ever talk to you about whether BSGR
- should or shouldn't enter into this transaction?
- 13 A. He didn't advise me. He may have advised David Barnet
- $14 \hspace{1.5cm} \hbox{and Yossi Tschelet during these conversations, but not} \\$
- 15 me, no.
- 16 Q. Was David Barnet involved in the negotiations?
- 17 A. Very much so.
- 18 Q. As a lawyer for BSGR or Octea?
- 19 A. Yes.
- 20 Q. Was Mr Steinmetz involved in the negotiations?
- $21\,$ $\,$ A. No. I in those years met quite frequently with the
- Standard Chartered people, and then the workout group,
- etc, etc. I mean, obviously they knew who he was, but
 I don't recall him ever attending a meeting or being in
- 25 the loop.

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- $1\,$ $\,$ Q. Do you know or do you know of any facts which cause you
- 2 to believe that Mr Steinmetz has an interest in the debt
- 3 owed to Star West?
- 4 A. Well, I've asked him and he has said no.
- 5 Q. Star West also acquired the debt payable by Octea to
- 6 Laurelton, didn't it?
- 7 A. Yes
- 8 Q. Who introduced Star West to Laurelton?
- 9 A. Probably Standard Chartered, or possibly Yossi Tschelet,
- and I can explain why I believe that, because I'm
- 11 speculating.
- 12 Q. No, fine.
- 13 A. Okay
- 14 Q. But you weren't involved --
- 15 A. No
- 16 Q. -- in the introduction. Do you know --
- 17 A. Laurelton or Tiffany, by the way.
- 18 Q. The Tiffany subsidiary. Do you know how much GSOL or
- 19 Star West paid for the Laurelton debt?
- 20 A. I have no idea.
- 21 Q. Do you know whether BSGR or any of its subsidiaries made
- 22 a payment to GSOL or Star West in respect of the
- 23 acquisition of the Laurelton debt, so equivalent of the
- 24 15.3 million that was paid in relation to the --
- 25 A. No.

3

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- $1\,$ $\,$ Q. The companies' accounts, certainly in early years, refer
- 2 to the fact that all of the diamond proceeds, proceeds
 - of diamond sales, were to be paid into an account
- 4 controlled by Star West. Were you aware of that
- 5 obligation under the finance agreements?
- 6 A. I became aware of it. I think I know what you're
- 7 talking about, yes.
- 8 Q. Were the proceeds paid into an account under the control
- 9 of Star West?
- 10 A. No.
- 11 Q. They were paid into (inaudible)'s account?
- 12 A. Yes
- 13 Q. And Star West has no security or control over that
- 14 account?
- 15 A. Exactly. I didn't like that idea, that they would
- 16 control our cash.
- 17 Q. And they have waived that requirement that it goes into
- 18 their accounts?
- 19 A. Yes, because I didn't want to be at their mercy, like we
- 20 were with Standard Chartered. You know, that would
- 21 be ..
- 22 Q. Since these original agreements were negotiated, have
- 23 you liaised with representatives of Star West over
- 24 continuing issues?
- 25 A. So the main interface has been between the Octea board,

- 1 its directors and business managers. I have
- 2 sporadically stepped in when things had become
- 3 acrimonious, and that's kind of I'd like to think
- 4 something that I can add value with, because I'm the
- 5 commercial interface, and they are financial people
- 6 primarily, from my understanding.
- Q. Yes. One of the examples I think is Boroma. You spoke
 to them to secure their agreement for a transaction that
- 9 you were envisaging in relation to Boroma?
- 10~ A. I don't know if I did it directly or through the Octea
- people, but, yes, it was important to get their blessing and that they wouldn't try to block that.
- $13\,$ $\,$ Q. When you talk about dealing with Star West, which people
- 14 is that?
- $15\,$ $\,$ A. There are three people in my mind that I associate with
- 16 Star West. One is Marcus. The other is a guy called
- 17 Yannis and I forget his --
- 18 Q. Proparkis?
- 19 A. I think, so and then Stavros, Stavros Papa --
- 20 Q. Papadoulou, I think?
- 21 A. Papadoulou, yes.
- 22 Q. Do you know what Stavros' role is?
- 23 A. He is a lawyer, and he's the person who I interfaced
- 24 with, and we coordinated the legal work when we were
- 25 renegotiating the debt that they had acquired. So to

- $1\,$ $\,$ me, he appears to be very like David Barnet guy, or
- 2 something like that.
- $3\,$ $\,$ Q. We talked about Marcus Camis and Mr Steinmetz. Do you
- 4 know if Yannis —— I'll call him that —— has
- 5 a relationship with Mr Steinmetz?
- 6 A. I believe they know each other, yes.
- 7 Q. What do you know about -- you said they know each other.
- 8 Tell me what you know about their relationship?
- $9\,$ $\,$ A. So the overall $\,$ relationship , $\,$ I $\,$ believe , $\,$ is that the key
 - principal in this group is friendly with Mr Steinmetz,
- and that they have been personal friends for a long
- 12 time, and he has a constellation of businesses that
- 13 these individuals are attached to and work for and were
 - involved with in various ways.
- $15\,$ $\,$ Q. And you can almost certainly predict my next question.
- Who is the key principal?
- $17\,$ $\,$ A. So it's a guy, I believe, and I don't know, but it's an
- 18 individual called Sebi.
- 19 Q. Mionis?

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- $20\,$ $\,$ A. Yes, I don't even know his surname. I don't know. But
- Sebi, if you showed me a picture I'd be able to --
- 22 Q. Have you met him?
- 23 A. I have.
- 24 Q. In what context?
- 25 A. I have met him at Mr Steinmetz's house. I believe,

82

1 maybe it was his daughter's wedding or I recall some

- 2 party in Israel , and I had dinner once with him and
- 3 Mr Steinmetz.
- 4 Q. Social or business?
- 5 A. It was more social.
- 6 Q. And you talked about a web of businesses. Do you have 7 any more detail on that or ...?
- any more detail on that or ...?

 A. None whatsoever. I didn't say "a web".
- 9 $\,$ Q. Sorry, it was my -- forgive me. You may have said
- 10 "network"?

8

- 11 A. No, like a portfolio . There is nothing sinister
- 12 intended from my answer.
- 13 Q. I apologise. Is Octea servicing its debt to Star West
- 14 at the moment?
- 15 A. Yes, it is, not in accordance with stipulated
- $16 \hspace{1cm} \hbox{guidelines} \, . \hspace{1cm} \hbox{There are reasons for this, which I think}$
- it would be helpful in many ways for me to expand on.
- 18 Q. I will, I promise I will let you tell me. But the
- 19 payments come from Conatus, do they?
- 20 A. Yes, they do.
- 21 Q. To Star West?
- 22 A. Yes, they do.
- 23 Q. And can you give me a sense, if you know, of how much
- 24 interest is being paid per year at the moment?
- 25 A. So the interest that is being accounted for is the

8

- 1 interest level and should be more or less pari passu,
- 2 which was required from Standard Chartered Bank and
- 3 Laurelton, okay. But what is important in my mind and
- 4 from the perspective of everybody working is to reach
- 5 the hurdle at which BSGR becomes a participant, and that
- 6 hurdle runs without interest . So the opportunity for
- 7 BSGR to claw back 20% of the equity is running at zero
- 8 interest, which is the only thing that really matters
- 9 commercially here.
- 10 Q. Mr Cramer, I entirely understand. For the moment I am
- just asking how much interest, tell me if you know, how
- much interest is being accrued each year and how much
- interest is being paid each year on the debt?
- $14\,$ A. So it would be in the region of 10%, which I believe is
- pari passu with the number in place when they acquired
- 16 the debt package.
- 17 Q. And is that interest being paid in full?
- 18 A. How they are accounting for the payments doesn't matter
- 19 to me. What matters to me is the hurdle -- that's why
 - I brought it up —— which is running without interest.
- $21\,$ $\,$ Q. I understand that. Just look at it this way. Say you
- $22\,$ have a debt of 100 million . The figures aren't right
- but it is running interest at 10% a year. So every year

 10 million of interest accrues. Let's say the business

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24 10 million of interest accrues. Let's say the business25 pays off 10 million of interest. You still have

2.0

- 1 100 million of principal left?
- 2 A. Yes
- 3 Q. You are not getting any closer to the hurdle of 4 63 million of principal having been repaid, which is the hurdle you're talking about? 5
- A. Yes. 6

- 7 Q. It is quite important whether you are repaying -- you 8 are simply servicing your interest or you are paying 9 down your principal. So my question to you is: do you 10 know whether they are simply servicing interest or they 11 are reducing the principal outstanding on the debt?
- 12 A. I don't know how it's being accounted for in their 13 books, and I don't know how it's being accounted for 14 in Octea's books, but what I do know is that the MPV of 15 the mining operations, whether that interest was running 16 at 3, 5, 7, 10 or 15%, becomes most probably a very 17 academic exercise. The real value with that amount of 18 debt increasing, okay, it would be very difficult to --19 it's possible but difficult to catch up with that run
- 2.1 Q. Do you know, in broad terms, how much is being paid 2.2 by Octea to Star West each year? Forget about whether 2.3 it is interest or principal. Just how much is actually 2.4 being paid down or paid over in respect of that?
- 25 A. So what I do know and what I'm very close to is that we

- 1 have been paying when we can. Due to the circumstances
- 2 that we have been dealing with, in an environment that
- 3 has become increasingly challenging for diamond
- operators, the whole industry, exacerbated by Covid
- 5 there have been periods where we have been servicing it and there have been periods when we haven't. 6
- However, this last year, 2020 the Covid period, 8 which forced a lot of operators to close down, it has 9 been a disaster for the industry, and any comparable
- 10 operation in most cases has been mothballed.
- 11 Q. Mr Cramer, I am sorry to press you. I am just 12 interested in a figure. If you don't know it's fine, 13 but can you just tell me roughly how much in dollar
- terms is being paid per year to Star West? 14
- 15 A. In 2020 we haven't paid anything, right. In 2019 we 16 did, and since inception I believe it is around maybe 17 \$18 million, to date.
- 18 Q. And when is the loan due to mature? When is final
- 19 payment currently due?
- 2.0 A. Of?
- 2.1 Q. Of the Star West debt?
- A. I don't know.
- 23 Q. If I can ask you, please, to take up bundle 3 again and 2.4 go to tab 79.
- A. Yes 25

86

- 1 Q. This is what appears to be a demand for partial 2 repayment of the loan, or a payment towards the loan?
- 3 A. Mm-hm.

5

- 4 Q. It is a slightly odd document, in that there is nothing under the loan agreement that lets them demand payment of chunks of money. But is this how it worked. They 6
- 7 would just simply demand a particular amount back at 8 a particular time?
- 9 A. I'm not the person interfacing with them on this. This
- 10 is done by the Octea people in Guernsey. It's also
- 11 handled by the business manager of Conatus, and to me it
- 12 is not odd, because basically this has become
- 13 a commercial arrangement, whereby we try to service the
- 14 debt to them, to the best of our ability, and Octea is
- 15 operating without any type of credit line, any access to
- 16 other liquidity , and they are often faced -- if they 17
- push too hard, they can choose to foreclose, and then 18 they have the dilemma of how do you actually extract
- 19 value from this operation at all?
- 20 So there are times when they get very concerned. In 21 2020 they have been jumping up and down and sending lots 22 of nasty letters, etc, etc, and they appear to be teeing 23 us up to pull the plug. But so far we have provided 2.4 openness, transparency. They understand the challenges
- 2.5

that we have been facing and, most importantly, they've

- 1 seen the achievements that have been made and how
- 2 relative —— this operation has not gone bust, has not
- 3 been mothballed, but actually increasingly has a bright
- future and will be able to resume scheduled and ordinary
- 5
- 6 Q. When you receive a demand like this, you endeavour to 7 meet it, do you?
- 8 A. Yes. I mean, I don't receive it --
- 9 Q. No. So you said it was -- I think you mentioned
- 10 a business person in Conatus? 11 A business manager.
- 12 Q. Who is that?
- 13 A Peter Driver
- Q. Peter Driver, who I think is also a director of the BSGR 14
- 15 and the Octea subsidiaries?
- 16 A. Yes
- 17 Q. And you mentioned an Octea person in Guernsey. Is that 18 also Mr Driver?
- 19 A. No. He has an office. There are staff there. There is
- 2.0 an individual called Malcolm. I forget -- I know him.
- 21 I forget his surname. There is also another guy. And
- 2.2 how they divide this work I do not know, but I believe
- 23 Malcolm is full -time on the Octea payroll.
- 2.4 Q. Take it from me that if you look at the metadata of this
- 25 document, it shows that it was created by Marcus Camis,

- 1 and that would be consistent with your expectations,
- 2 that he would be involved in making these sorts of
- 3 demands?
- 4 A. Yes.
- 5 Q. And if you go, please, to tab 82.
- A. One day I'm going to understand what metadata actually
 means. It has become an important matter in my life but
- 8 now's not the time.
- 9 Q. It might be. This document is another demand for 10 payment.
- 11 A. Yes.
- 12 Q. Please take it from me that if you look at the metadata,this document was created by Peter Driver.
- To your knowledge, why would Peter Driver be involved in the creation of demands by Star West?
- $16\,$ $\,$ A. This to me sounds very strange and probably not correct,
- $17\,$ and I know that there must be an explanation. I can't
- $18\,$ give it , but I recall from when we did the Conatus
- application, in February, that there were issuesinvolving metadata and Peter Driver. That is the first
- 21 time the meta —— I don't believe there is some tech
- $\begin{array}{ll} 21 & \text{time the meta} -- \text{I don't believe there is some tech} \\ 22 & \text{reason for this} . & \text{Categorically} , \text{ Peter Driver would not} \\ \end{array}$
- 23 be issuing such invoices but I can't explain.
- Q. I don't want to ask you about the technical details. It
- 25 will be a matter for another day.

- 1 A. Okay, I know.
- $2\,$ $\,$ Q. But you have no reason to believe that Peter Driver was
- 3 involved in preparing demands for Star West?
- 4 A. Nothing could be -- it is not possible in my mind.
- 5 Q. Okay.

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- 6 A. The world would be flat before that happened.
- 7 Q. Well, I am afraid, Mr Cramer, your mind may yet be bent.
- Do you know how these documents are received? Do they come by email, do they come by post?
- 10 A. I don't know.
- 11 Q. Do you know who receives them?
- 12 A. Well, I don't know whether they're sent by email or in
 13 a letter. I would assume they're done by email —— I
 - a letter. I would assume they're done by email —— I do not know —— to Peter Driver or to Malcolm. I don't know.
- Q. And can you tell me, what do you understand the current
 status of the Star West loan to be? Is it they have
- 17 not called default on it?
- 18 A. I think the current status is that they obviously want
- 19 to be paid, right, but they understand that the current
- $20\,$ situation is that we have been producing, but there is
- 21 also a stockpile of unsold goods with the marketing
- agent, because the marketing agent during this downturn
- $23\,$ has been unable to sell . However, he has sold more than
- most people in this market. So a feature of the market
- $25\,$ has been, whether it is Al rosa, De Beers, other players

- $1 \qquad \quad \text{who have the balance sheet strength, to sit on} \\$
- 2 stockpiles, they have been waiting for a market which is
- 3 now bouncing back, and there is a seasonal effect around
- $4\,$ $\,$ this time of the year, with Thanksgiving and Christmas.
- 5 So they have access to our reviews. They have
- 6 insight into where we are going. We had a record
- 7 production in revenue year, in 2020, even though
- 8 headline prices were down by 35%.
- 9 Q. Just to bring you back to Star West --
- 10 A. They see that it is a commercially sound decision to
- 11 wait, I believe.
- 12 Q. Right.
- 13 A. To be patient.
- 14 Q. We have been talking about Octea?
- 15 A. Yes.
- $16\,$ Q. I just want to understand how you fit into that. You
- 17 provide your services via Conatus?
- 18 A. Yes
- 19 Q. And you were involved in, is it a fair description that
- you are involved in the overall strategic positioning
- 21 and development of Octea's business?
- 22 A. Yes
- 23 Q. And the Octea group, as I understand it, Octea Limited
- is owned by BSGR?
- 25 A. I don't have the group structure clear in my head. So

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- 1 if we had an organogram, but you know, more or less.
- 2 I sometimes get the various names wrong, but
- 3 I understand the purpose.
- 4 Q. Tell me if this is consistent with your understanding.
- 5 You have Octea Limited, the holding company, you
- 6 have Octea Mining and Octea Diamonds underneath it, and
- 7 you have the actual mines underneath Octea Mining?
- 8 A. Yes, something like that.
- 9 Q. And the company Octea Diamonds, it actually processes
- 10 and sells the diamonds?
- 11 A. I believe so, but if you put it into the context, I know
- how things work. I just don't want to say something
- that's not correct from a technical company structure
- 14 perspective. That's not my strength.
- 15 Q. Fine. We will follow it through in a practical sense
- probably after lunch.
- But you have never been a director of any of
- the Octea group companies?
- 19 A. I haven't for a very long time. It's possible, and I'd
- 20 have to go back and look that during the time of the
- 21 proposed IPO, when we were going to list the group -
- 22 because historically you only had Koidu Mining and some

- $23\,$ holding, and the Octea structure was created for the
- 24 IPO.
- $25\,$ Q. That is right. But in the last ten years,

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- 1 eight years --
- 2 A. I don't know, something like that, yes.
- 3 Q. To your knowledge, has the Octea group as a whole or any 4 of the individual mining businesses been the subject of 5 a formal third party valuation, so where you brought
- 6 someone in to value those businesses?
- 7
- Q. My last question before lunch. What do you believe to 8 9 be the fair market value of BSGR's interest in the Octea
- 10
- 11 A. Let's have lunch, and we've got an hour, and I can take 12 you through this.
- 13 Q. I tell you what, give me the number, if you were having 14 to sell it, what you would say the fair market value was
- 15 and we can come back to the detail after lunch. A. So I would have to think about that, I'll give you an 16 17 answer after lunch, because it's a moving target.
- 18 depending upon circumstances, where you are with
- 19 the Government, with licences, with diamond prices, the
- 2.0 outlook. So considering where we are now, where the 21 market is going, what we've invested in the operations,
- 22 it is very different from what it may have been at the
- 2.3 time of the debt.
- 2.4 Q Yes
- 25 A. So is it all right, can you let me think about that?

- 1 Q. I am very happy for you to give more detail after but 2 iust now --
- 3 A. Even the number --
- Q. Can you just tell me what your first impression is . You
- are obviously a director of BSGR. Just a sense of what 5
- you think this business is worth. Again, are we in the 6
- 7 region of nothing, tens of millions, hundreds of
- 8 millions, just give me a sense. You can give me more 9 detail after lunch but I want to know your instinct of
- 10 what this company would raise, if BSGR had to sell it?
- 11 A. For the record, I'm a non-executive director of BSGR,
- 12 and if I were to give you a number here that I believe 13
- it is worth versus what the market would pay, first of
- 14 all, I think there is a big difference. I believe in 15 the operations and I believe that managed and developed
- 16 in the right way, and if we extract value from not only
- 17 the main Koidu mining operations, but if we manage to
- 18 get back the Boroma licence, and perhaps amalgamate with 19
- the Maya licence, which is next door, and those people 2.0 are in trouble, I believe that I would reject anything
- 21 below \$200 million today. But the market today, for
- 2.2 these operations, I don't think people would pay
- 23
- 2.4 MASTER DAVISON: You are saying it is basically not saleable
- 25 today?

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- 1 A. It's very difficult, Master, to sell. It is in the
 - wrong country. It has the -
- 3 MASTER DAVISON: Okay, that's enough. I think we are going
- 4 to come back to this after lunch.
- MR WILLAN: Thank you. 5
- MASTER DAVISON: So, Mr Cramer, we have a rule which is 6
 - applied across the board which is when you are in the
- 8 middle of giving evidence you mustn't talk about your
- 9 evidence or about the case more generally to anyone.
- 10 A. I understand, thank you.
- 11 MASTER DAVISON: Thanks, Some correspondence?
- 12 MR WEEKES: Master, yes. If I may hand it up. I have
 - a copy for my learned friend as well. (Handed).
- 14 MASTER DAVISON: Mr Willan, just remind me of the question?
- 15 I am afraid I lost it or the gist of it anyway, in the 16 objections.
- 17 MR WILLAN: The Standard Chartered refer in that letter to
- 18 the fact that they don't believe that the arrangement --
- MASTER DAVISON: I have it open in front of me. 19
- 20 MR WILLAN: The third line. My question was: "Are you
- 21 aware of the identity of the Steinmetz family company
- 22 which provided the money, or the identity of the BSGR
- 23 subsidiary that paid it to Star West?" For all this 2.4
- argument, the witness's answer was "no" 2.5
 - My interest, I should be clear, is not in the

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- 1 document. I am simply interested in the payment flows.
- 2 But it is the only reference I have to the payment
 - flows

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- MASTER DAVISON: It has escaped my attention. The witness
- 5 has already answered "no"?
- 6 MR WILLAN: He did. I am happy pro tem for it simply to be
- 7 said — it remains subject I think to 31/12, or whatever
- 8 the rule is, and then if anyone needs to argue about
- 9 whether it has become a public document, it can be done 10
- subsequently, because the witness has said he doesn't
- 11 know about the payment.
- 12 MASTER DAVISON: All right. The payment may be moot.
- 13 Anyway, I'll rise now and we'll resume at 2 o'clock.
- 14 (1.05 pm)
- 15 (Luncheon Adjournment)
- 16 (2.00 pm)

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2.2

- MASTER DAVISON: Yes, there was just something held over 17
 - from this morning, wasn't there, namely your question,
- 19 Mr Willan, arising out of this document --
- MR WILLAN: The Standard Chartered letter. 2.0
- 21 MASTER DAVISON: -- which prima facie would be privileged as
 - between Standard Chartered and BSGR's joint
- 23
- 2.4 The question to Mr Cramer was whether he could
- 25 identify the entity or entities in paragraph 5 (b), and

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- 1 he actually answered the question in the negative, and 2 therefore the point is now moot.
 - However, to the extent that it has any relevance I think that Mr Weekes's objections were probably well founded. I'll say no more than that. I won't make a ruling as to whether the document is in fact privileged. That would, as Mr Willan pointed out, require further information, and it would also, at least technically, be for Standard Chartered or BSGR's joint administrators to take the point.

But I will direct, as Mr Willan indeed offered, that its inclusion in the bundle and the reference to it in open court do not take it out of the scope of Rule 31.22 I think it is

All right. So we can resume where you left off, Mr Willan

17 MR WILLAN: Thank you.

Mr Cramer, you said before lunch something which —— you said "For the record, I was a non—executive director"?

- 21 A. Correct.
- Q. It caused me just to go back and look at the BSGR'swebsite, when it had the directors' profiles on it,
- $24\,$ which was until about mid 2014, and there you are
- described as a director, whereas David Trafford is

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- described as a non-executive director. Is there
- 2 a reason why you weren't described as a non-executive
 - director on BSGR's website?
- A. Not that I'm aware of. Perhaps a mistake by the people
 preparing the website.
- 6 Q. And do you have an appointment letter that describes 7 your role as a director?
- 8 A. Yes, and in that letter it says "non-executive".
- Q. Right. So we were speaking about Octea before lunch andwe were talking about the shares. Beyond the shares,
- BSGR is also owed a debt by Octea, isn't it?
- 12 A. Correct.
- 13 Q. Do you recall the amount of that debt?
- A. Approximately, I know there are documents that reference
 that in conjunction with the administration, but
- 16 approximately, yes.
- 17 Q. Can you give me the approximate figure?
- 18 A. I believe that the principal is in the region of
- 19 100 million, and I believe that the accumulated interest 20 is 40 to 45.
- $21\,$ $\,$ Q. And that is subordinated to Star West up to this hurdle?
- 22 A. Yes.
- $23\,$ $\,$ Q. Do you believe that the debt to BSGR, let me put it the

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- $24\,$ other way round. Do you believe that debt is
- 25 recoverable by BSGR?

1 A. Not fully, but certainly a portion.

- Q. And if you were asked to give your best estimate of what
- 4 principal do you anticipate would be recovered?
- $5\,$ $\,$ A. It is very difficult for me, off the top of my head, to
- 6 be making these calculations. I would welcome the
- 7 opportunity to provide you with my analysis, as we stand
- 8 today, but I'm really guessing and I'd prefer not to do
 9 that
- $10\,$ Q. Just, if you can, I am not going to hold you to
- $11\,$ a percentage, but are we talking less than 50%, more
- $12\,$ than 50%. Give me the ballpark, if you can put it that
- 13 way?
- 14 A. If you exclude the interest and the accumulation of
- interest, I believe one could have a good whack at the
- 16 100 million, not the full amount but at least half.
- 17 Q. Right. And Octea Limited is also required to pay BSGR
- 18 a management fee, isn't it?
- 19 A. Correct
- $20\,$ Q. And am I right to say that that is 2% of Octea's gross $21\,$
- 21 revenues?
- 22 A. Yes, I believe it was, is and should be in future.
- 23 Q. And that payment is not subordinated to Star West?
- 24 A. That payment is not subordinated to Star West? No. No
- 25 I don't think it is . I know there are some issues

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- 1 surrounding it, but I believe that the intention and
- 2 what I wanted to do with Star West was to have that paid
 - before repayments, yes.
- 4 Q. And is it being paid, to BSGR?
- 5 A. No, but there's a reason for that.
- 6 Q. And in brief terms what's the reason?
- $7\,$ A. In order to receive those payments, BSGR needs to be
- 8 providing services, and under administration it is not
- 9 doing that.

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- $10\,$ $\,$ Q. Right. And is there a contract which defines the
- services which BSGR must provide to Octea?
- 12 A. I believe so, yes.
- 13 Q. Is that a contract that would be in your possession?
- $14\,$ A. No, because I wouldn't have been involved in creating it
- or drafting it at the time.
- $16\,$ $\,$ Q. To your knowledge, has Octea Limited, or any of its
- $17\,$ subsidiaries , ever held funds to which its entitled in
 - the State Bank of Mauritius, other than in accounts in
- 19 the name of Conatus?
- 20 A. No, I only believe through Conatus, to the best of my
- 21 knowledge. Let me be clear. I don't manage the
- 22 accounts. I don't manage the cashflows. I don't sign
- 23 off on it, but I believe that to be accurate.
- $24\,$ $\,$ Q. I want to move to one of the mines, which is Koidu. As
- 25 I understand it, the process for sales is that Koidu

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- 1 sells the diamonds to Octea Diamonds, and Octea Diamonds
- 2 sells them on consignment to Conatus, and Conatus sells
- 3 them on consignment to Infinite Diam?
- 4 A. Say that again.

- 5 Q. Let us take it in stages. Koidu sells its diamonds to
- Octea Diamonds Limited? 6
- 7 A. I believe so. I'm not an expert on that but I believe 8 that's what happened, yes.
- 9 Q. And your company, Conatus, buys those diamonds from 10 Octea Diamonds Limited, on consignment?
- 11 A. I wouldn't say buy. That's not my understanding.
- 12 I don't think they ever own them. I think that it is
 - really just a payment agent. I don't think that Conatus
- ever owns the diamonds. I think that -- no, I don't 14
- 15 think that Conatus owns the diamonds in any way.
- Q. It may be a matter of terminology, but the --16
- A. I just want to be very careful, ves. 17
- 18 Q. -- Octea Diamonds and Conatus, through which, if I can 19 put it that way, the diamonds are sold on consignment?
- 20 A. Basically, would it help if I explained the chain 2.1 briefly, or shall I just answer your questions?
- 2.2 Q. Just answer my question, if you would. The contract
- 2.3 between Octea Diamonds and Conatus, through which Octea
- 2.4 Diamonds diamonds are sold on consignment?
- 25 A. So the way that I understand it -- I am sorry, I can't

- 1 answer that, because I don't really understand.
- 2 Basically, what's happening is that Octea is getting the
- 3 proceeds from the marketing agent and those proceeds are
- sent back to the mining operations.
- 5 Q. Right. Okay.
- 6 A. But they don't own the diamonds at any stage of that
- 7 chain. They don't handle the diamonds. They don't have
- 8 legal title to the diamonds. So Conatus is merely 9 a facilitator of the payments, as I understand it.
- 10 Q. I understand. Do you understand Octea Diamonds itself
- 11 to generate a margin on the transaction, say the
- 12 difference between the price at which it purchases the
- 13 diamonds from the mines and the price at which they are
- 14 sold to the market?
- 15 A. So when it comes to the technical detail of what's
- 16 happening in this chain of Octea mining companies, I'm
- not an expert on the detail, because I'm not involved, 17
- 18 but the principle of what happens is very clear and
- 19 I can explain it if --
- 2.0 Q. Let me just try this --
- 2.1 A. Yes.
- 2.2 Q. In one of your previous witness statements you explain
- 2.3 that by cutting out the structure that you had put in
- 2.4 place, you say "ODL was deprived of its margin on the 25

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transaction". My simple question to you is: do you

understand ODL to make a margin on the transaction?

- 2 A. Now I understand. This is in the context of the uplift
- 3 achieved by the marketing agent from the export price
- 4 that is set by the Government and diamond experts.
- Q. And you understand ODL to make that margin? 5
- A. Yes 6
- 7 Q. And what in percentage terms --
- 8 A. If there is an uplift.
- 9 Q. And what in percentage terms do you understand that 10 uplift to be?
- 11 A. So I don't know what it would have been to date, over
- 12 time, and what the average is, but I believe that the
- 13 target for the marketing agent is to create an uplift of
- 14 between 5 and 10% of the export volume, but in times for
- 15 instance like this, they are not achieving that and
- 16 there is no uplift.
- 17 Q. Understood. What happens to that margin? It presumably
- 18 goes into a bank account in Conatus' name?
- 19
- 20 Q. And then what does Octea Diamonds do with it? It is its
 - own money --
- 2.2 A. 100% of it goes back. This is an uplift created purely,
- 2.3 and the additional margin of those cashflows go back.
- 2.4 Q. Go back to the mines -
- 25

2.1

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- Q. By loan or by gift? What's the basis for the transfer 1
- 2 of Octea Diamonds' margin?
- 3 A. I'm not an accountant, and I can't give you the
- technical handling of how this is done. But mainly 100%
- 5 of the uplift, the original amount, it flows straight
- 6
 - back to the mine for their operating and working
- 7 capital.
- 8 $\ensuremath{\mathsf{Q}}.$ You mentioned a marketing agent this morning, I think,
- 9 sitting on stock. That is Infinite Diam, is it?
- 10
- 11 Q. When did Infinite Diam first become responsible for
- 12 selling the Koidu diamonds?
- A. I don't know the date. I don't recall the date, but 13
- 14 I know the circumstances and why.
- 15 Q. Leave the circumstances. Do you remember broadly when
- 16 it took place, last year, five years ago, ten years ago?
- A. Four or five years ago would be my guess, maybe five. 17
- 18 Q. And it replaced, did it, the Steinmetz Diamond Group?
- 19 A. Correct.
- 2.0 Q. In very brief terms, why was the Steinmetz Diamond Group
- 21 replaced with Infinite Diam?
- 2.2 Because the foundations' interest in the Steinmetz group
- 23
- 2.4 Infinite Diam is a company owned by Mr Steinmetz's
- 2.5 brother-in-law, is that right?

- A. Correct.
- Q. And it receives a commission of 2% on all Octea diamond sales?
- 4 A. That I don't know. I'm not sure of that.
- Q. I understood you had previously given evidence that you
 received a commission sorry, Conatus received
- 7 a commission of 2.1% on all diamond sales, of which you
- 8 paid over 2% to Infinite Diam and therefore you retained
- 9 a 0.1% interest?
- $10\,$ $\,$ A. I recall that we looked at this in great detail, and
- 11 I had some input, you know, at that point in time of the
- 12 Conatus application to get everything correct. So
- $13 \hspace{1.5cm} \hbox{I would refer to anything that is stated in that} \\$
- $14 \qquad \quad \text{application as correct but, you know, technical detail}\,,$
- $15\,$ you know, I don't have the workings exact in my mind.
- Q. Just in broad terms, how did you understand or how doyou understand sitting there now Infinite Diam to be
- 18 remunerated? They are not doing this as a charity. How
- 19 is it paid?
- $20\,$ $\,$ A. My understanding is that they are remunerated the same
- 21 way that all marketing agents in this industry are
- 22 remunerated, is that they are getting a percentage of
- the uplift of the export price that has been achieved,
- $24\,$ and some fee otherwise, which you're mentioning. So
- 25 there is an absolute fee which relates to the services

- that they do, regardless of pricing, and then there is of course an incentive to get the best possible price.
- 3 Q. And is this all under the 2017 agreement which you've
- 4 disclosed, the 2017 agreement between Conatus and
- 5 Infinite Diam?
- 6 A. Conatus doesn't really have anything to do with the
- 7 relationship , with the economics of what
- 8 Infinite Diam does or doesn't do. That would have been
- 9 in place regardless. Conatus is merely replacing a bank
- 10 account which became unavailable to us after
- 11 Standard Chartered pulled out.
- 12 Q. Can you take out bundle 1, please.
- 13 A. Sure
- 14 Q. And go to tab 4. And you will see it is your first
- 15 witness statement in the commercial court proceedings.
- 16 A. Yes.
- $17\,$ $\,$ Q. And if you go, please, to page 48 of the bundle
- 18 numbering, paragraph 45.
- 19 A. Yes.
- 20 Q. And you see you refer to a marketing and services
- 21 agreement between Conatus and Infinite, so between your
- $22 \hspace{1cm} \hbox{company and Infinite Diam, by which it boils and sorts} \\$
- 23 the rough diamonds, executes the sales, strictly in
- $24\,$ accordance with Conatus's instructions, and receives and

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 $25\,$ collects payments on behalf of Conatus. You say: "In

consideration for those services, infinite is paid a fee equivalent of 2% of net revenues."

3 The structure you have just described now, a

- 4 percentage of the uplift in value and a base fee, is
- 5 very different to that?
- 6 A. Sorry, which paragraph is this?
- $7\,$ $\,$ Q. Paragraphs 45 and 46. 46 is the fee, 2% of net
- 8 revenues.
- 9 A. 45 and 46, yes.
- 10 Q. Yes.
- 11 A. (Pause). Yes
- 12 Q. You just described a slightly different revenue
- 13 structure of a fee plus a percentage of the uplift
- 14 achieved. Are you able to explain how that reconciles
- with paragraph 46 of your witness statement?
- 16 A. So what I believe is what's stated in here in the
- 17 witness statement is correct. I'm not the business
- 18 manager for Conatus. I don't run its affairs . I don't
- 19 handle the payments. I don't handle the interface.
- 20 I don't deal with the marketing agent. I don't deal
- $21\,$ with the documentation. When we prepared this we of
- $22\,$ course made very sure that this $\,$ reflects $\,$ the $\,$ reality , so
- $23 \hspace{1cm} \hbox{this is the source document that we should refer to}.$
- Q. And your role in Conatus, you are obviously the owner of
- 25 the company?

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1 A. Yes.

5

- $2\,$ $\,$ Q. Are you a consultant, or what's your position within
- 3 Conatus?
- $4\,$ A. Well, I am the owner, and the whole structure and the
 - reason and the rationale for creating Conatus.
- 6 Q. Mr Cramer, what is your position within Conatus, so
- 7 consultant, officer, employee?
- 8 $\,$ A. I'm the owner, and the one thing that I believe that
- 9 I do, I receive a quarterly fee as an adviser to
- 10 the Octea Diamond operations, that is paid from Conatus.
- 11 Q. Were you aware that the Infinite Diam fee increased from
- 12 1% to 2% in September 2016?
- 13 A. No.
- $14\,$ Q. Do you know of any reason why it might have, the fee
- 15 might have doubled in 2016?
- 16 A. Well, it would have been perhaps a commercial
- 17 arrangement or agreement.
- 18 Q. But you are not aware of any negotiations?
- 19 A. No, I wasn't involved with them.
- 20 Q. To your knowledge, does Infinite Diam sell all of the
- diamonds it receives from the Koidu mine on arm's length
- 22 terms to independent buyers?
- 23 A. Yes
- $24\,$ $\,$ Q. Does it purchase any diamonds for itself?
- 25 A. I don't know. I don't know whether they have other

- 1 off—take agreements, whether they buy rough from others 2 or not.
- Q. To the best of your knowledge, does Infinite Diam pay over to Conatus the entire sale proceeds it receives,
- 5 less its 2% commission?
- 6 A. Yes, absolutely.
- Q. Have you personally taken any steps to verify that allof the proceeds of sale are paid over?
- 9 A. No.
- $\begin{array}{ll} 10 & \text{Q. Has Conatus taken any steps, to your knowledge, to} \\ 11 & \text{verify that all of the proceeds are paid over?} \end{array}$
- 12 A. Conatus and Octea both, in great detail.
- 13 Q. Right, tell me -- I don't want the great detail but tell me what the exercise was, how did they do it?
- amount of discussion with the joint administrators to
- 18 clarify that this is a transparent and open
- $19 \hspace{1.5cm} \hbox{relationship} \; . \hspace{0.5cm} \hbox{There has been a discussion with the} \\$
- $20\,$ joint administrators that if they were unhappy with the
- $21\,$ arrangement, I am on the record as saying I have no bias
- or agenda, would be very happy to replace the marketing agent with somebody else, and these books and this
- situation is open and transparent for all of those
- 25 involved.

- 1 Q. BDO recommended that there should be a verification
- 2 exercise against Infinite's bank accounts. Do you know
- 3 if that took place?
- 4 A. I don't know, but I know that there was a lot of
- 5 interest and discussions, and I provided all of the
- 6 information that I had to Matt Crane, who was
- 7 a specialist brought in to discuss this with me.
- 8 Q. And on the seller's side of the diamonds, to your
 9 knowledge, does anyone other than the Octea group.
- 10 Infinite Diam or Conatus receive any benefit from the
- sale of the diamonds?
- 12 A. Not that I'm aware of, no.
- 13 Q. I understand that some of the diamonds are sold by
 14 Conatus direct to Diaruch in Dubai?
- 15 A. I'm not familiar with the details and the portion, but
 16 I believe that Diaruch is also part of Infinite. It is
- I believe that Diaruch is also part of Infinite. It ispart of the marketing and sales structure I believe.
- 18 Q. I apologise, I had rather understood you were more
- 19 involved in the detail of Conatus. Who is actually
- $20\,$ doing -- you saw in the agreement there is a reference
- 21 to selling strictly in accordance with Conatus's
- $22\,$ instructions . Who is actually doing the instructing on
- 23 behalf of Conatus?
- $24\,$ $\,$ A. So the business manager, Mr Peter Driver, and Malcolm,
- 25 they would be able to give you precise answers on all of

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- 1 this, because they manage it.
- 2 Q. And Malcolm is?
- 3 A. I always forget his surname. He's the other guy who $4 \hspace{1cm} \text{sits in Guernsey on this.} \hspace{0.2cm} \text{Malcolm} \hspace{0.2cm} -- \hspace{0.2cm} \text{I don't recall.}$
- 5 Q. This is not one of the joint administrators.
- A. No, not Malcolm Cohen. Malcolm, he works full—time in
 Guernsev for Octea.
 - Q. Finally, just on people, Mr Strykowski, have you come
 - across him?
- 10 A. Strykowski?

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- 11 Q. He seems to be paid about \$12,600 a month for some
- 12 involvement in the valuation and sales process?
- 13 A. I don't know who he is. I haven't met him. I can
- 14 speculate, because it might be helpful.
- $15\,$ $\,$ Q. No. I am worried about you speculating. If you know
- something, someone has told you the name or you have
- $17 \hspace{1cm} \text{heard there is a consultant who does something, then} \\$
- 18 tell me that?
- 19 A. I know there is a consultant from the marketing agents,
- 20 who sits together with the Government expert and an
- 21 independent expert, in establishing the export price,
- 22 which is a very important and key dynamic to the
- 23 valuation in this flow pipeline.
- 24 Q. Do you have any dealings with that person?
- 25 A. None whatsoever.

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- 1 Q. That would be dealt with by Mr Driver, would it?
- 2 A. I believe that if this individual is in fact the
- 3 consultant who represents the marketing agent, he would
- 4 primarily be talking to Patrick Sword and the people in
- 5 that business
- 6 Q. Are you aware of a company called Conatus 1 Limited?
- 7 A. Conatus 1 Limited? No.
- 8 Q. I am going to move on to the Tonguma mine. In 2017
- 9 Tonguma entered into a tribute arrangement with Stellar
- 10 Diamonds plc.
- 11 A. Yes.
- 12 Q. Were you involved in that transaction?
- 13 A. Verv much so.
- 14 Q. In very broad terms, as a tribute arrangement, Stellar
- has to develop the mine and fund it, and they pay
- 16 a revenue share to Tonguma?
- 17 A. Yes
- 18 Q. And the terms required a payment of \$5.5 million,
- five years after the implementation of the mine plan?
- 20 A. Yes.
- 21 Q. When do you expect implementation of the mine plan to
- 22 take place?
- 23 A. It's a constantly moving target, but the outlook,
- 24 despite Covid, the potential is promising.
- $25\,$ $\,$ Q. So if you had to give your best guess today, what would

- 1 your best guess for the implementation of the mine plan
- 2
- 3 A. I can't speculate on this. I'm not in control of those 4 operations
- 5 Q. Do you have any sense of the broad horizon, whether it is likely to be within 12 months, within five years, 6
- within 10 years?
- 8 A. We are talking, hopefully, years.
- 9 Q. In addition to the $5.5\,$ million , there is payment of 10%10 of the first revenue and 10% of the second revenue?
- 11
- 12 Q. When do you -- let me put it a different way. Do you 13 have any view as to what the value of those 10% shares
- 14 will be?
- 15 A. I do, but the ranges are very broad.
- Q. A broad range is fine. What is your broad range for the 16 17 first revenue and second revenue?
- 18 A. Assuming we get to production, and there is
- 19 a significant risk that you don't, but if you do, the
- 20 second big issue is the life of mine and the extent of
- 2.1 this ore body and for how long you can mine it. But if
- 22 you do get to the production and the margin of mining 2.3 these dykes, because it is a challenging mining
- 2.4 proposition, and the ore body is as big as expected, as
- 25 inferred, not proven, I could see these operations
- 1 perhaps running for 20 years plus.
- 2 Q. Very good. The question was: even as a broad range,
- 3 what do you estimate the value of the first and second
- revenue shares to be?
- 5 A. Okay. So we would be looking at sales of -- this is all
- 6 very speculative, but \$40 million to \$50 million a year,
- 7 and the revenue share of that is, if it is 10%, it is
- 8 \$5 million a year. And if you've got that for 20 years,
- 9 you start getting to some interesting numbers, and if
- 10 it's more than that even more. I've seen in the early
- 11 days, you know, spreadsheets were based on their
- 12 forecasts, and what people were hoping for it could be 13
- even greater than that, run into several hundred
- million, potentially. 14
- 15 Q. And what do you understand the split to be between first 16 revenue and second revenue?
- A. Well, what one was trying to do here was to capture not 17
- 18 only export prices but any potential uplift . I would
- 19 have thought that the bulk is really at the export
- 2.0 level.
- 2.1 Q. Is that first revenue?
- 2.2 A. Yes.
- 23 Q. Now, the second revenue has been assigned to Conatus,

- 2.4 hasn't it?
- 25 A. Yes, it has.

- 1 Q. When did that take place?
- A. I know that there has been a lot of toing and froing and
- 3 changes, etc, etc, so I don't recall the date.
- 4 Q. But you understand a contract has been agreed by which
- 5 it has been assigned?
- 6 A. Yes

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- 7 Q. Now, it may follow from the answers you have already
- 8 given, but what do you value -- what value do you place
 - on the revenue share that has been handed over to
- 10 Conatus?
- 11 A. Once the production starts, okay, so 20% of the figures
- 12 that I was describing.
- 13 Q. So 20% of the total revenue share?
- 14 A. Yes, because it's two tenths.
- 15 Q. I am not going to give the numbers, but when you gave
- 16 some evidence in your second witness statement you were
- 17 describing your total wealth personally, and you said
- 18 that the bulk of that comes from Conatus, and about
- 19 two-thirds of that comes from the Tongo/Tonguma project?
- 20
- 21 Q. So you obviously had a figure in mind as a proportion of
- 22 your total wealth. Are you able to put a figure on the
- 2.3 value of that revenue share?
- 2.4 A. Yes, so if one was looking at a 20 to 40—year life,
- 25 remember these are just very prospective, this thing

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- 1 comes to production. The revenue starts flowing.
- 2 Things are going well, and Conatus through its
- 3 entitlement were to get 20% of this possible, probable
- revenue share for the foreseeable future, be it 20 to
- 5 40 years, that is what that calculation is based on.
- 6 Q. What is the figure? Because if you tell me what the 20%
- 7 is worth I can work out what --
- 8 A. Assuming, and at this point of time one wanted to
- 9 capture the best possible potential, because the
- 10 potential value of this situation was being put at risk
- 11 by what was happening at the time, I would say 30 to
- 12 40 million.
- Q. Obviously, you describe this as an agreement by which 13
- 14 the benefit of that has been assigned to you by Tonguma.
- Why was Tonguma giving up 30 to 40 million worth of 15
- 16 income to Conatus?
- A. Because Tonguma is the expansion area for Octea Mining. 17
- 18 It is a separate ore body, which is a couple of hundred
- 19 kilometres away from the main mining area. At the time
- 2.0 of the listing of the Octea group, this prospect, the
- 21 future growth was very important, and Octea had been
- 2.2 spending a lot of money in developing this resource.
- 23 So it was costing money and it wasn't generating any 2.4 revenue, and it was many years away from generating any
- 25 revenue, and even though by the time a decision was made

- 1 to dispose of this asset they had spent \$40 million in
- developing the asset, the projection was, and it has
- 3 turned out to be about right, that an additional
- 4 50 million would be required at least to complete the
- 5 feasibility study and take it to production.
- 7 \$500.000 to the Government.
- 8 Q. Mr Cramer, I understand you want to give the background9 but can you just focus for a moment on why the transfer

In the meantime there were annual licence fees of

- 10 to Conatus?
- 11 A. Yes.

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- 12 Q. What did Conatus do to earn a potential fee of 30 to 13 40 million?
- 14 A. What Conatus did, through me personally, was to put
- 15 a transaction together whereby there was a clawback for
- ${\tt 16} \qquad \text{ an asset that otherwise BSGR/Octea were giving up and} \\$
- $17 \hspace{1cm} \hbox{had decided to walk away from. A decision had been made} \\$
- 18 to hand back the licence to the Government of Sierra
- $19 \hspace{1.5cm} \text{Leone, and the reason why Octea had to do this was} \\$
- 20 basically if you snooze you lose. You're not allowed to 21 sit on an option. And if we were put in a position that
- we either had to commit capital, which we did not have
- 23 at that point in time, or for the foreseeable future, to
- theTonguma operations or, ultimately, be in trouble with
- 25 the Government for not doing so. So it was give up the
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- 1 licence or walk away if you don't develop it.
- 2 Q. And instead you put together the transaction with
- 3 Stella?
- 4 A. Yes.
- 5 Q. And had you agreed before doing that that you would
- $\,\,$ $\,$ $\,$ receive a share of the profits , if you successfully put
- 7 together a transaction?
- 8 A. Yes.
- 9 Q. Who did you agree that with?
- 10 A. With both Stella and the individuals I was negotiating
- with. I made it clear up—front and with the blessing ofBSGR.
- $13\,$ $\,$ Q. And who at BSGR negotiated and agreed that you could
- 14 have a significant part of the benefit of this
- 15 transaction?
- $16\,$ $\,$ A. Ultimately, this was agreed and approved by the board,
- 17 I believe.
- 18 Q. By the board of BSGR?
- 19 A. Yes.
- $20\,$ $\,$ Q. And did you negotiate this figure, what percentage you

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- 21 would get?
- 22 A. There was a lot of discussion about it.
- Q. Is that yes, you did negotiate it?
- 25 Q. And who did you negotiate it with?

- 1 A. I discussed it with the adviser to BSGR at great length.
- Q. So that is Mr Steinmetz?
- 3 A. Yes. I discussed it with Peter Driver. I discussed it
- 4 with Gusta Bodin, who at time was a director. It was
- 5 well known and very much in the open, because it had
- been a transaction that took a long time to puttogether.
- 8 Q. Are you aware of what steps BSGR took to benchmark
- 9 whether that was a commercially reasonable term for the
- 10 work that you did in putting together the transaction?
- $11\,$ A. Well, I think you're in territory where basically 80% of
- 12 something is worth a lot more than 100% of nothing.
- Q. That is mathematically right. What I am asking is areyou aware of any benchmarking exercise that was done by
- 15 BSGR to establish whether that was a commercially
- reasonable fee for the work you were doing?
- 17 A. No. but it's a very good deal for BSGR.
- A. No, but it's a very good deal for BSGR
- $18\,$ $\,$ Q. I understand that Octea is in discussions to sell an
- 19 interest in Boroma at the moment?
- 20 A. No
- 21 Q. Has Octea been in discussions -- sorry, Tonguma.
- 22 Has Octea been in discussions to sell interest in the
- 23 Tonguma --
- 24 A Yes
- 25 Q. Are those discussions ongoing?

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- 1 A. Yes
- 2 Q. And what are the proposed terms of that sale?
- 3 A. I don't know the detail, but the idea is for -- Stella
- 4 is now new field resources. It is an Australian listed
- 5 company -- is that they are prepared to pay an amount,
- 6 I think it is between 12 and \$15 million now or under
- 7 certain payment terms for a cancellation of the future
- 8 participation .
- 9 Q. And presumably you, as Conatus, would get part of that?
- 10 A. No.
- 11 Q. So Conatus isn't party to those negotiations in its
- 12 capacity as the assignee of a percentage of the revenue
- 13 share?
- 14 A. Conatus would stay in and not be paid.
- 15 Q. Right, so it would maintain the second revenue share?
- $16\,$ $\,$ A. No, it would -- well, whatever revenue share it was
- 17 entitled to -- the first and the second revenue share,
- 18 the way it was structured, had a lot to do with tax,
- etc, etc, but the ambition was 80/20, whether it was
- 20 first or second. So there was supposed to be an offset.
- 21 But the transaction that is currently under
- 22 consideration by the joint administrators, they are the
- 23 only people who can decide whether they take the money
- 24 or stay in for the long run, but the proposal is 12 to
- 25 15 million, I believe, for Octea's share. The share

- 1 that Conatus has. I have elected to stay in, because
- 2 I would rather take the risk and it could be worth it or
- 3
- 4 Q. Yes
- A. And that's the current situation we're in. 5
- Q. On your figures, and you were suggesting, I appreciate 6
- with caveats, 30 to \$40 million for the value of your revenue share, you would presumably say the Octea group 8
- 9 share is worth multiples of that, so 100 million plus?
- 10 A. It depends what your risk profile is . I think the
- reality here is it is an option. It could be worth 11
- 12 nothing. Taking 12 to 15 million, and if Conatus had
- 13 had 20% of that, which is two to three million here and
- 14 now, may be a fantastic deal or it could be a bad deal.
- 15 But there's just such sensitivity and volatility . But
- 16 it is, I think, an interesting proposition, and one
- 17 worth considering for the joint administrators, because
- 18 the value of 12 to \$15 million today for them could make
- a lot of difference, and I'll tell you why if you're 19
- 20 interested.
- 2.1 Q. I am afraid I am not at the moment.
- 22 Who do you understand to be funding the 12 to
- 2.3 15 million? Is that coming from the current owners of
- 2.4 Tonguma?
- 25 A. No. Sorry, yes. Well, it is the New Field Resources.

- It is the listed Australian, because what they are 1
- 2 saying is they would rather pay that now than have to
- 3 pay more money over time. So their willingness to do
- this indicates that they believe that they are heading
- 5 in the right direction.
- 6 Q. Yes. My last question on this particular topic. Who is
- 7 negotiating that 12 to 15 million figure on behalf of
- 8 the Octea group?
- 9 A. I have been doing that.
- 10 Q. You have been doing that. Right, and who have you been 11 negotiating it with?
- 12 A. With the representative for New Field Resources, and
- 13 I am in touch with the CEO of this operation as well.
- 14 Q. So just give me the name of the representative you have 15 been dealing with?
- A. So Carl -- I always forget his surname Carl Smyson or 16
- 17 something. He is an ex De Beers guy. Then there is an
- 18 ex Morgan Stanley banker, who works for them as
- 19 a consultant, who I have been dealing with. I don't
- 2.0 recall his name right now, but I know him quite well, so
- 21 I can come back to you with that.
- 2.2 Q. As I understand it, the position is that you are
- 2.3 negotiating it, but there is no executed contract,
- 2.4 because that would need the consideration and approval
- 25 of the joint administrators?

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- 1 A. What we are doing is we have negotiated terms in
- 2 principle that I believe are worthwhile considering, but
- 3 in order for it to progress further the New Field
- 4 Resources people have requested that the joint
- 5 administrators are comfortable with this, that they
- would consider it before we take it further, because 6
- 7 they are very much aware of the administration
- 8 situation.
- 9 Q. To your knowledge, there is no one else beyond the New
- 10 Field people behind this proposal, it is not being
- 11 funded by anyone else?
- 12 A. Absolutely not.

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- 13 Q. I want to turn then to the Boroma mine. Before I do.
- 14 was there a stage before those negotiations when it was
 - proposed that Conatus would sell its revenue share?
- 16 A. So I think it was an option, and I always preferred to
- 17 take the longer route, but one of the driving factors
- 18 behind New Field Resources' desire to do this deal is
- 19 they don't like the stigma and the attachment and the
- association with BSGR, the group, but they did not feel 2.0
- 21 that way about me.
- 22 $\ensuremath{\mathsf{Q}}.$ Turning to Boroma, you were involved I think in 2019 in
- a proposal to raise funds in order to get the Boroma 23
- 2.4 mine into production?
- 25 A. Correct.

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- 1 ${\sf Q}. \;\; {\sf The\; proposal} \; -- \; {\sf let's\; have\; a\; look\; at\; it.} \;\; {\sf If\; you\; take\; up}$
- 2. bundle 4.
- 3 A. Volume 4.
- 4 Q. Volume 4, yes, at tab 97, page 2039.
- 5 A. One second.
- 6 Q. Tab 97, just to orientate you. And if you go, please,
- 7 to 2032.
- 8 A. Yes
- 9 Q. This was a presentation which the board of Octea was
- 10 being asked to approve. If you go, please, to page 2039
- 11 you get a diagram explaining what the transaction was
- 12 going to be. You can see that the proposal was that
- 13 a company called Gemco, that is in the middle, would be
- 14 owned 50% by equity investors, 25% by Conatus and 25% by
- 15 MKB which is a block chain finance group, and that it
- 16 would acquire Boroma, so the mine?
- 17
- 18 Q. And have a full marketing off-take right to the
- 19 diamonds?
- 2.0 A. Right.
- 21 Q. With a life of mine 10% revenue share going back
- 2.2
- 23 A.
- 2.4 So in a sense, a sort of reverse of the Tonguma
- 25 situation where -- leave that.

- 1 Was Gemco founded?
- 2 A. No.
- 3 Q. Has any equivalent of Gemco been founded?
- 4 A. No
- 5 Q. So did this proposal effectively run into the ground?
- 6 A. Yes
- 7 Q. And why is that?
- 8 A. Would you like the long story or the short?
- 9 Q. Always the short story?
- 10 A. The Government of Sierra Leone revoked the Boroma licence, and they took it back in September 2019.
- 12 Q. I think I am right in saying that the licence, you said 13 they took it back, it expired, didn't it? It was due to 14 expire in July 2019?
- A. I would rather say revoked it, because there had been
 lots of extensions, but they had reached their limit on
- lots of extensions, but they had reached their limit of the "snooze, you lose".

 18 O Right You personally I think have remained in
- 18 Q. Right. You personally, I think, have remained in discussions with them to try and extend the licence further?
- 21 A. Me, personally?
- Q. Let us take it in stages. Has Tonguma continueddiscussions with Sierra Leone to recover that licence?
- 24 A. Tonguma? Not --
- 25 Q. The Octea group, let us put it that way. Has the Octea

- 1 group been in negotiations with Sierra Leone to regain
- 2 the Tonguma licence?
- A. I'm going to give the short answer because there isa long and interesting ongoing story.
- 5 Q. Yes
- 6 A. We believe, from an Octea and Koidu mining perspective,
- 7 that that's in the long run. The only viable
- 8 proposition, you know, to commercially exploit in
- a responsible and sensible way, and because of the good
- relationship on the ground and the achievements that we have made, we hope, and we maintain a dialogue to try to
- 12 revisit it. But the underlying problem would be before
- the licence is granted, you have to show you have the money to develop the asset.
- money to develop the asset.
- Q. And when you say "we discussed it with Sierra Leone",who is actually in discussions with Sierra Leone?
- 17 A. The team on the ground who have the knowledge and the
- relationships . It's all local on the ground, district
 and federal relationships .
- 20 Q. Are there ongoing efforts to raise funds for Boroma?
- $21\,$ $\,$ A. At the moment I have been busy with other things. It's
- 22 something that I would very much like to get involved
- 23 with again, because the natural development of once the

pipes, and there's a dyke running through it. In

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- $24\,$ ore body is depleted at Koidu, where there are two

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- Boroma, which is the adjacent area, they go on for
- 2 kilometres, and it's always been the idea to try to
- 3 extract value, because if the dyke mining can be done
- $4 \hspace{1.5cm} \hbox{profitably and the grade is there, all stakeholders} \\$
- 5 would benefit greatly.
- 6 $\,$ Q. I understand. To your knowledge, has the Boroma licence
- been awarded to anyone else?A. Yes, it was.
- 9 Q. And to whom was it awarded?
- 10 A. What I was told was it was a group of investors from
- 11 Equatorial Guinea, who had supported the incumbent
- 12 President in the elections, but as predicted there has
- been no development in that asset, and I think where
- 14 the Government and the authorities are now is they
- understand that they need to find somebody who is really
- going to be able to invest and exploit this asset in
- 17 a responsible way.
- 18 Q. And beyond the Octea company. Boroma, are you aware of
- anyone else expressing interest in that licence, or are
- 20 Boroma really the only viable candidates?
- $21\,$ $\,$ A. I don't know the detail. I suspect there are a lot of
- people putting their hands up, because they see it as an opportunity to make some quick money, but the number of
- opportunity to make some quick money, but the number of serious investors who would be prepared to take this
- 25 risk and have the resources and the skills of execution

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- 1 to do this, it's few and far between, and that is the
- 2 trump card we have in this situation.
- 3 Q. I want to actually very briefly ask you about the
- 4 executive incentive scheme. I am just interested in
- $\,\,$ $\,$ where the proceeds of diamond sales go. I think I am
- 6 right in saying you recommended the creation of the
 - executive incentive scheme?
- 8 A. Yes.

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- 9 Q. And it falls into two pieces I think. The first piece
- $10\,$ is $\,2\%$ of all diamond sale revenues go into a bonus pool,
- 11 yes?
- 12 A. Correct.
- 13 Q. Irrespective of profits.
- 14 A. It is based on revenue.
- 15 Q. Pure revenue. And once \$63 million of Star West debt
- has been repaid, then a second bonus pool kicks in?
- 17 A. Correct.
- $18\,$ $\,$ Q. And that is the same hurdle as when BSGR will start
- 19 getting repayments of its debt?
- 20 A. Yes
- 21 Q. And at that point 5% of net profit goes into a second
- bonus pool, in addition to the 2% of revenue?
- 23 A. Correct
- Q. And what steps did you take to benchmark 2% revenues
- 25 plus 5% net profits against industry standards for

- executive incentive schemes?
- 2 A. Not much.

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- 3 Q. Where did those figures come from? You came up with 4 them and they sort of sounded like sensible figures? 5 I don't mean to be dismissive.
- A. No, no, and by the way you haven't at all and I thank 6 you for that. It's made this much more productive.

Not at all. What I was trying to come up with, first of all, was an incentive scheme that was very clear for all, because once you start talking about EBIT or net profit or gross profit, it gets very complicated, and it often fails, because people don't understand the meaning. They cannot see, you know, clearly what they would be entitled to.

So the incentive often fails . That I have a lot of experience with because, personally and in my corporate iobs. I have been involved with incentive schemes.

- 18 Q. I am really sorry to interrupt you. I am really not 19 interested in the principle of incentive schemes 20 generally . Just where you got 2% of revenue and 5% of costs? 2.1
- 2.2 A. I based it on my experience in incentives, managing 2.3 people, and getting the results from an incentive 2.4
- 25 Q. And you personally are one of the principal

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- 1 beneficiaries of the executive incentive scheme?
- A. Yes. I would describe myself as the key man, if it were 2 3 like a portfolio management situation.
- Q. And did you get Star West to sign off on this executive 5 incentive scheme?
- A. After very tough and extensive negotiations, yes. 6
- Q. And that was with Mr Camis, was it?
- 8 A. Mr Camis, with Yannis, with Stavros, their lawyers.
- 9 Q. And did you ever see Sebi Mionis, in the context of 10
- 11 A. I did not. I know he was involved I think in the 12 beginning. I saw when I was going through my bundles or
- 13 doing some work that he may have been involved, I think, 14 in the first discussion when they were being introduced.
- Q. Just going back to -- we talked a bit about Sebi Mionis 15 16 before lunch. Mr Camis, did you ever see him in
- 17 a social situation? Did you ever see him in a social 18 situation?
- 19 A. No. I had dinner with him once in Geneva, during the 2.0 course of these discussions, because he's based there.
- 2.1 Q. And ever in a social situation with Mr Steinmetz?
- 2.2 A. I believe in Israel . I think he was at that same party
- 23 where Sebi was, and I've met him one or two times around 2.4 Mr Steinmetz.
- Q. I think the other person is Yannis Paparkis -- forgive

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- the pronunciation. What about him? Social interaction
 - with Mr Steinmetz?
- 3 A. Well, I don't have a social relationship with him or
- 4 anybody, but you know, I would have met him less than
- 5 Marcus. I have never had lunch or dinner with him.
- Q. But again, not at this wedding that you were all -6
- 7 A. He could have been there as well. There were a lot of 8
- 9 Q. It is always hard to tell with personal interactions,
- 10 but what did you take to be from, the dinners and the
- 11 wedding you attended, what did you understand to be the
- 12 nature of the relationship? Was it a close personal
- 13 relationship? Did it appear to be a business
- 14 relationship?
- 15 A. Between Beny and --
- 16 Q. Beny and these individuals we have discussed, so Yannis.
- 17 Marcus, and if the answer is different between them, do
- 18 sav?

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- 19 A. Yes. My observation is that Beny has a personal
- 20 relationship and friendship with Sebi, and I believe
- 21 that Marcus and Yannis are his workers. They're part of
- Sebi's team. 2.3 Q. I see. Right. I am going to move on now to the claim
- 2.4 against Mr Soros, and repeat a question I asked this
- 2.5 morning. When the company went into administration, was

- 1 it your view that the claim against Mr Soros was one of
- most significant assets? 2.
- 3 A. Very much so.
- Q. And I don't want you to tell me whether you have taken
- 5 any legal advice or whether your view reflects legal
- 6 advice, but if you were asked to value that claim, for
- 7 the purposes of selling it, somebody said "I'll come and
- 8 buy it from you", what monetary value would you place on
- 9 the claim against Mr Soros? How much would you advise
- 10 BSGR to sell it for?
- 11 A. That is a different question.
- 12 Q. Take it in stages. What monetary value do you put on
- 13 it?
- 14 A. Up to 10 billion.
- 15 Q. And how much would you advise BSGR to sell it for?
- 16 A. I would advise BSGR to sell it for whatever amount BSGR
- would need to settle with all of its creditors and take 17
- 18 the company back out of administration.
- 19 Q. So in the billions?
- 2.0 A. Yes
- 21 Q. And you consider it to be worth that?
- 2.2 A. Yes. I do.
- 23 You received funding for that claim from an entity named
- 2.4 Litigation Solutions Limited?
- 25 A. Correct.

- 1 Q. I have asked you about its connections with GSOL. But
- 2 can I ask, at the time you were first dealing with
- 3 Litigation Solutions Limited, who did you understand it
- 4 to belong to? Who did you understand it to be owned by?
- 5 A. So the connection to them came through David Barnet, and
- 6 I recognised that this appeared to be the same group of
- 7 people as we have seen before in other areas, and then
- 8 had yet to see in the Guinean settlement.
- 9 Q. Would I be right to infer that Mr Barnet is
 10 Mr Steinmetz's personal lawyer as well?
- Mr Steinmetz's personal lawyer as well?A. He's probably the best person to answer that.
- 12 Q. But from your dealings with him. I mean, did you
- understand him to be a representative of Mr Steinmetz?
- 14 A. He wears many hats, but my interaction with him has been
- as legal adviser to BSGR operating companies and
- anything to do with the foundation and agreements, etc,
- 17 etc.
- 18 Q. If we go back, for instance, to the ICSID settlement,
- $\ \ \, 19 \qquad \text{ and I was asking you who Mr Barnet was representing in}$
- the negotiations with Guinea, you said not BSGR. Hewasn't instructed by BSGR for those negotiations?
- 22 A. No. he wasn't.
- 23 Q. And I think you told me he was instructed by
- 2.4 Mr Steinmetz?
- 25 A. But David Barnet was one of the individuals who was

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- 1 working with and attended all the regular meetings with
- 2 the joint administrators.
- 3 Q. Right.
- 4 A. So his involvement --
- 5 Q. In his capacity as a lawyer to BSGR?
- ${\sf 6} \quad {\sf A.} \ \, {\sf At \ that \ point \ in \ time \ I} \ \, {\sf really \ think \ that \ only \ Mr \ Barnet}$
- 7 can answer who he was acting for.
- $8\,$ $\,$ Q. But did you see, for instance, a retainer letter between
- 9 BSGR and Mr Barnet, for him to provide advice to BSGR
- during the course of the joint administration?
- 11 A. No, not that I'm aware of.
- $12\,$ $\,$ Q. I can guess your answer, but do you know or do you know
- of any facts which cause you to believe that
- Mr Steinmetz, or anyone associated with him, has any
- economic interest in the share of proceeds to which
 - Litigation Solutions Limited is entitled?
- $17\,$ $\,$ A. I don't believe that he does, for the same reason that
- 18 I have given you before.
- 19 Q. That he told you he hasn't?
- 20 A. Correct.

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- $21\,$ $\,$ Q. It is obviously, one might say, a coincidence that the
- same people come over and over again to invest in very
- 23 many of BSGR's assets. Did that cause you to reflect or

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- 24 any concerns?
 - A. In this case, no.

1 Q. Why did you think that they kept coming back and

- investing in all of BSGR's major assets?
- 3 A. There's a simple answer: because unfortunately you can
- 4 find yourself in a position where as a beggar you can't
- 5 be a chooser, and in this specific situation we had
- 6 tested the market. We had instructed Mishcon de Reya to
- 7 seek support of conventional litigation funders,
- 8 Burford, Tenor, other people. There were meetings,
- $9\,$ letters sent out, and in the end the market wasn't there
- 10 for us, for very clear reasons.
- 11 Q. And did you undertake any due diligence on Litigation
- Solutions Limited to see whether they had a balance
- 13 sheet that could fund the 15 million that they were
- 14 providing to you or --
- 15 A. I didn't. This was handled by David Barnet and James
- 16 Livson at Mishcon de Reya. They were responsible for
- 17 this relationship and the introduction.
- 18 Q. To your knowledge, and tell me if you don't know, was
- 19 Litigation Solutions Limited in the business of
- 20 litigation funding or was this effectively a one-off,
- 21 the investment in the Soros litigation , a one-off?
- 22 A. I believe this was an opportunistic financial investment
- on their behalf, but they spoke about having experience
- 24 of having been involved in a successful litigation
- 25 against the bank.

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- $1\,$ $\,$ Q. Were you involved in the negotiations of the terms with
- 2 Litigation Solutions Limited?
- 3 A. No, only at the margin, on some qualitative issues that
- 4 were not documented.
- 5 Q. I may come back to that. It sounds very intriguing.
- 6 A. Yes
- $7\,$ Q. Obviously, the big point in one of these negotiations is
- 8 what percentage were you handing over. So in this
- 9 contract you hand over 50% of the proceeds?
- 10 A. Yes.
- 11 Q. Which you say may be worth billions, in exchange for
- 12 15 million of funding?
- 13 A. Yes
- 14 Q. Who was the person who agreed that potentially handing
- over billions was worth 15 million of funding? Who
- 16 negotiated that?
- 17 A. This would have been negotiated primarily by David
- 18 Barnet.
- 19 Q. Was he retained by BSGR for that purpose?
- 20 A. So at this point in time we weren't in administration,
- 21 were we?
- 22 Q. No.
- 23 A. David Barnet, this is one of the roles that he has
- 24 played within the BSGR group ever since I joined. So
- acting as a legal adviser, a counsel. His contractual

- 1 arrangements, and where he's been paid from, has changed
- 2 over time, but the spirit of his involvement was that he
- 3 was a person who, like if you were a normal corporate,
- he would be the internal legal counsel. 4
- Q. For instance, is it your understanding that BSGR could 5
- now go to Mr Barnet and say, "You acted as our lawyer. 6
- 7 Please can we have all the documents relating to the 8 negotiation of the Litigation Solutions Limited?"
- 9 A. Yes, he and/or James Livson, absolutely.
- 10 Q. Did you consider that it was in the best interests of 11 BSGR to hand over a 50% interest in the proceeds in
- 12 exchange for up to \$15 million of funding?
- 13 A. I felt it was aggressive and it was bitter medicine, but
- I felt that it was ultimately worth it, and the caveat 14
- 15 which I referred to before, which I got a concession out
- of Stavros, you know, I said the principle was won. 16
- 17 I saw that there would be need for further funding, and
- 18 I didn't want BSGR to be diluted further, right. But
- 19 sometimes you have to take the problems and challenges
- 2.0 with you up into the air. And with the benefit of
- 21 hindsight, because I'm involved in one other very large
- 22 piece of ICSID arbitration and litigation, you know, the
- 2.3 litigation firms, they cut very, very tough terms, and
- 2.4 based on my experience, then and now, that's not an
- 25 abnormal ask. It is not an abnormal ask.

- 1 Q. Did you review and approve the transaction, as
- 2 a director of BSGR?
- 3 A. When we ultimately signed off on it, I was very much in 4 the hands of David Barnet.
- 5 Q. I understand, but he's an adviser, he is in-house
- 6 counsel. You are a director, a decision maker. Did you
- 7 personally review and approve this transaction?
- 8 A. I probably — and I'm sure we'll find the documents —
- 9 would have signed off on it. It was something that the
- 10 board agreed to do. But when it was time for signing,
- 11 you know, this was very much under the guidance of what
- 12 David had agreed, and the fact that this was where we
- 13 were commercially, and it was time to move forwards. 14
- I think it was also complicated further by the fact
- 15
- 16 Q. Sorry, Mr Cramer, I just wanted it to be clear. So is
- 17 the answer yes, you did review and approve it, in your
- 18 capacity as a director?
- 19 A. My answer is that I accepted it more or less as a fait
- 2.0 accompli. I didn't review it. I didn't negotiate,
- 21 I didn't draft. I didn't make changes or suggestions.
- 2.2 I relied on the recommendation and the documentation put

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- 2.3 forward by David Barnet, and I approved it on that
- 2.4 hasis
- 25 Q. Did you speak to Mr Steinmetz about it at all?

1 A. Not to my recollection.

- 2 Did you understand Mr Barnet's recommendation to carry
- 3 with it the imprimatur of Mr Steinmetz?
- 4 A Yes

7

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- 5 Q. And is that generally so, when Mr Barnet advises you do
- something, you understand that that has the support of 6
- A. Well, he is in very close touch with Mr Steinmetz. They 8
- are both based in Israel and often work out of the same 10
- office, and in the context of being an adviser to BSGR,
- 11 any legal advice that needed to be secured. David Barnet
- 12 would secure from Mr Steinmetz. So I would assume that
- 13 anything that David Barnet was recommending would be
- 14 bona fide, from that perspective.
- 15 Q. Right. May I just ask you this: when you are sitting
- 16 there deciding whether to approve, for instance,
- 17 a funding agreement with Litigation Solutions Limited.
- 18 was your approach that if Mr Steinmetz wanted it then
- 19 unless there was a reason not to do it, then it should
- 20
- 2.1 A. No.
- 2.2 Q. Are you aware that the funding agreement was terminated
- by Litigation Solutions Limited in 2020? 23
- 2.4 No I didn't
- 25 Q. I am going to ask you about Cunico very briefly. BSGR

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- 1 owns shares in a Dutch company, doesn't it, BSGR
- 2. Holdings Cooperative UA?
- 3 A. Yes
- 4 Q. Do you consider those shares to be worthless?
- 5
- 6 Q. And the interest that BSGR Co-op owns -- BSGR Co-op
- 7 itself has an interest in a company called Cunico
- 8 Resources?
- 9 A. I know very little about this part of BSGR's operations.
- 10 I have never been involved at any level, other than at
- 11 board level. The detail, the twists and the turns, the
- 12 history is quite complicated. The partners, the
- 13 refinancing, the debt, it is really not my area of
- 14 expertise, and even the companies and how they change,
- 15 it's very deep waters for me. I know very little .
- 16 Q. So who dealt with this? Within BSGR, who was
- 17 responsible for this part of the business?
- 18 A. Yossi Tschelet, David Barnet. Operationally, there was
- 19 an individual called Mark Streich, you know, who was one
- 20 of the key guys in BSGR, who was very involved. Going 21 further back, there were all kinds of people, and I was
- 2.2 literally not involved at all.
- 23 You probably know, though, that there was a dilution of
- 2.4 BSGR Co-ops' interest in Cunico from 50% down to 9% odd?
- 25 A. Yes, I do.

- 1~ Q. Why do you say that the 9% interest is worthless? What
- 2 causes you to believe that?
- 3 A. Because my high level understanding of this is that not
- 4 only the underlying value of the business fell apart.
- 5 The relationship with the people the business was in
- 6 partnership with fell apart, and became very
- 7 acrimonious, and everybody was suing everybody else.
- 8 Q. And that is International Mining Resources?
- 9 A. IMR, yes.
- 10 Q. You have mentioned Yossi a few times. Not a criticism.
- 11 What's his role within BSGR?
- 12 A. Todav or when?
- Q. Tell me over the period 2012 to now. If it changes,
- 14 tell me how it develops.
- 15 A. In 2012, the role that he played would have been in
- $16\,$ a normal corporate structure, and I have to be very
- $17 \hspace{1cm} \hbox{careful how I present this, because it is often taken} \\$
- out of context, but I'd describe him as the CFO of BSGR.

 Q. And did he work through Onyx, the Onyx group?
- 20 A. No, he didn't.
- 21 Q. He was contracted, directly engaged --
- 22 A. Yes. He lived in Israel , separation tax, foundation,
- lsrael , Beny. But he was very much the person who
- 24 understood the accounts of BSGR, who interfaced with the
- 25 auditors, who dealt with Peter Driver and whoever was

- 1 the executive chairman or CEO. So the inner workings of
- 2 the finances of all of the operations and all of the
- 3 projects, he was the person who would know these things.
- Q. You have mentioned as one of the reasons Beny -- and
- 5 Yossi I think you said is in Israel . What did you
- 6 understand the relationship between Yossi and
- 7 Mr Steinmetz to be?
- 8 A. So Mr Steinmetz, in his role as adviser, was happy to
- 9 advise whoever he felt was appropriate, in whatever
- situation . So he would have advised Yossi and vice 11 versa .
- 12 Q. The two being close together, that was -- do
- 13 I understand you to be suggesting there was a lot ofadvice passing between Mr Steinmetz and Yossi?
- 15 A. I don't know because, you know, it is not something that
- 16 I was subject to on a day—to—day basis. But based on
- $17 \hspace{1cm} \hbox{Mr Steinmetz's enquiring mind and willingness to offer} \\$
- opinions and advice, I would guess so.
- $19\,$ $\,$ Q. You mentioned quite a lot of legal actions in relation
- to Cunico. Are you aware that there was a claim to
- 21 recover a deposit that BSGR had paid in relation to the
- 22 bidding process for Cunico?
- 23 A. I am aware of these things now, primarily because I have

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- $24\,$ gone back, but at the time it was just one of these
- 25 areas where I'd never been involved. And my

- 1 involvement -- I couldn't add any value, so it was
- 2 a blank
- 3 Q. My interest is really current. Do you know what the
- 4 current status of those proceedings are?
- 5 A. The record with the joint administrators showed that
- 6 this was a matter where I never opined about. I had no
- 7 knowledge.
- 8 Q. I am not trying to implicate you in any way.
- 9 A. No, no.
- 10 Q. Do you know what the current state --
- 11 A. No, I don't. I'm just trying to be as clear and
- 12 transparent and open as I can.
- 13 Q. I understand. You will appreciate I am trying to be as
- 14 quick as I can, in the circumstances.
- 15 A. I understand.
- 16 Q. Was a put and call option concluded between BSGR and
- 17 GSOL in relation to the shares in BSGR Co-op?
- 18 A. Yes
- 19 Q. Was either the put or the call ever exercised?
- 20 A. I don't know.
- $21\,$ $\,$ Q. What did you understand the purpose for the put and call
- 22 option to be?
- 23 A. I don't know.
- Q. Were you involved in the negotiation or conclusion of
- 25 the put and call?

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- 1 A. No.
- 2 Q. Were you involved in the loan that was taken out by BSGR
- 3 Co-op from GSOL?
- 4 A. No, no
- 5 Q. Who would have been involved in those matters?
- 6 A. My guess, David Barnet, Yossi Tschelet, and to a certain
- 7 extent of course Peter Driver.
- 8 Q. BSGR Holdings Co-op also has a debt receivable, on paper
- 9 at least, worth 98 million, from Cunico. Do you know
- 10 what the status of the attempts to recover that are?
- 11 A. No
- 12 Q. Were you aware that GSOL acquired part of the Cunico
- group, something called Feni Industries from Cunico in
- 14 2018?
- 15 A. No.
- 16 MR WILLAN: I wonder whether that is worth a five minute
- 17 break.
- 18 MASTER DAVISON: Yes, it is, yes. We will break for
- 19 ten minutes.
- 20 (3.14 pm)
- 21 (A short break)
- 22 (3.25 pm)

2.4

- 23 MR WILLAN: Mr Cramer, I just wanted to jump back to
 - a couple of topics which I omitted to ask you about.
- 25 Just going back to Litigation Solutions Limited, and we

- 1 were talking about the 15 million funding that it had
- agreed to provide. I think you said, paraphrasing you
- 3 slightly , "beggars can't be choosers". That was the
- $4 \qquad \qquad \mathsf{deal.} \quad \text{``That was the only funding we could find.}$
- 5 Burford and so on were unwilling to fund."
- 6 A. Correct.
- $7\,$ $\,$ Q. Did you approach the parent company, Nysco, or the
- 8 foundation for money?
- A. Yes.
- 10 Q. And the answer was?
- 11 A. We should find it in the market.
- 12 Q. And were you given any reason for that?
- 13 A. I think that the finances of the group as a whole were
- becoming very, very stretched, you know, by that time, and the burden of the legal expenses that we had been
- and the burden of the legal expenses that we had been through up until that point in time from the foundation,
- counsel's perspective, it was just another thing, so
- they understood the merit and the commercial reasons for
- $\ \ \, \text{doing this, but you know, they really wanted to find}$
- 20 a funder.
- 21 Q. Even if that meant parting with 50% of the proceeds?
- A. \$5 billion is a lot of money and it would have solved our problems.
- 24 Q Yes
- 25 A. And still would, I hope.

- $1\,$ Q. Before the agreement with Litigation Solutions Limited
- 2 had been signed, it had already provided over \$2 million
- 3 of funding. On what basis had it done that? Was there
- 4 some agreement under which it did it?
- 5 A. I believe this was, as I mentioned before, another
- 6 reason -- because there was an element of trust, this
- 7 was a relationship that was, you know, brought in, and
- 8 clearly the relationship between Mr Steinmetz and these 9 individuals went so far, and that's probably why.
- 10 Q. So it was being advanced on a completely undocumented
- 11 basis?
- $12\,$ $\,$ A. I believe so. The person who would be able to give
- a precise answer would be David Barnet.
- $14\,$ $\,$ Q. And I just wanted to go back to the put and call option
- in relation to BSGR Co-op. Now, in a sense, once it was
- 16 obvious that you were going to lose the bidding or
- $17\,$ indeed once you had lost the bidding, BSGR Co-op was
- 18 effectively worthless. Why didn't the board consider
- 19 exercising the put to realise at least some value for
- 20 it?
- $21\,$ $\,$ A. I really don't know. I don't recall . It was one of
- $22 \hspace{1cm} \hbox{these issues where you have a limited amount of head} \\$
- space and bandwidth. I wasn't focused on it. I hadn't
 been historically. I relied on the people who were
- 25 involved to do the right thing.
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- 1 Q. But these questions were reported up to the board,
- 2 weren't they? The Cunico issue was and the question of
- 3 whether you should take funding from GSOL was reported
- 4 to the board?
- 5 A. Yes
- 6 Q. So you must have given it some thought, as a director?
- 7 A. Not a lot. It wasn't an area of focus, you know.
- 8 There's a limit to what one can focus on and, you know,
- 9 I was focusing on areas where I felt that I could add
- 10 value, and there were reasons for that, but you are not
- 11 interested in it now.
- 12 Q. But just take the put and call option. How did you
- decide as a director whether to vote in favour of or
- 14 against that arrangement? Did you just rely on someone
- 15 else's advice?
- 16 A. Yes, yes.
- 17 Q. And who was that someone else?
- 18 A. David. I believe that Peter was closer to it than
- 19 I was. If Yossi was involved, I trust and rely on him
- 20 for such matters. So I felt comfortable that the people
- 21 who were involved with it were doing things which would
- 22 be in the best interest of BSGR.
- 23 Q. And if I were to ask the same question in relation to
- 24 Litigation Solutions, is that also an area where you,
- 25 rather than considering it yourself, relied on the
 - 147
- 1 advice of others?
- 2 A. No. There it was not a very complicated issue to grasp,
- 3 and you didn't need the background or the history, and
- 4 I understood the commercial trade off. So when it came
- 5 to the detail, the actual contract, the lawyers'
- 6 language and how that was structured, and even the
- 7 commercial breaking point, once I tested it, I did feel
- 8 more comfortable, and I feel comfortable saying, yes,
- 9 I knew about it, I was familiar with it, even though
- 10 I didn't have the detail.
- 11 Q. For the implementation agreement with
- 12 Standard Chartered, and we talked about the 16 million
- up to 70 million settlement, is that something you
- considered the economics of or did you rely on the
- 15 advice of others?

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2.4

- 16 A. It was more of a combination there. I think that the
- detail, the contracts, you know, the legal language, the
 - economics, the history, the depth, they are people like
- Yossi and Barnet were very close to. As I said before,
- 20 my focus was on how can we extract maximum value for 21 BSGR. once the dust has settled?
- 22 Q. Just take the example of the settlement payment, the
- 23 16 million up to 70 million. Who would have given that
 - thought and taken a decision as to whether that was the
- 25 right way to go?

- 1 A. Yossi and David.
- 2 Q. I am going to move on to Roslindale. BSGR holds an
- 3 interest in Roslindale, doesn't it?
- 4 A. Yes
- 5 Q. And that is a Singaporean company?
- 6 A. I believe it is now, yes.
- 8 Roslindale?
- 9 A. Not well at all. And also for historical reasons.
- 10 Q. But you know the underlying asset within Roslindale?
- 11 A. I am familiar with the background and why it came about, 12 yes.
- $13\,$ $\,$ Q. And the underlying asset is I think the Aphrodite
- Oilfield on the Israeli / Cypriot border?
- 15 A. I think it was more gas than oil. Then there turned outnot to be so much gas either.
- 17 Q. If I can ask for the very brief version, how did it come 18 about?
- about?A. It came about because there is, and it is proven to be
- $20\,$ very viable, a very large reserve of gas and potentially
- $21\,$ $\,$ oil in territory that belongs to Israel in the Eastern
- Mediterranean, and there was a bit of a boom going on and an opportunity to acquire licences came in the way
- of Mr Steinmetz and his personal businesses, and BSGR
- of Mr Steinmetz and his personal businesses, and BSGI
- 25 funded part of this opportunity.

- $1\,$ Q. But that was back in 2010, was it, the funding of it?
- 2 A. I don't recall the dates.
- 3 Q. If you can take out bundle 3, please, and go to tab 54.
- 4 These are draft accounts?
- 5 A. Yes.
- 6 Q. Do you know, were these ever approved?
- 7 A. I don't -- which year?
- 8 Q. 2016.
- 9 A. I know that once we got to 2016, and when we were with 10 Baker Tilley, we were falling behind, and I think that
- they may have been approved but never signed off.
- 12 Again, Peter Driver would know all of these things.
- 13 Q. If you go, please, to 1492.
- 14 A. Yes.
- 15 Q. There is a description here of the interest in
- Roslindale, and you can see it begins:
- 17 "In April 2012, the group granted Roslindale
- 18 a 16 million loan guarantee facility . The facility was
- secured by a priority pledge on the assets of the
- 20 borrower."
- So a secured loan?
- 22 A. Mm-hm.
- 23 Q. The next paragraph explains that it was convertible from
- $24\,$ debt into ordinary shares. Do you see that, about four

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25 lines down:

"Convert all the loans, together with accrued amount

- 2 of interest, into such number of ordinary shares as
- 3 reflects the proportionate amount of the loans to the
- 4 amount of the capital equity invested by the borrower.
- As at the date of signing, which presumably is expected to be somewhere in 2017, management has no intention to
- 7 enforce the right to convert."
- 8 A. Yes

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- 9 Q. Then, if you go on to the next paragraph, it explains,
- and I am interested -- first there is a drop in the
- interest rate. Don't worry about that. But the final sentence says:
 - "In addition, in 2014, the group accepted a request to convert the loan into cumulative, convertible,
- redeemable preference shares that carry a coupon rate of 6—month LIBOR plus 7%."
- Do you know what these preference shares were convertible into? They are described as convertible preference shares?
- 20 A. Convertible? No, I don't know exactly, but I believe
- 21 that I have a good understanding of the commercial
- 22 rationale and what was one trying to achieve. The
- 23 technical side of it is not my strength.
- $24\,$ $\,$ Q. Leave aside the technicalities . Was the idea that it
- 25 would remain convertible into ordinary equity?

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- 1 A. I believe that the purpose of this structure and
- 2 instrumentation was to ensure that if there was value
 - released from this asset to put BSGR first.
- 4 Q. Right. And do you know whether it remains convertible
- $\,\,$ $\,$ into ordinary equity, if BSGR so desires?
- $\,$ 6 $\,$ A. I do not believe that there could or should or would
- 7 have been any development which would take that
- 8 entitlement away from BSGR.
- 9 Q. But to your recollection do you ever recall a time when 10 you have actively considered exercising that right?
- 11 A. To take over the asset?
- 12 Q. To take, to convert into ordinary equity?
- 13 A. Not that I recall, no.
- 14 Q. Do you know whether the coupon is being paid? There is
- reference to a coupon of LIBOR plus 7%?
- 16 A. I doubt it. I doubt it.
- 17 Q. Do you know whether BSGR has appointed any directors to
- 18 Roslindale?
- 19 A. I don't think so.
- $2\,0\,$ $\,$ Q. Do you know why there was a decision in 2014 to convert
- from a secured loan into preference shares?
- 22 A. Yes. Because what you were dealing with was a busted
- flush, and the thinking behind this was to ensure that
- $24\,$ if there was any value in trying to reconstitute value
- in this situation, that BSGR would be in a position to

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- 1 get its money back.
- 2 Q. You talk about a busted flush. Will you just drop down
- 3 a little bit further to the final paragraph on this
- 4 page. There is an explanation about the fact that it
- 5 has been "impaired due to uncertainty of future
- cashflows", which it says "stems from the geographical 6
- location of the field and the complex nature of the
- political situation around the Middle East, because it 8
- 9 overlaps the Cypriot and Israel economic zones", and
- 10 effectively you need the consent or support of both
- 11 Cyprus and Israel to develop. It says this far it has
- 12 not been possible to reach an agreement?
- 13
- 14 Q. When you talk about a busted flush, is that the problem, 15 that you couldn't get consent or the business couldn't
- get consent from both Cyprus and Israel? 16
- A. There were a number of complicated moving parts that 17
- 18 needed to come right, and primarily in order to put the 19
- busted flush straight and draw another card, you most 20 probably had to drill again, and that was going to cost
- 21 between 80 and 100 million. The first drill hole -- the
- 22 gas field is good and a lot of other hits have been made
- 2.3 but I think it was bad luck. The hole that was drilled.
- 2.4 there was nothing there. So the valuation and the
- assessment that there was a lot of potential, or could

- still be, is inferred by being in the right 1 2 neighbourhood.
- 3 Q. I follow.
- A. But the test drill went down in the wrong place.
- 5 Q. If you go one paragraph up, the penultimate paragraph on 6 that page, it says:
- 7 "The board of directors continue to be of the 8 opinion that this oil and gas operation represents
- 9 a world class asset."
 - Was that your view, that it was a world class asset, subject to this problem that there had been with
- 12 drilling in the wrong place?
- 13 A. If you could drill another one or two holes you could 14 actually have a very, very valuable asset, but first you 15 have to spend that money.
- 16 Q. Right.

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2.0

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- 17 A. So it is a conundrum here.
- 18 Q. I understand. You will see there is also reference on 19 this page, a small point, halfway down:
 - "During 2015 the group invested an additional 1 million in Roslindale.
- A single sentence on its own, in the third 23
- 2.4 Do you know, were any further shares issued in 25 relation to that 1 million of debt?

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- A. I don't know the detail.
- Q. It may be the answer is you don't, but do you know
- 3 whether that 1 million was in the form of debt or
- 4 eauity?

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- A. I don't know. 5
- Q. So BSGR was originally a lender and then became 6
 - a preference shareholder. Do you know who is the
- 8 ordinary shareholder in Roslindale, so who actually owns
 - the equity?
- 10 A. I am a little bit more familiar with it now than what
 - I was or ever was because of the bundles that I've
- 12 reviewed. I'm not an expert on this, but my
- 13 understanding is that there is a trust involved, which
- 14 the beneficiaries are Mr Steinmetz's children
- 15 Q. What did you understand at the time? Leave aside what
- 16 you have discovered from the bundles. If we go back to
 - 2016, say, what was your understanding then?
- 18 A. That was not my understanding. My understanding was
- that Mr Steinmetz was in front of the asset, but I think 20 that the focus, from my perspective, considering the
- 21 very limited involvement that I had, because there was
- a whole team of people within BSGR in those days that 22
- were involved with oil and gas projects, that the key 23
- 2.4 thing was that BSGR's exposure, the loan should come out
- 25 before anybody else. And by doing that, what happened

- 1 after that was not a problem or an issue.
- 2 Q. Presumably, the reason that BSGR's money comes out first
- 3 is that it was BSGR's money that had gone in to actually
- get the business going?
- A. Correct, yes. They should be first in the waterfall. 5
- 6 Q. Yes. But once they have been repaid, then Mr Steinmetz 7
- or his children would get the upside of that project? 8 A. Yes, because it was structured initially as a loan.
- 9 Q. Yes, okay. There is a board memo. I will see if I need
- 10 to take you to it. But in 2014, Mr Driver and Yossi
- 11 write to the board, and they refer to the strong
- 12 relationship between BSGR and the management
- 13 shareholders of Roslindale, Nammax. Did you understand
- 14 the strong relationship to be the relationship with
- 15 Mr Steinmetz?
- 16 A. Can I?
- Q. Of course. Bundle 2, tab 30. 17
- 18 A. Yes, which paragraph?
- 19 Q. Page 973, three paragraphs up from the bottom:
- 2.0 "The strong relationship between BSGR and the 21 management and shareholders of Roslindale, Nammax,
- 2.2 [Nammax is a subsidiary of Roslindale] Provide
- 23 additional assurance as to the recoverability of this
- 2.4 loan "
- 25 It is written to the board so it seems to be assumed

- 1 that they will understand what this strong relationship
- 2 is. My question to you is what did you understand the
- 3 strong relationship with the management and shareholders
- 4 of Roslindale/Nammax to be?
- A. Clearly, the hand of Mr Steinmetz. 5
- Q. So essentially the message from Mr Driver and 6
- Mr Tschelet is we can trust that this will get repaid
- 8 because Mr Steinmetz will --
- 9 A. Because Mr Steinmetz would have no incentive or reason 10
- to be depriving BSGR of its rightful position. 11 Q. And you mentioned that you have since come to understand
- 12 that the interest is held on trust for Mr Steinmetz's
- 13 children. Is that something you solely discovered from
- 14 reading the bundles in this case?
- 15
- Q. It is not something he has talked to you about? 16
- 17 A. No
- 18 Q. Do you know whether that's a change of ownership, ie it 19 was Mr Steinmetz and it moved, or you don't know?
- 2.0 A. I don't know who was the original owner of Nammax and
- 2.1 their structure on the other side.
- Q. One of the directors of Roslindale is Doron Levy? 22
- 2.3 A. Yes.
- 2.4 Q. Is that someone you know?
- A. Yes

- Q. Who is Mr Levy? Who is Mr Levy? 1
- A. He is an Israeli lawyer. He has a lot of experience,
- 3 I believe in tax. He has represented the foundation in
- a number of matters, so he would be an adviser to the
- 5 foundation, and I also believe that he has
- a relationship with Mr Steinmetz. 6
- 7 Q. What do you understand the nature of that relationship
- 8

10

17

- 9 A. I believe that he has helped Mr Steinmetz and the
- facing as a beneficiary of the foundation in Israel . He 11

foundation deal with tax issues that Mr Steinmetz is

- 12 was very involved at one stage in the foundation doing
- an exercise reviewing BSGR's accounts, in the context of 13
- the whole Guinea situation. He was an interface when we 14
- 15 commissioned a report from Louis Free, to look at BSGR's
- 16 activities surrounding the Guinea transaction, and he is
- currently advising Nysco in the 2019 complaint. 18 Q. Don't talk to me about that if you don't mind.
- 19 Has he previously acted for BSGR? Has he been
- 2.0 instructed by and represented BSGR?
- 21 A. I don't know the precise contractual arrangements of his 2.2 involvement, but he has historically been very involved,
- 23 for the reason that at one stage when we were looking at
- 2.4 the foundation and its operating companies from the
- 25 perspective of Israeli tax, he got very involved in
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- 1 advising on how to structure, how to organise the
- 2 companies, and this had a lot to do with technicalities
- 3 surrounding Israeli assessment of what is --
- MR WEEKES: I am getting a bit -- I know my learned friend 4
- 5 is -- I am beginning to get a little bit nervous.
- MR WILLAN: I am not interested in that topic. 6
- 7
- Q. Is it your understanding that Mr Levy acted as BSGR's 8
 - representative in his capacity as director of
- 10 Roslindale?
- 11 A. No.

9

- 12 Roslindale, as you can see, actually if you go back one
- 13 page in this document to page 972, you will see about
- 14 halfway down a paragraph that begins:
- 15 "The shareholdings in the project remain unchanged
- 16 since 2012. Roslindale is an Israeli incorporated
- 17 entity which owns 87.71% of Nammax, an Israeli
- 18 incorporated entity."
- 19 Were you aware that Roslindale's interest in Nammax
- 2.0 was diluted during 2018 by the issuance of shares to
- 21 Beny Steinmetz's daughter?
- 22 A. No
- 2.3 Q. Is it something you have heard about before I just asked
- 2.4 you the auestion?
- 25 Well, I think that I saw here in the bundle when I was

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- 1 going through it, I saw some reference, not necessarily
- 2 to the restructuring but the fact that Roslindale, that
- 3 the children are beneficiaries, but I was never involved
- in anything to do with this.
- 5 Q. Would you have expected the directors of Roslindale to
- 6 consult BSGR prior to a dilution?
- A. To the extent that it would have affected BSGR's 7
- 8 position of being in front, yes, but maybe I'm missing
- 9 something here.
- 10 Q. No, it plainly has reduced --
- 11 It doesn't
- 12 This is not the level of the trust. This is the level
- 13 between Roslindale and Nammax. So BSGR has an interest
- in Roslindale. Roslindale has an interest in Nammax. 14
- 15 Roslindale's interest in Nammax has been diluted by
- 16 a massive share issuance to Beny Steinmetz's daughter,
- 17 so it now has a much lower effective interest through
- 18 Roslindale in the ultimate project.
- 19 But as I understand it, you knew nothing about that?
- 2.0 A. No. Are you saying that the result of this would be
- 21 that if there is any value in the asset, whatever
- 2.2 participation BSGR would get would be diluted? 23
- 24 A. I was not aware of that.
- 2.5 Q. Would you have expected BSGR to have been informed of

- 1 that?
- 2 A. Yes, absolutely
- 3 Q. You spoke about Mr Levy. Is he someone you have been in contact with since 2018? 4
- 5 A. Sporadically, very sporadically.
- Q. Have you spoken at all about the Roslindale interest? 6
- 7
- Q. Were you aware this he was a director of Roslindale? 8
- 9 A. No
- 10 Q. Again, if I wanted to identify within BSGR who would know about Roslindale and these sorts of dealings, who 11
- 12 would you expect to have dealt with that within BSGR?
- 13
- Q. Within BSGR 14
- 15 A. Well, historically I would have said Yossi Tschelet but,
- you know, his involvement with BSGR proper stopped years 16
- 17 ago, but at the time he would have been key. David
- 18 Barnet of course and Peter Driver, from a board
 - perspective, because he's very conscientious when it
- 20 comes to this type of work. I'm more on the commercial 2.1
- 2.2 Q. Were you aware that Roslindale had also granted a loan
- to a company called Cap Scorpio? 2.3
- 2.4 A No

25 Q. Do you know what Cap Scorpio is?

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- A. No. 1
- 2 Q. You will pleased to know we are heading very near to the
- 3 end. West African Power Limited, previously known I
- think as BSGR Power.
- 5 A. Possibly, yes
- Q. It is a wholly-owned subsidiary of BSGR? 6
- 7 A. It is possible as well, yes.
- 8 Q. And you are a director of --
- 9 A. Yes, but only I think quite recently was I appointed to 10 that because of a departure of somebody, and I filled
- 11 the stopgap, I believe, I think since 2018.
- 12 Q. And the underlying asset is a 38% interest in a company
- 13 called Amperion, which underneath that owns a power
- 14 station in Nigeria?
- 15 A Correct
- 16 Q. And what do you believe the value of West African Power
- Limited's interest in Amperion to be? 17
- 18 A. At least the original investment of around 25 to
- 19 \$27 million.
- 2.0 Q. And if you were asked to put a fair market value on it,
- 21 not the floor, but what you think it ought to realise?
- 2.2 A. I would have to have access to the accounts of the 23 operating company, but because of the strategic
- 2.4 positioning of this asset, being the power station that
- 25 lights up Lagos, I think there's potentially a lot of
 - 162

- value here.
- 2 Q. I am sorry to sort of push you a bit, but a lot? Give
- 3 me a ballpark?
- 4 A. When this original investment was made, they were
- talking about an IRR in the high 20s, on the original 5
- investment, and being a power station, it is an annuity, 6
- it is a utility stream, so you could be clipping coupons 8 from this investment for a long time. It is a valuable
- 9

7

- 10 Q. And I am sorry to do it, but if you had to put a fair
- 11 market value on the interest, what would it be?
- 12 So maybe you should be able to pull out \$3 million of
- 13 dividends a year for the next 20 years. 14 Q. Right. Sorry to press you again. A fair market value
- 15 for the interest? Obviously it is extremely discounted?
- A. It is so unfair. You know there is Nigerian risk. 16
- 17 What's the hurdle rate?
- 18 Q. I agree.
- A. It is definitely worth, if I say a compounded return of 19
- 20% on 30 million, okay, you've got up to \$6 million 20
- 21 a year for 20 years at least, you know. I think in the
- 22 end it's what the market would pay for it. If you
- 23 didn't have the problems here with the partner and the
- 2.4 fight with the partners, I reckon you could get between
- 2.5 25 and \$50 million of cash for this asset today.

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- 1 Q. You have spoken about the dispute. That's with the
- 2 majority shareholder I think is Calvados?
- 3 A. If Calvados is the vehicle in which Forte Oil was
- participating through, yes.
- Q. It was, quite. Now, you probably know that there have 5
- 6 been proceedings in Nigeria in relation to the assets?
- 7 A Yes
- 8 Q. As I understand it, an order was obtained effectively
- 9 restraining you, West African Power Limited, from
- 10 selling its shares?
- 11 Sorry, I'm not so sure about it.
- 12 If you take out bundle 4. Go, please, to tab 96. You
- 13 will see a motion or a claim brought in the Federal High
- 14 Court in Lagos, in which Calvados seeks an order against
- 15 your company, sorry, the company of which you are
- 16 a director, West African Power Limited, and paragraph 1,
- 17 they want an interlocutory injunction restraining you
- 18 from selling your shares. It is reported by the
- 19 administrators that such an order was granted. Is that
- 2.0 vour understanding?
- 21 A. I don't know the detail of this at all. I haven't been
- 2.2 following it. It is very difficult to follow. I find
- 23 it difficult to understand what Nigerian lawyers are
- 2.4 talking about. But I do know the big picture but
- 2.5 I don't want to bore you with that.

- 1 Q. If I can, if you just go over the page to 1997. One of
- 2 the grounds for seeking the injunction was that the
- 3 first defendant, that is West African Power, had been
- 4 taking steps to sell or transfer its shares in the
- 5 second defendant, that is Amperion. Is it right that,
- as at 2019, you had been taking steps to sell the 6
- 7 interest in Amperion?
- A. No, that's not how I understand it. This is not my 8 9 understanding.
- 10 $Q. \ \,$ This is the other side's allegation, so I don't know
- 11 if --
- 12 A. Oh. okav. I see. No. it's not what I understand at 13
- 14 Q. So to your knowledge there had not been any efforts to
- 15 market or realise the value of the investment? A. No, not at all. The effort that has been taking place 16
- 17 since we were in administration is that I have sought to
- 18 engage the joint administrators in ensuring that we
- 19 could extract the full value embedded in this asset, by
- 2.0 being assertive and protecting the value of this asset
- 2.1 against the partner and the legal initiatives in Nigeria
- 2.2 to dilute our value.
- 2.3 Q. I understand. Perhaps I can ask you, in a nutshell, if
- 2.4 you would, where do you see that dispute going? What's
- 25 your understanding of where it's headed?

- 1 A. I strongly believe that we could and would be very
- 2 successful in capturing that value, if this legal
- 3 initiative was structured and applied the right way, and
- the pressure and the right way was put on the Nigerians.
- 5 Q. You have personally been involved in trying to
- negotiate, have you, with Forte, as it was? 6 7
- A. At a very high level, and my last attempt was to hand over this $\ \ relationship\ ,\ \ which\ \ wasn't\ going\ \ very\ \ well,\ to$ 8
- 9 the joint administrators, and there was a meeting with
- 10 the JAs and the key principals representing Forte in
- 11 their offices in London
- 12 Q. What do you understand Forte to want, to resolve this?
- 13 A. I believe that they want to effectively steal the asset.
- Q. Right. I understand. So your view is it needs to be 14
- 15 fought. It needs to be fought off, and BSGR realises
- 16 its value in the investment?
- 17 A. I would like to hire (inaudible) maybe to do it.
- 18 Q. I want to ask you a few questions about other assets.
- 19 A. Yes.
- 2.0 Q. If I can ask you, please, to look at bundle 5, tab 129.
- 21 I am going to be very careful what I ask you about this
- 2.2 document, for reasons which you will understand.
- 23
- 24 Q. But I hope it won't be objectionable.
- 2.5 A. Which page?

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- 1 Q. Bundle 5, tab 129.
- 2

7

9

13

2.4

- 3 Q. So just to orientate you, and I don't want to comment on 4 this
- A. Yes, no problem. 5
- This purports to be an accounting of where money paid by 6 Q.
 - Vale was used by BSGR. All I am interested in is
- 8 certain assets mentioned to know whether they still
 - exist or what has happened to them. The first one
- 1.0 I want to ask you about is halfway down. There is
- 11 a reference to just over 20 million going to African
- 12 Petroleum bid for OML, 30, 40% share.
 - If it helps, if you turn over the page, you will see
- 14 a slightly more detailed reference at the very bottom
- 15 row: "African Petroleum SEPC, total NAOC African bid 16 escrow, bid for OML 30%, 40% loan to BSGR Exploration."
- 17 Just breaking it down, what is BSGR Exploration?
- 18 A. So I believe it was, there was a whole company managed
- 19 by industry experts, which was BSG Energy was the top
- 20 company. Within that company there were initiatives in
- 21 Nigeria, Azerbaijan, Russia and other places, and this
- 22 was ultimately the same team that handled the drilling
- 2.3 with Nammax. Q. Understood.
- 25 A. And this, if I recall, because you want to know what

- 1 this relates to --
- 2. Q. What I want to know, what happened to this 20 million
- 3 and did it end up acquiring an asset, the OML licence?
- A. To the best of my recollection, and I wasn't involved in
- 5 the day-to-day operations, but there was a bid for --
- 6 there were these marginal oilfields in the Delta there
- 7 in Nigeria, that various groups were bidding for, and
- 8 this bid was created together with Forte Oil, and they
- 9 came very close to having a successful bid. I think
- 10 a lot of time, effort and money was spent on it.
- 11 Standard Chartered were going to back the consortium.
- 12 But ultimately it failed. Without having more access to
- 13 accounts or looking at it, obviously there were
- 14 expenses -- I think that there may be were some smaller
- 15 assets acquired, but it certainly has something to do
- 16 with that.
- 17 Q. But to your knowledge there is no current asset that
- 18 represents the value of that 20 million?
- 19 A. No.
- 2.0 Q. If you go up a couple of lines on page 2787, the very
- 21 colourful page.
- 2.2 Α.
- 23 About four lines up from the bottom, there is
- 2.4 a reference to a payment of 8.5 million to Pelagic
- 2.5 Exploration Company, oil and gas deal paid on behalf of

- 1 BSGR Luxembourg. What do you understand BSGR Luxembourg
- 2
- 3 A. I don't know, but perhaps a company at the time that was
- part of the BSGR Energy structure, you know, something 4
- 5 like that.
- Q. Did you have involvement in the BSGR Energy structure? 6
- A. No. I may have been a director at one point in time of
- one of the top companies, and I remember that there was 8
- 9 a JV called DB Petroleum, which was a JV with Dubai 10
- World, and I was a director on that board. 11 Q. Right. I am going to ask you about that in a moment.
- 12 A. Okav.
- 13 Q. What do you understand this to relate to, the Pelagic
- Exploration oil and gas deal? 14
- 15 A. If you asked me this three weeks ago I wouldn't have
- 16 known, but I now know because, as part of my review, the
- 17 Pelagic, that is the original licence that's acquired 18
- for the drilling offshore, Israel.
- Q. So that comes under the Nammax/Roslindale structure? 19
- 20
- 21 Q. I think you mentioned the DP company, the joint venture.
- 2.2 I think that got sold off at some point?
- 2.3 A. Yes.
- 2.4 Q. Do you remember when it got sold off?

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- 1 Q. When was that?
- A. Sorry, I don't remember the years and the timing because
- 3 so much has been going on, but I know this part of the
- narrative very well, because I was personally involved
- 5 in solving the problem and selling the assets.
- Q. I only have one question about it, depending on what 6
- your answer is? 8 A. Sure, okay.
- Q. Was it sold off to an independent third party? 9
- 10 A. There were two parts to this transaction. One was there
- 11 was a split of the assets with the former partners,
- 12 Dubai World and, that's very independent. And then the
- 13 assets that we kept, which were the Russian producing
- 14 oil and gas assets, were sold to an independent third
- 15 party, I think around \$25 million, in the nick of time,
- 16 because they subsequently went bust, and I was
- 17 responsible for that transaction.
- 18 Q. Fine, so all gone to independent buyers in the end?
- 19
- 2.0 Q. To your knowledge, does BSGR still have any interest in
- 21 or debt receivable from Bateman Litwin?
- 2.2 A. No
- 23 Q. Now, BSG Energy you mentioned, and I think you are right
- 2.4 to say you were a director of that company. Does it
- 25 still own any assets?

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- 1 A. I mean, it would be reflected then in the BSGR accounts
- or so on. Not that I can think of or am aware of it at
- 3 this point in time.
- 4 Q. I am pleased I am on my last few questions.
 - Baku Steel. BSGR enjoyed a right to 40% of the
- 6 income from Baku Steel?
- 7 A. I was not involved. It's possible.
- Q. Did you know that there was income sharing arrangement? 8
- 9 A. We are talking at a time which would have been like
- 10 pre-2010, like a long long time ago.
- 11 Q. Has that interest been sold off?
- 12 A. I believe a long time ago and, you know, I wasn't
- 13 involved in any way. I was aware of the asset at the
- 14 time, on a look through basis, from the foundation
- 15 council perspective.
- 16 Q. Then final asset I wanted to ask you about was if you
- 17 just take up bundle 3, please. Tab 56.
- 18 A Yes
- 19 Q. Page 1534
- 20 A. Sorry, tab 56?
- 2.1 Q. Tab 56, which are accounts for BSG Resources, 2017.
- 22 Page 1534. It is dealing with related party loans
- receivable at note 14, and there is a company BSG 23
- 2.4 Capital Markets Limited?
- 25 A. Correct.

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- 1 Q. If you look at (b), there is a description of
- a transaction by which BSGR was due to receive 2
- 3 38.6 million from Nysco, and it set it off against
- 35.4 million which it owed to BSGR, sorry, which was
- owed to it by BSG Capital Markets, leaving effectively 5
- 6 a net sum which would have been due from Nysco,
- 7 3 million. But it was converted from a balance due from
- 8 Nysco to a balance due from BSG Capital Markets. Why
- 9 was that?
- 10 A. So you know, I am not an accountant. I don't get
- 11 involved in the preparation or the treatment of how
- 12 these things work in any shape or form. I rely on
- 13 professionals to do that and auditors. What I do know
- about this situation is that BSG Capital Markets owes 14
- 15 BSGR 1.8 million, and that that is a matter that we are
- 16 trying to address and ensure that the \$1.8 million gets
- 17 to BSGR.

2.0

- 18 Q. Because presumably BSG Capital Markets is less
- 19 creditworthy than Nysco. Nysco is a holding company for
 - lots of assets. BSG Capital Markets is --
- 21 A. It depends. You know, is my understanding, from what
- 2.2 perspective and when you're looking at it. Ultimately,
- 23 the structure was you had the Balda Foundation, you have 2.4 Nysco, and Nysco held in to Capital Markets, BSG Real
- 25 Estate and BSG Resources.

- 1 Q. In terms of getting repayment of this debt, what assets 2 can be realised by BSG Capital Markets to repay that
- 3
- 4 A. The only asset really in BSG Capital Markets is a 16%
- shareholding in a listed Canadian company called Gabriel 5
- Resources. That position has the potential to be quite 6 7 valuable, depending upon the outcome of an ICSID
- 8 arbitration .
- Q. That is the other ICSID arbitration you mentioned? 9
- 10 A Correct
- 11 Q. Lunderstand. Was BSGR responsible for funding that
- 12 investment in Gabriel Resources?
- 13 A. I believe that at one stage the original investment may
- have formed part of BSGR, and because at one stage this 14
- 15 was a listed company, and the trades and the shares
- 16 traded in the market, it was deemed for it to be housed
- 17 in capital markets rather than resources, which was
- 18 about owning and operating assets. So I would have to
- 19 go back and check, but I believe that it's possible that
- 2.0 the original investment in Gabriel, which I recall being 21
- in November 2009, because I remember very well because 22
- I had been involved ever since, that may have been made by BSG Resources, but the funding may have actually come 2.3
- 2.4 originally from Capital Markets at the time, because by
- 25 then I think BSG Resources was kind of out of money. So
 - 173
- 1 how this was treated internally, I don't know now.
- 2 Q. I promise you my last two questions. You have mentioned
- 3 on several occasions asking Mr Steinmetz whether he was
- interested in various companies. When did those
- 5 conversations take place? So I am interested in
- 6 Litigation Solutions Limited or GSOL?
- 7 A. You mean if he had an economic interest?
- 8 Q. Yes
- 9 A. The key focus on this for me, when I became aware of it 10 being a very important matter, was during the course of 11 the Conatus application this year.
- 12 Q. And that's an oral conversation, it is not something
- 13 that's documented?
- 14 A. Yes
- 15 Q. And just you and him?
- 16 A. Yes. But I think that he would have no reason to
- 17 dispute that conversation having taken place.
- 18 Q. And then my last question. We talked about the value of
- 19 the ICSID claim, and you said to me you'd want 10 to 20%
- 2.0 of the Zogota revenue share. Ignore any settlement
- 21 prospect. You were just talking about the value of the
- 2.2 claim, how much you would sell it for. What financial
- 2.3 value would you put on the ICSID claim now? Don't worry

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- 2.4 about the past. If you were looking at selling that 25
 - claim now, what value would you attribute to it?

- A. It could run into billions of dollars.
- Right. When you say it could, of course it could, it
- 3 might, but if you had to do your best to value it, if
- 4 you were drawing up a list of the companies' affairs and
- 5 you were asked to put a value on it --
- A. Right now it's absolutely clear that the Chinese consortium finally achieved what they want to be, to
- 7 8 have their hand on this asset. And if this litigation
- 9 and your entitlement or right to this asset is what
- 1.0 blocks them from exploiting this asset with
- the Government's blessing, it is worth billions. That 11
- 12 would be a fantastic position to be in.
- 13 MR WILLAN: Mr Cramer, thank you very much. I think I have
- 14 reached the limit of the day. Master, in terms of the
- 15 way forward, I have finished the questions I wanted to
- 16 ask today and I hope I have been fair to Mr Cramer in
- 17 giving him an opportunity to tell what he wants to say,
- 18 whilst getting through it.
- 19 I don't ask you to adjourn the examination, but
- 2.0 I would ask for liberty to apply, and it would have to
- 21 be an application, if there are further questions
- 22 arising out of our consideration of the material we have
- 23 obtained today. Ultimately --
- 2.4 MASTER DAVISON: Do you need an order from me?
- 2.5 MR WILLAN: Strictly, the White Book says we can simply make

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- 1 another part 71 application.
- MASTER DAVISON: But you would rather have liberty to apply 2 3 on this one?
- MR WILLAN: I think it would make more sense than having to
- 5 issue a new part 71 application, which would be ex parte
- 6 again. We would end up in all the same fights. It
- 7 seems to me it would be more sensible simply to have 8
- a liberty to apply on this, with no presumption I should 9 say as to how that will be approached. So it is simply
- 10 procedurally, this having been, us having got this
- 11
- 12 MASTER DAVISON: I don't see a difficulty with that but
- 13 obviously it would be treated in the same way as
- 14 a completely fresh application, so far as the merits are
- 15 concerned
- 16 MR WILLAN: I accept we would need to show some reason for
- 17
- 18 MASTER DAVISON: Do you have any observations on that,
- 19 Mr Weekes
- 2.0 MR WEEKES: Master, what I would say, and obviously I must
- 21 act without instructions here because my client is
- 2.2 obviously still in the witness box --
- 23 MASTER DAVISON: I can release him if you want to take

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- instructions. I mean, we have finished with his
- 25 evidence so if you want to do that that's fine.

2.4

inevitable consequence of 34.12, in relation to use of

```
1
      MR WEEKES: Master, that may be helpful. Before, if we
                                                                                  1
                                                                                          the deposition, and the deposition means both any
 2
         might do so, I might say two things. First of all,
                                                                                  2
                                                                                           transcript of today's proceedings and the actual answers
 3
         plainly, and consistent with your observation, Master,
                                                                                  3
                                                                                          that were given, and any notes that anybody has been
 4
         my client can't be put in any worse position than he
                                                                                  4
                                                                                          making in court of those answers. Master, if I may take
         would be if a fresh application had to be made. So in
                                                                                          you through it in stages. The first stage is if you
 5
                                                                                  5
         other words we would expect, on such an application, to
                                                                                          have the White Book, Master, it is page 1130. This is
 6
                                                                                  6
         say, to put no finer point on it --
                                                                                  7
                                                                                          rule 34.12. It provides, subparagraph 1:
      MASTER DAVISON: There would have to be a good reason.
                                                                                  8
 8
                                                                                              "Where the court orders a party to be examined about
 9
      MR WEEKES: There would have to be a good reason for
                                                                                  9
                                                                                          his or any other assets, for the purpose of any hearing
10
                                                                                 10
         re-opening an examination which was entirely concluded,
                                                                                          except the trial, the deposition may be used only for
11
         and we would say, Chanel v Woolworth, they have had
                                                                                 11
                                                                                          the purpose of the proceedings in which the order was
12
                                                                                 12
         their chance, they have had the hearing, they have asked
                                                                                          made.'
13
         the questions they wanted to ask. It is not being
                                                                                 13
                                                                                              So, Master, that is the general rule. There are the
14
         suggested in the course of examination that there is
                                                                                 14
                                                                                           exceptions which apply in subparagraph 2. Of course,
15
         anything else they wanted to ask which they could not do
                                                                                15
                                                                                          one of the exceptions which doesn't appear here is not
         so. We would say that any such application would face
                                                                                16
16
                                                                                          an exception that the proceedings took place in public.
17
         extremely high hurdles, just as it would to issue
                                                                                17
                                                                                          Master, I will take you to the authority which deals
18
         a fresh application under part 71.
                                                                                 18
                                                                                          with this point.
                                                                                 19
                                                                                              Whilst we are in the White Book, Master, the next
19
             I would wish to confirm with my client. Master
2.0
         whether it is actually the position that we would say
                                                                                 2.0
                                                                                           rule to look at which is relevant is at page 1281. And
2.1
         no, just go away and issue a fresh application.
                                                                                 21
                                                                                          this, Master, is concerned at rule 39.9.1. It is
                                                                                 22
2.2
     MASTER DAVISON: I don't want to stop you speaking to
                                                                                          concerned with having access to the transcript. In fact
                                                                                          it is 39.9, subparagraph 3:
2.3
         Mr Cramer about it if you want to, but we are here just
                                                                                 23
2.4
         dealing with mechanics, aren't we? It is a question of
                                                                                 2.4
                                                                                              "Any party or person may require a transcript or
25
         whether there should be liberty to apply or whether the
                                                                                 2.5
                                                                                           transcripts of the recording of any hearing to be
                                   177
                                                                                                                    179
 1
         claimant should have to issue a new application. It
                                                                                  1
                                                                                          supplied to them upon payment of the charges authorised
 2
         seems to me that it makes more sense for me to say
                                                                                  2
                                                                                          by any scheme enforced for the making or recording of
 3
         liberty to apply, but with all the caveats that I have
                                                                                  3
                                                                                          the transcript."
         already expressed.
                                                                                              So that's the rule which gives effect to the
      MR WEEKES: Master, it would be a matter then of making sure
 5
                                                                                  5
                                                                                          proposition that if a hearing takes place in public
 6
         that it was drafted so that the liberty to apply was
                                                                                  6
                                                                                          a member of the public is entitled to apply for
 7
                                                                                  7
         making it clear that we had the opportunity to make --
                                                                                          a transcript of that hearing, provided they pay the fee
                                                                                  8
                                                                                          for the transcript itself .
 8
     MASTER DAVISON: No doubt in drafting the preamble to the
 9
         order, which will follow today, you will be clear about
                                                                                  9
                                                                                       MASTER DAVISON: So you want me to modify that?
10
         what I have said. I don't think there is any difference
                                                                                 10
                                                                                       MR WEEKES: Master, if I can next take you to an authority
11
         between you and Mr Willan on it.
                                                                                 11
                                                                                          which deals with this slight odd conundrum about when
12
      MR WILLAN: No, I fear that -- and I appreciate we don't
                                                                                 12
                                                                                          you have a deposition hearing in public, how you make
13
         want to get into this ping pong. Trying to draft
                                                                                 13
                                                                                          use of the transcript. That is in an authority in our
14
         a principle as to when it can be triggered is going to
                                                                                14
                                                                                          bundle which is tab 4. Master.
15
                                                                                 15
                                                                                       MASTER DAVISON: Yes.
         be I would have thought insuperably difficult. Your
16
         comments have been recorded on the transcript. I have
                                                                                16
                                                                                       MR WEEKES: Master, I do apologise, I should have answered.
17
         accepted that we would certainly need to show good
                                                                                17
                                                                                          The answer to your question, Master, is yes, we ask you
18
         reason. My learned friend said --
                                                                                18
                                                                                          to make an order which gives effect to the consequence
19
     MASTER DAVISON: All I meant to say was it would be dealt
                                                                                 19
                                                                                          of 34.12 being read together with 39.9.
2.0
                                                                                 2.0
         with on the same footing as a fresh application, and
                                                                                              Master, tab 4, this is a decision of
21
                                                                                 21
         that is all I need to say.
                                                                                          Mr Justice Floyd, as he then was, in North Shore
2.2
      MR WILLAN: Certainly, and I have no objection no that.
                                                                                 2.2
                                                                                          Ventures and Anstead Holdings. The relevant part of the
23
      MASTER DAVISON: Was there anything else?
                                                                                 23
                                                                                          judgment is at paragraph 29, which is page 2273.
2.4
      MR WEEKES: Yes. We need to seek a direction, which is an
                                                                                 24
                                                                                       MASTER DAVISON: Yes.
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2.5

MR WEEKES: "The second part of the application is founded

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on CPR rule 34.12. This rule provides that the product of an examination as to assets cannot be used for any purpose other than the purpose of the proceedings in which the order was made. There is no dispute between the parties as to this. Moreover, Mr Machel recognises that collateral use by the claimant of the transcript could amount to contempt of court."

Of course that applies to collateral use of the transcript by anyone. It could amount to contempt of court

The situation which Mr Justice Floyd was dealing with was what to do with making a direction about the transcript, in circumstances where the part 71 hearing had proceeded in public, as this one has

Having addressed the terms which were sought by the applicant in paragraphs 30 and 31, and finding they were inappropriate, the judge goes on at paragraph 32:

"There remains, however, an anomaly which needs to be addressed. If the cross-examination herein is in public, a copy of the transcript is available as of right to any member of the public. Yet CPR rule 34.12 provides quite generally that the use to which such transcripts may be put is the purposes of the action only. There is no provision corresponding to rule 31.22 which discharges the corresponding obligation in

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relation to disclosure documents, when a document is read to or by the court or referred to in a hearing in public. The net effect is that although a nonparty may obtain a copy of the transcript of an examination as to assets conducted in public, it may only be used by a third party for the purposes of proceedings to which, by definition, he is not a party."

The judge goes on to say that that anomaly is not a consequence of the judge's construction. It is the effect of the rules. In paragraph 34, the judge goes

"It is however difficult to see what a nonparty could do with a transcript within use permitted by rule 34.12. One possibility is an application to be joined as a party, but I think it unlikely that there would be any such application by a nonparty in this case."

Obviously the same here too.

"In the present case I think it would be right, as Mr Machel suggested, for me to direct that the file be marked with an indication that copies of the transcript can only be obtained for use for the purposes of the present proceedings. Notice of that direction can be given to the court transcription service. That will enable the matter to be referred to a judge in the event of a request which is not clearly for permitted

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purpose."

So, Master, we do seek that direction, but there is a further point which needs to be made, so that nobody, including anybody who is observing the proceedings, is under any doubt as to what the word "deposition" means in rule 34.12. And that, Master, is very pithily summarised by Mr Gee in his book, and that's in tab 7 of this bundle

This is from the current edition of Mr Gee's book. Page 814 is the part which is most relevant.

MASTER DAVISON: Yes.

12 MR WEEKES: Having set out in paragraph 23, sub 30, the 13 rule, Mr Gee says, 34.12, and this is between the two 14 hole punches

"It is not a complete code on the restriction of the use of depositions.'

Then he goes on to say:

"The deposition under CPR rule 34.12 includes the oral answers given in this course of the examination, the transcript of them and any other record, including counsel's or solicitors notes or a tape recording of the cross-examination."

23 And that makes sense. Master, of course, because 2.4 there is no magic in it being recorded as a transcript 2.5 in a particular document marked "transcript". The

183

1 mischief which the rule is directed at is to make sure that answers which are given by a witness under 2. 3 compulsion --

MASTER DAVISON: I think that is what anybody would call 5 a deposition. I don't think that is contentious

6 MR WEEKES: No, Master. I had hoped not. But the reason 7 I am belabouring the point is that of course there are 8 people here taking notes, and they need to understand 9 that they couldn't leave this building and start using 10 those notes.

MASTER DAVISON: Because everything they have noted is part 11 12 of Mr Cramer's deposition.

MR WFFKFS: Indeed 13

MASTER DAVISON: Yes. 14

15 MR WEEKES: So they couldn't, for example, publish those 16 notes on the internet or take any other steps in 17 relation to them because that would be in contempt of 18 court. They are only entitled to use notes made of

19 today's deposition for the purposes of the proceedings 2.0

to which they relate.

21 MASTER DAVISON: Yes.

2.2 MR WEEKES: Master, it is not some curiosity, as

Mr Justice Floyd said. That is simply the effect of the 23 2.4 rule. But it is important that everybody understands

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25 that that is the effect of the rule

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many ways.

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1	MASTER DAVISON: Yes.
2	MR WEEKES: Master, with that in mind, what we would suggest
3	is that it specifically be made clear, Master, in your
4	order, and potential wording could be along the lines
5	of: "Subject to any further order of the court, any
6	transcript of the deposition, including any notes made
7	of the hearing, shall only be used for the purposes of
8	these proceedings."
9	MASTER DAVISON: Which is the order that Mr Justice Floyd
10	made?
11	MR WEEKES: Indeed, except he didn't add "notes made by the
12	parties".
13	MASTER DAVISON: You just want an absolutely crystal clear
14	definition of deposition.
15	MR WEEKES: Absolutely, Master. Then we would suggest that
16	in those circumstances it is appropriate that a penal
17	notice be attached, because Mr Justice Floyd noted of
18	course breach of that prohibition is actually a contempt
19	of court. So third persons $$ I am sure it is not an
20	issue for the claimant, but of course third parties need
21	to know that the consequences of a breach of the order
22	are potentially penal.
23	MASTER DAVISON: Yes. All right. I will just turn to
24	Mr Willan and ascertain how much of this is $$
25	MR WILLAN: I am not sure it is really a matter for me in
	185

any application or prior notice, to grant a contra mundum injunction about the use of notes backed by a penal notice, in circumstances where there has not been any proper consideration of whether that is a proper balancing of article 10 and article 6 rights.

Now, frankly, I am not interested in arguing. It is not my fight. But to ask the court in the modern climate, to grant an injunction, effectively, backed by a penal notice is wrong, in my submission. The rule is there. No objection at all to you directing that the file be marked that if anyone seeks a copy it should be referred to a judge for them to consider the impact of rule 34.12. But anyone who is here will have heard reference to rule 34.12. I am not sure there are any non-lawyers present in the room as observers anyway. I do suggest that granting the sort of order that my friend is asking is a bit wrong in principle, and certainly insofar as he is trying to get restrictions on the use of documents beyond what is actually in the

Master, there are complications. One of the accepted implicit exceptions, for instance, is you can always use the material for the purposes of deciding whether to make an application for permission for collateral use. In a sense that goes without saying,

187

2 MASTER DAVISON: No. 3 MR WILLAN: In some ways it is more a matter for if you like public interest that --MASTER DAVISON: There is a bit of a tension isn't there 5 between 34.12 and 39.9? 6 7 MR WILLAN: There is. There is undoubtedly a tension. It 8 is in some ways hard to reconcile with what is the 9 modern approach, that anything heard in open court. 10 there is a legitimate interest in the public knowing and 11 using to hold the justice system to account, but that is 12 not an argument for me. That is an argument for whoever 13 may want to make it in due course, assuming anyone has 14 any interest at all in what has been said today. 15 But all I would say. Master, is I have no objection 16 on my part to the direction, sorry, the marking on the 17 court file, which Mr Justice Floyd envisaged. So he 18 said to direct that the file be marked with an 19 indication that the transcript can only be obtained for 2.0 use in the present proceedings. That is fine. That is 21 not an injunction against anyone. That is a direction as to what is on the court file, and if someone tries to 2.3 access it, as he points out, it will get referred to 2.4 a judge to decide what to do with it.

I am very wary -- you caught me on the hoof without

because if you couldn't use it for the purpose of deciding whether you wanted to make an application to use it for that to be permitted to use it for another purpose, under rule 34.12.2C, it would be practically impossible ever to make that application, because you wouldn't be able to read the transcript for the purposes of deciding whether there is material in it that you need to rely on or that makes it worth applying to the court for permission. Let me take an example. Again. not my fight. But the joint administrators. They have a representative sitting here today. They are very likely to want to think about: Do we want to use the answers that have been given for the conduct of the joint administration? Now, prima facie that is not for the use of the proceedings in which it has been taken but I would have thought they have a very good shot under rule 34:12.2 (c) of getting permission, given that it would be consistent with the purpose of this hearing which is ultimately for realising the benefit of the judgment granted by the court and ensuring that it is paid.

But it must be possible for them to consider the transcript for the purpose of deciding whether to make that application, and an injunction backed by a penal notice that they can't use the transcript for any

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                                                                                           they need to be warned and query if they need to be
          stop them doing that.
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             But, master, ultimately my submission to you is the
                                                                                  3
                                                                                           warned with a penal notice, that there are until such
 4
          rule is there. You can direct that it be marked on the
                                                                                  4
                                                                                           permission is granted restrictions on the use of it.
 5
          file, so if anyone tried to get a transcript that it
                                                                                  5
                                                                                               But as I say, ultimately the question is should you
          will be referred to you. Those who are in court have
                                                                                   6
                                                                                           go further than rule 34.12 and grant what is, in effect,
 6
 7
          heard the discussion of rule 34.12 --
                                                                                  7
                                                                                           a form of reporting restriction order, ie an injunction
                                                                                           against the world that they may not use any materials,
      MASTER DAVISON: But that would be in conflict with what you
                                                                                  8
 8
 9
         have just said, which is that someone might want to
                                                                                  9
                                                                                           backed by a penal notice. My submission is no. The
10
                                                                                 10
          consider the transcript for some purpose prior to or
                                                                                           rule is there. It is not a question of you granting now
                                                                                           some exceptional injunction going beyond the rule.
11
          collateral to the present proceedings.
                                                                                 11
                                                                                 12
                                                                                       MASTER DAVISON: Thank you very much, Mr Willan. Did you
12
      MR WILLAN: I suppose there are two options. One is -- take
13
          the joint administrators. They have a representative
                                                                                 13
14
                                                                                 14
                                                                                       MR WEEKES: Yes, Master if I may. First of all, we are not
          here who has taken a note. They may want to look at
15
                                                                                 15
                                                                                           seeking to go any further than rule 34.12. As you
          that note --
      MASTER DAVISON: I tell you what. I was just wondering
                                                                                 16
16
                                                                                           yourself indicated, all we are doing is simply giving
17
          whether it might be more consistent with the open
                                                                                 17
                                                                                           effect to the meaning of the word "deposition". And the
18
          justice principle if I were to say that for the purposes
                                                                                 18
                                                                                           reason for referring to it in terms of notes of the
                                                                                 19
19
          of rule 39.9. (3) I should treat the hearing as having
                                                                                           hearing is so that it is clear to anybody who is not
2.0
          been held in private. So that would require an
                                                                                 2.0
                                                                                           a lawyer, who has taken such notes, as to the use to
21
          application by anybody interested for an order releasing
                                                                                 21
                                                                                           which they can be put. So all we are seeking is an
2.2
          the transcript, as it were.
                                                                                 22
                                                                                           order which clearly records the effect of a rule of the
                                                                                           CPR. So I am not seeking an injunction. I am not
2.3
      MR WILLAN: The difficulty with that, Master, in my
                                                                                 23
2.4
          submission is that the rules in relation to private
                                                                                 2.4
                                                                                           seeking an injunction contra mundum. I am simply
25
          hearings have changed so that you can only do that not
                                                                                 2.5
                                                                                           seeking an order which states in plain language the
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purposes other than these proceedings would prima facie

1 if you like as a matter of convenience, and I don't 2 mean -- I am using that as shorthand. 3 MASTER DAVISON: Yes, you said in your skeleton. MR WILLAN: It has got to be strictly necessary, in the 5 interests of justice, and having conducted the hearing in private and in public -- I am not sure that 6 7 retrospectively if you like it can be strictly 8 necessary, but if you were to direct that any attempt to 9 access the transcript would be referred to a judge. 10 which is effectively what Mr Justice Floyd did, then in 11 practical terms it will have to come before you before 12 anything, a transcript will be released.

As I say, there are two scenarios where this really arises. The first is the joint administrators for instance have notes. They may look at those and decide "We want to make an application under 34.12", and they shouldn't be prohibited from looking at their notes for that purpose. Or they may seek a transcript for deciding whether they want to make that application, but in that situation it seems to me that if you have given the direction envisaged by Mr Justice Floyd, that the consequence is they would have to write to you and say: "Please may we have a copy of the transcript to decide whether we want to make use of it, to make an application to make an use of it", and you can then

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effect of rule 34.12

Secondly, master, one should not overstate this. One could always make an application, that's what rule 34.12 subparagraph 2 provides. So all we are doing here is putting in place a record of what 34.12 (1) provides, and any person has a right to make an application for use of the transcript, and of course they are to make that application on notice and have to indicate the reason to which they wish to use it. and then the court can consider that, and if the court considers it appropriate tends to make -- will make an order on terms as to how it can be used.

decide whether that is proper or not and, indeed, if

The third point, with respect to my learned friend, is simply a straw man. To suggest that there is some difficulty associated with whether or not one can use notes of a hearing for the purpose of considering whether to make an application under rule 34.12 (2). One can always use one's notes or documents which are disclosed in the course of the proceedings for the purposes of considering whether to make an application.

Of course the standard time in which it comes up is when a party gives disclosure under CPR part 31, and then the recipient of the disclosure considers they wish to use that disclosure for the purpose of parallel proceedings.

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             Of course they are entitled to consider that
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         disclosure for the purposes of considering whether to
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 3
         make an application to use the documents. That's
                                                                                3
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                                                                                    Examination by MR WILLAN .....2
 4
         completely standard. Otherwise it would be impossible
                                                                                4
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         to use a document disclosed in one set of proceedings
         for the purposes of another set of proceedings.
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                                                                                6
             So that is not a difficulty at all. That is simply
                                                                                7
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          illusory
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             What we say, Master, is that the first part of the
                                                                                9
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                                                                               1.0
         direction we seek in relation to transcripts doesn't
11
         appear to be controversial. In relation to the second
                                                                               11
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         part, to which my learned friend takes some objection,
                                                                               12
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         we say all that is doing is recording what the rules
                                                                               13
14
         provide anyway, for making sure that nobody is labouring
                                                                               14
15
         under any doubt at all in relation to it.
                                                                               15
     MASTER DAVISON: Thanks
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                                                                               16
17
             So what I will do is as follows: I will say that
                                                                               17
18
         there should be a preamble to the order which makes it
                                                                               18
19
         clear that "deposition", as that expression is used in
                                                                               19
2.0
         rule 34.12, includes all of Mr Cramer's evidence,
                                                                               20
21
         including his oral answers to questions, and I will say
                                                                               2.1
22
         in the body of the order that any application under rule
                                                                               2.2
2.3
         39.9 (3) is to be referred to a judge or master.
                                                                               23
2.4
             I won't be more specific than that because I don't
                                                                               2.4
25
         want to fetter the judge or master in the order that
                                  193
                                                                                                                 195
 1
         they may wish to make as a result of any application
                                                                                                                 196
 2
         coming forward.
 3
             I won't make a wider order than I have indicated.
         I certainly won't make what amounts to an injunction
         against all the world and I won't endorse the order with
 5
 6
         a penal notice either.
     MR WEEKES: Thank you, master.
 7
     MASTER DAVISON: So, Mr Willan, no doubt you will take
 8
 9
         carriage of drawing up the order, will you, and email it
10
11
     MR WILLAN: I will.
12
     MR WEEKES: Master, I did say I would briefly take
13
         instructions from Mr Cramer in relation to the new
14
         application point.
15
     MASTER DAVISON: I have already ruled on that. That's just
16
         a matter of mechanics. I'm sorry, I don't mean --
17
     MR WEEKES: I am content, Master, thank you.
18
     MASTER DAVISON: Thank you all very much. Thank you,
19
         Mr Cramer. That went much more smoothly than either of
20
         us I think were expecting.
21
     A. Thank you.
22
     (4.40 pm)
23
                      (The hearing concluded)
2.4
25
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